















Scotland Agronomy Roadshows 2023

Adrian James, Cereals & Oilseeds Knowledge Exchange Manager, AHDB





Housekeeping











BASIS/NRoSO Points









Please remember to fill in your details on the form on the table.



Name; BASIS Account No; Postcode



Name; NRoSO Member No; Date of Birth; Postcode









Agronomy Roadshows 2023

- 10th January 2023 Buccleuch Arms TD6 0EW
- 12th January 2023 Murrayshall Country House Hotel PH2 7PH
- 18th January 2022 Thainstone House Hotel AB51 5NT



AHDB Update

Strategic Farm Scotland

- 2022 results are available on the AHDB YouTube page
- Summer open day 2023 20/6/23
- 2023 results webinars November 2023

Please monitor the AHDB website for further dates and to register



RL review

Please fill out the questionnaire on you seat and leave it on the table.

Three focus groups planned for

31/1/23 8am-9.30am

13/1/23 12pm-1.30pm

22/1/23 9am-10.30am

Recommended Lists for cereals and oilseeds (RL) review (2022–2023) | AHDB

Please fill out the keeping in touch forms to update your information.

RECOMMENDEDLISTS



Complete the questionnaire** to direct the future of the RL

For further information, visit:

ahdb.org.uk/rl-review

*Based on levy payer Shape the future ratings (2022)

> **Questionnaire open until 17 February 2023





Monitor Farms in Scotland

- 1 arable
- 6 mixed
- 2 beef & sheep





Tuesday 4th July 2022, Balruddery Farm, Invergowie, Dundee, DD2 5LL







Event supporters/sponsors:













Ordering publications from AHDB

AHDB has a number of technical resources for you to use on farm and in the office

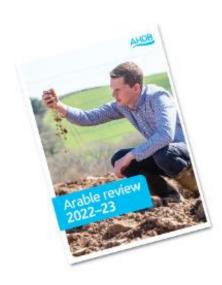
If you would like to order a hard copy of one of our publications, please contact:

Email: <u>publications@ahdb.org.uk</u>

Telephone: 0247 799 0069

Your local Knowledge Exchange Manager









Agenda – Q&A after each talk Morning session

Chair's welcome and introduction. Adrian James, AHDB 10.00 10.05 New priorities for cereals and oilseeds. David Bell, AHDB 10.15 Optimising fungicide inputs. Fiona Burnett, SRUC 10.40 Crop selection and variety performance. Steve Hoad, SRUC 11.00 Optimising fertiliser inputs: latest research. Ian Bingham, SRUC 11.15 IPM planning and latest evidence on new tools. Neil Havis, SRUC 11.35 Market updates. Julian Bell, SRUC 11.55 Market Intelligence. Megan Hesketh, AHDB Bench Marking-Farm business management tool. Julie Clark, AHDB 12.10



Lunch 12.30-13.15pm

Afternoon session

13.15	Working with farmers to avoid pollution. Peter Wright, SEPA
13.40	Fundamentals of soil carbon. Sarah Buckingham, SAC Consulting
14.00	Practices to enhance biodiversity. Lorna Cole, SAC
14.25	Farmer case study McGregor farms. 2023 Scottish Arable farmer of the year
15.15	Final Discussion, event summary and close
15.30	Finish





Delivering the Future of Farming 2023 Taking a look at the Cereals and Oilseeds Sector Plan



Cereals and Oilseeds Sector Plan

4.2	Recommended Lists
4.0	Education
3.9	Market intelligence
3.9	Reputation
3.9	Integrated Pest Management
3.9	Nutrient management (RB209)
3.9	Exports
3.6	BPS
3.6	Environment
3.6	People working in agriculture
3.3	Grain Passport

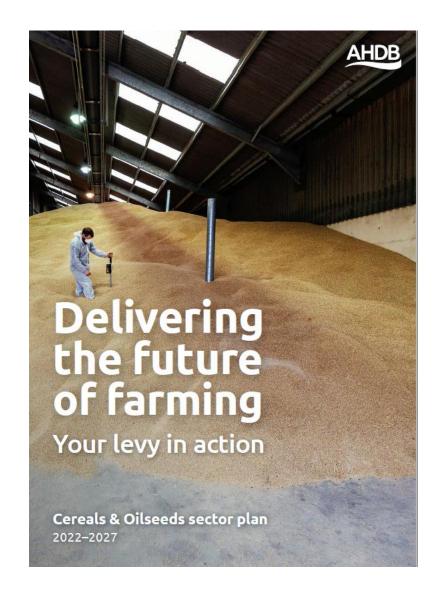
Highest

Lowest

Scale: 5 high (important) – 1 low (less important)



Cereals and Oilseeds Sector Plan



Almost all aspects of our commercial and politically independent work are valuable'

Stephen Briggs, Cereal and Oilseeds Sector Chair

Key themes

Trusted variety and product testing

Independent, practical research and market intelligence

Work across the supply chain



Cereals and Oilseeds Sector Plan

Trusted variety and product testing

AHDB's Recommended Lists, which gives levy payers the opportunity to compare varieties on an independent, consistent and fair basis, was ranked as the most important work that we fund.

Work across the supply chain

As an independent, commercially and politically unbiased body, AHDB is uniquely placed to bring the industry together and facilitate pre-competitive discussions to benefit all levy payers.

Independent, practical research and market intelligence

This work will provide you with independent, robust answers to your questions to help improve your profitability and sustainability. It will also protect and promote the industry's reputation.

Knowledge exchange

Knowledge exchange activity will remain core for Cereals & Oilseeds.

The Engagement (Knowledge Exchange) team is a key part of the service AHDB provides, facilitating farmer-to-farmer learning, carrying out on-farm research and connecting you with the best information and expertise. This is enabled by a network of Strategic Farms, Monitor Farms and Arable Business Groups, together with a wealth of other opportunities for levy payers and advisors.

The Engagement team is also a key conduit between levy payers and the rest of AHDB, ensuring that there is a two-way exchange of information feeding into everything that we do.



Work reducing or stopping following the vote

As a result of the vote, and the need to focus spend where you told us you got the most value, AHDB will discontinue work where there is duplication with others.

For example, The Institute for Agriculture and Horticulture (TIAH) was established by Defra in 2021 to support people and skills in agriculture, so we will stop work in this area. However, we will continue to monitor this area to ensure that no significant need remains, including in Wales, Scotland and Northern Ireland.

Questions?















Optimising fungicide inputs

Fiona Burnett Professor Applied Plant Pathology SRUC

Introduction

- Technical efficacy of fungicides
- Wheat
- Barley
- o Oilseed rape
- Constructing programmes
- Where to use products
- Managing resistance

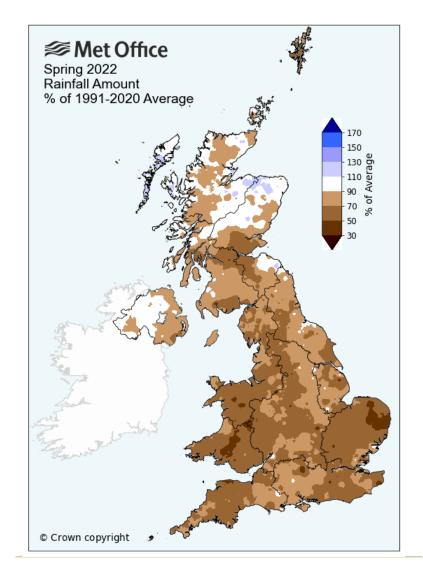


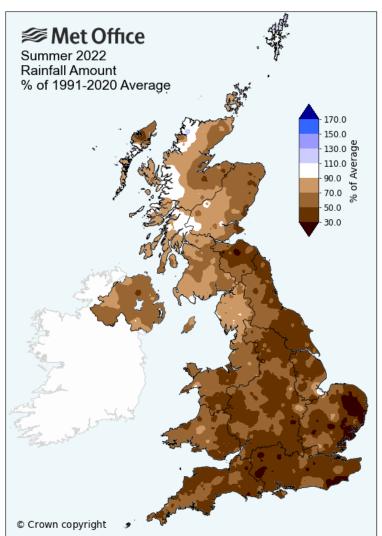


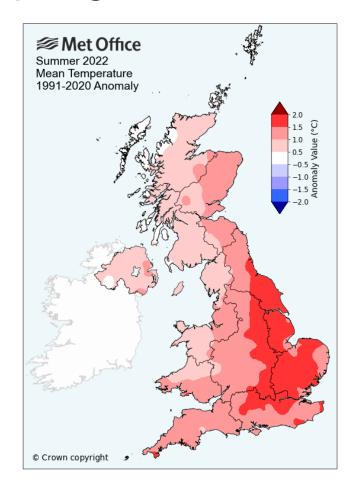




2022 season – *another* prolonged dry spring













Wheat disease management





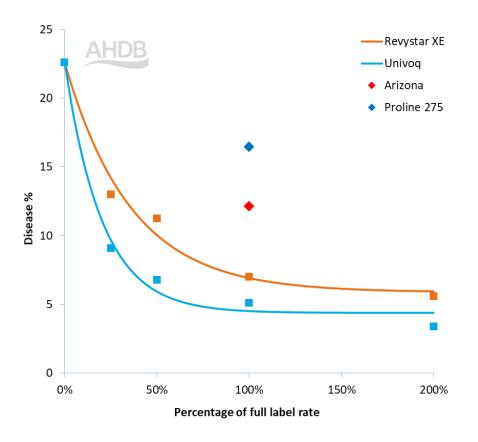


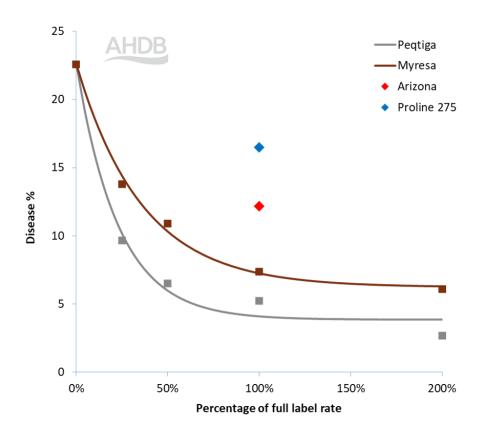






Septoria protectant 2022 (7 trials)



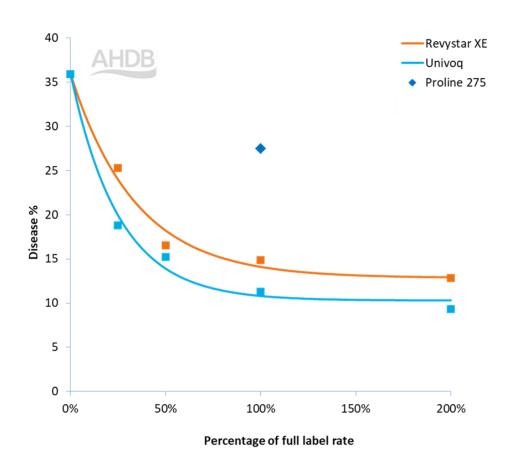


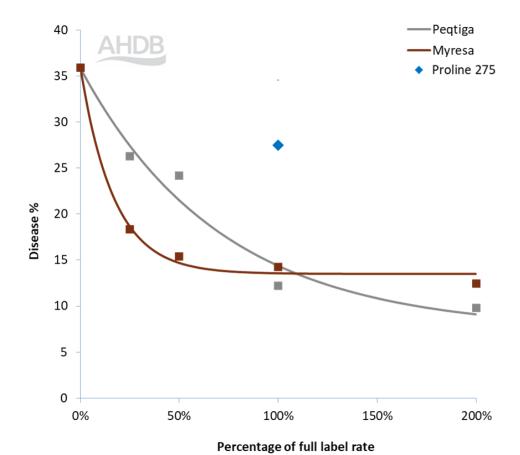






Septoria eradicant 2022 (2 trials)



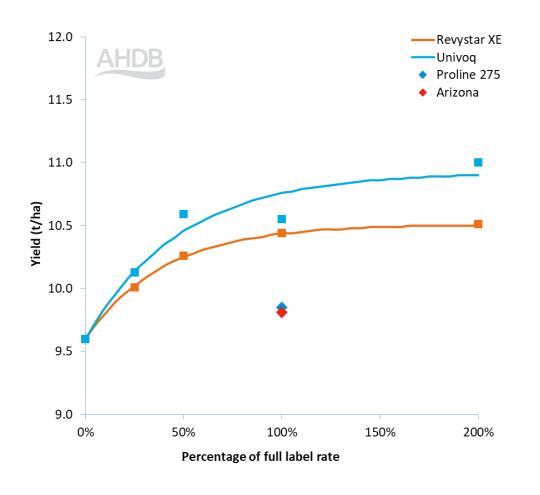


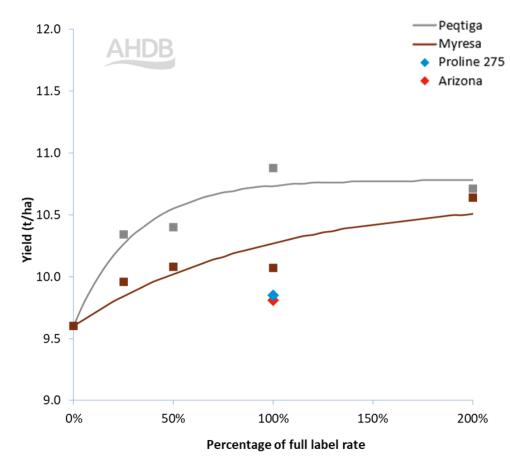






Septoria yield 2022 (6 trials)



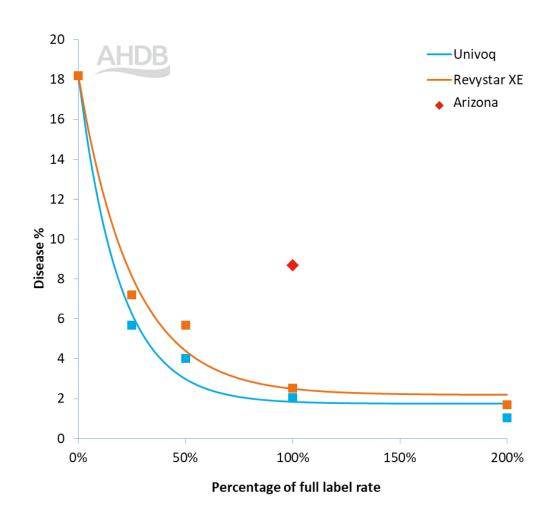


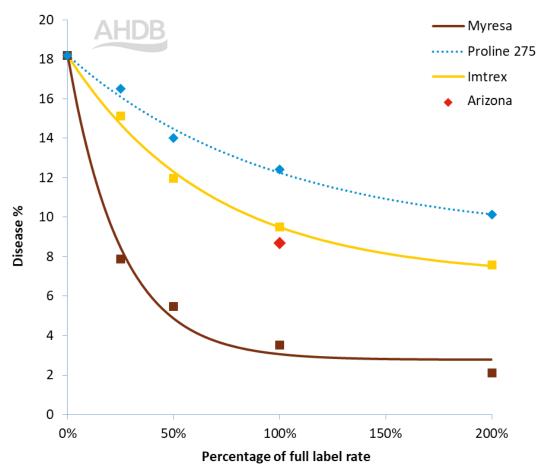






Septoria protectant 2020–22 (17 trials)



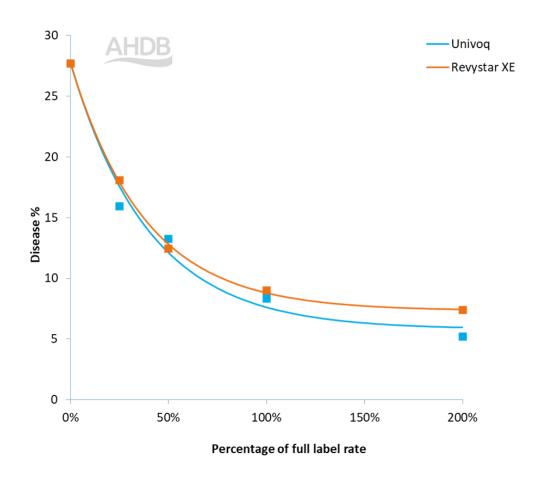


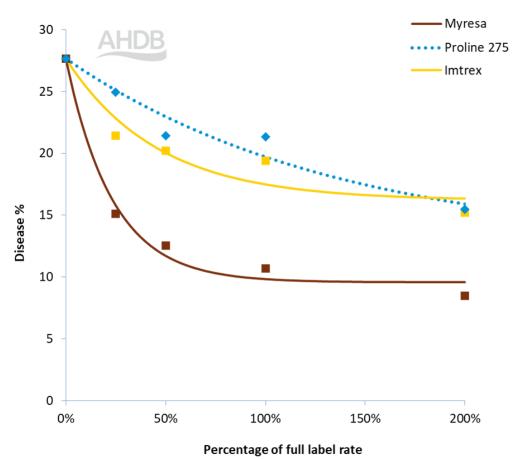






Septoria eradicant 2020–22 (10 trials)



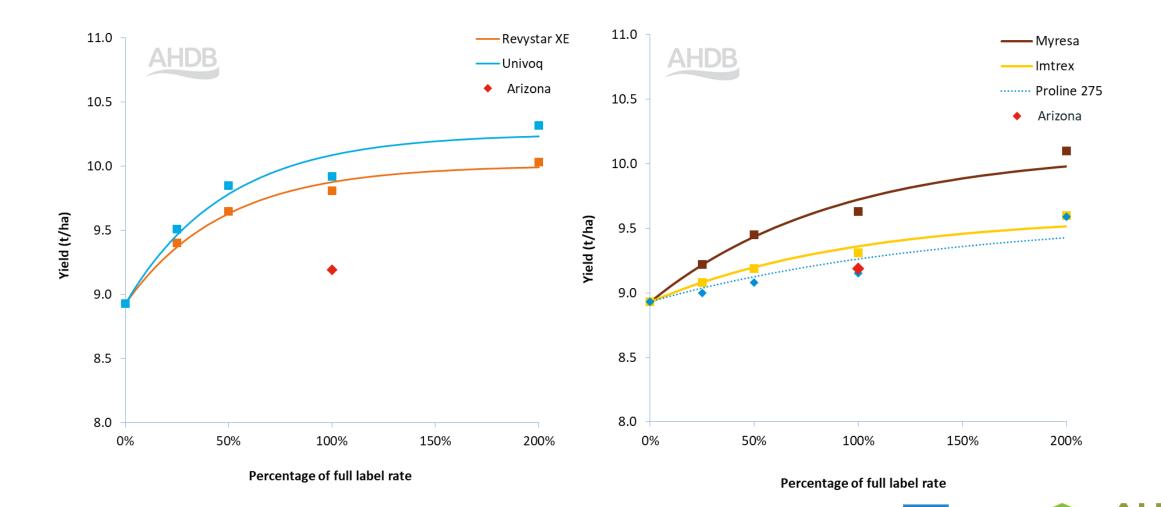




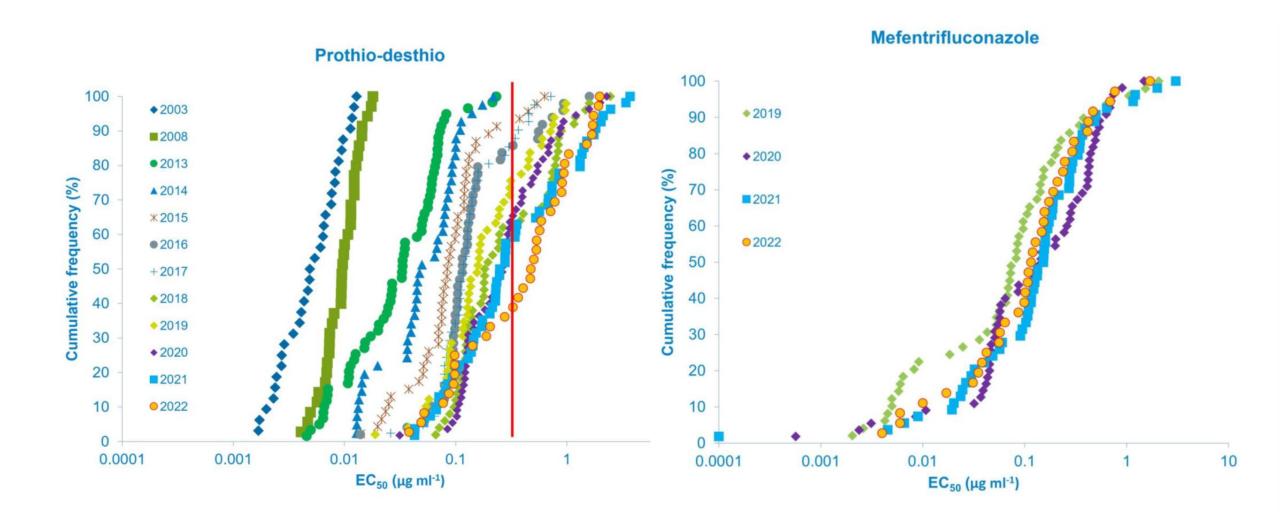




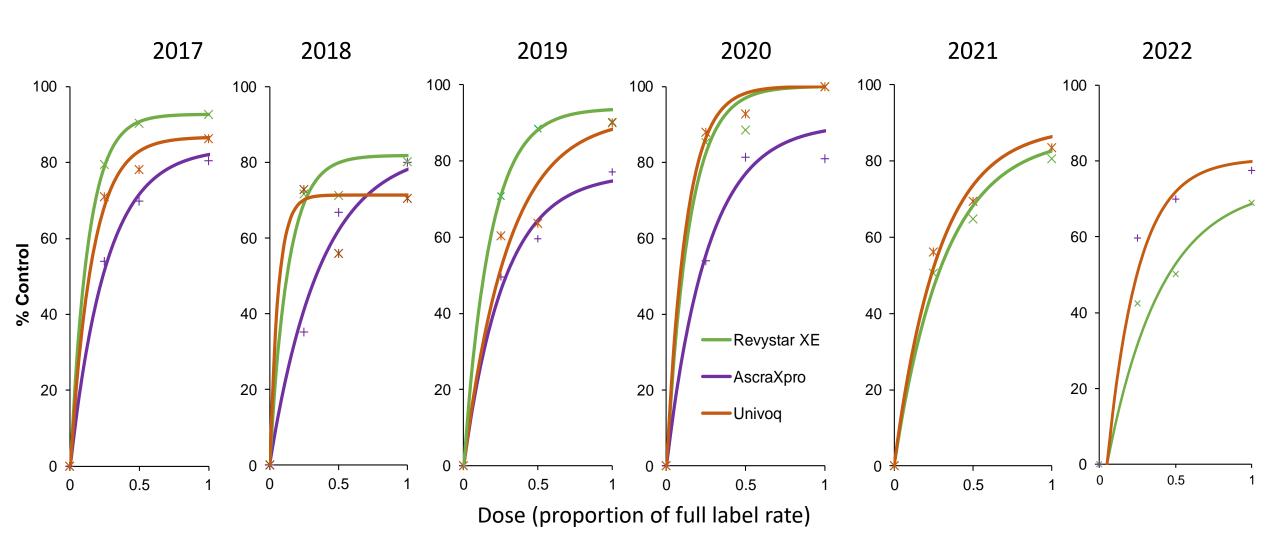
Septoria yield 2020–22 (19 trials)



Azole sensitivity over time (Rothamsted)



Changes in control from mixtures (since 2017)



Septoria sensitivity update

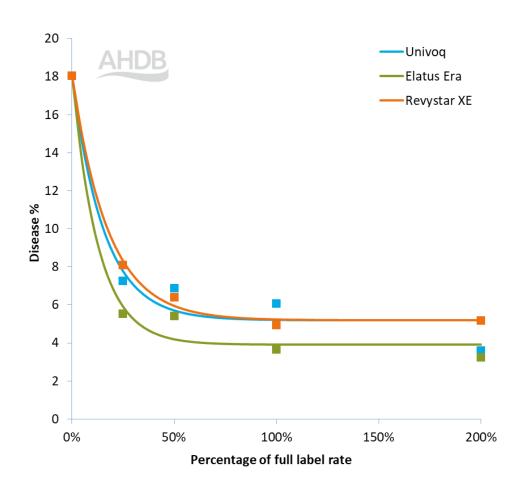
- All isolates tested were within previous ranges
- Individual samples vary considerably by site and season
- SDHI and azole isolates with reduced sensitivity are slowly accounting for an increasing proportion of the population
- Less sensitive isolates to SDHIs are becoming more complex
- Pre- and post-application monitoring shows a single fungicide application is sufficient to drive changes in the septoria population
- Build resistance management measures into programmes
- Mixtures, alternation and multisites are key components

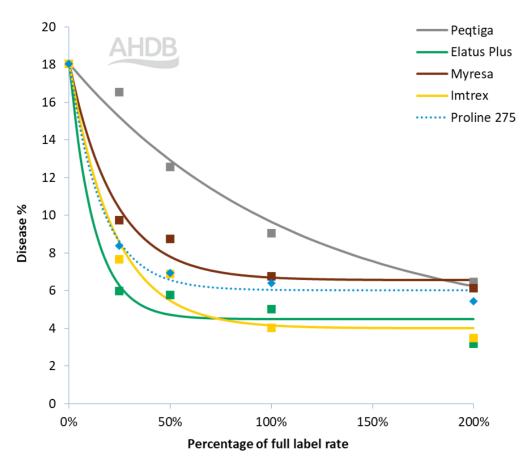






Yellow rust 2020–22 (4 trials)



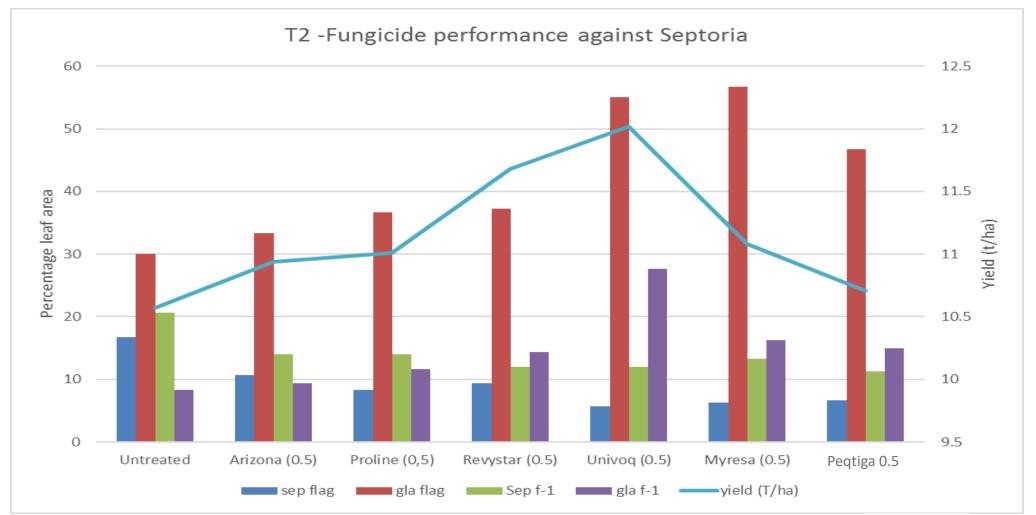








WW programmes: T2 sprays cv Barrel, East Lothian 2022









Wheat programmes – what do we really need?

- T minus autumn or winter clean up
- T0 only for early rust protection
- T1 stem-base disease and protection of yield important leaves (risk based multisite use maximised)
- T1.5 protection of leaf 2 is gap between T1 and T2 is stretched
- T2 protection of yield important flag deploy new chemistry maximising lowest risk options
- T3 continued green leaf retention and protection from ear diseases (azole + ?)
- T4 continued ear disease protection



Wheat fungicide programmes for 2023



- Maximise use of folpet split doses where possible
- Limit dose and application number of individual actives where you can
- Use balanced mixtures of systemics
- T0 azole based and only if needed (+Qol or + folpet)
- T1 choice of balanced mixes + folpet. Try and alternate from your T2 choices
- T2 position for most effective balanced mixes +folpet
- T3 azole based (+ folpet*) or (+SDHI*)









Barley disease management









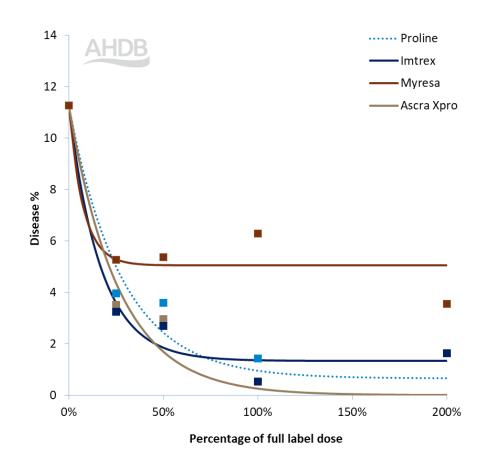


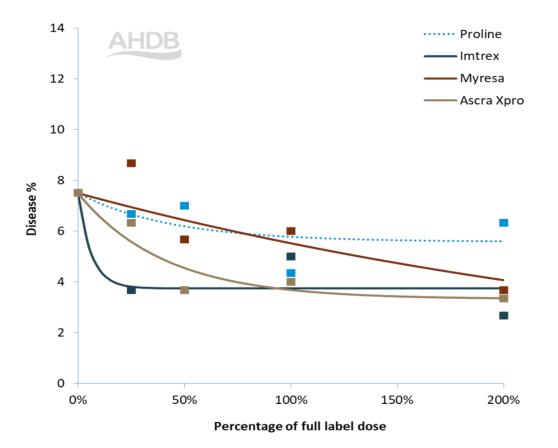




Rhynchosporium protectant 2022 (2 trials)

Rhynchosporium eradicant 2022 (1 trial)



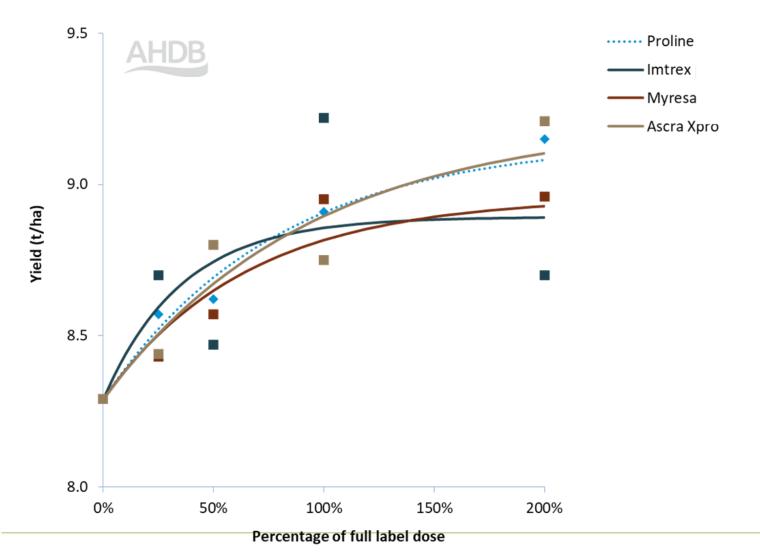








Rhynchosporium yield 2022 (2 trials)



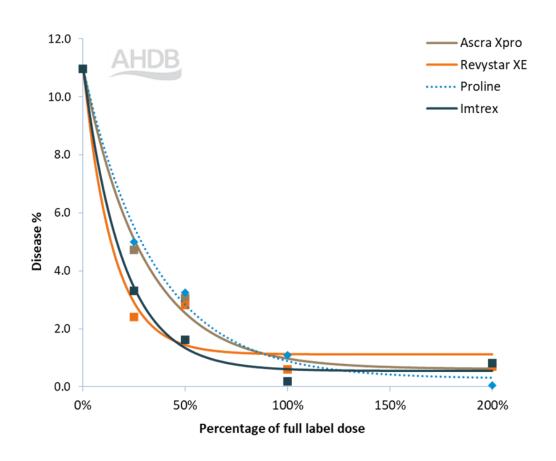


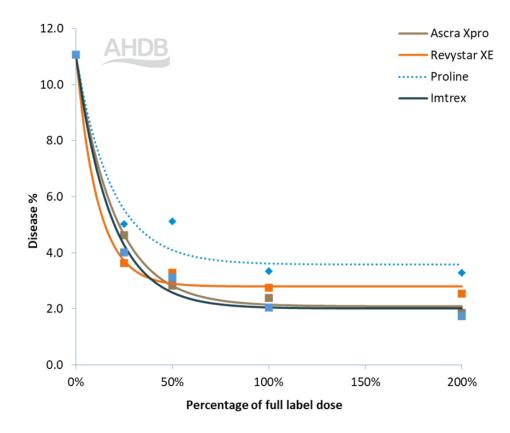




Rhynchosporium protectant 2021–22 (4 trials)

Rhynchosporium eradicant 2020–22 (6 trials)



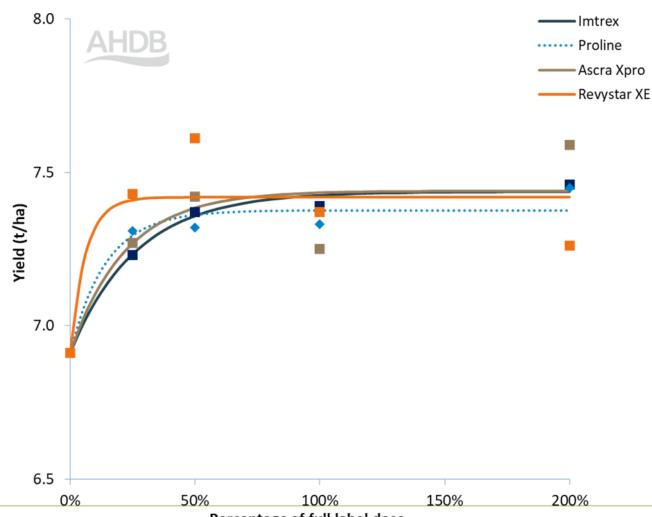








Rhynchosporium yield 2020–22 (8 trials)





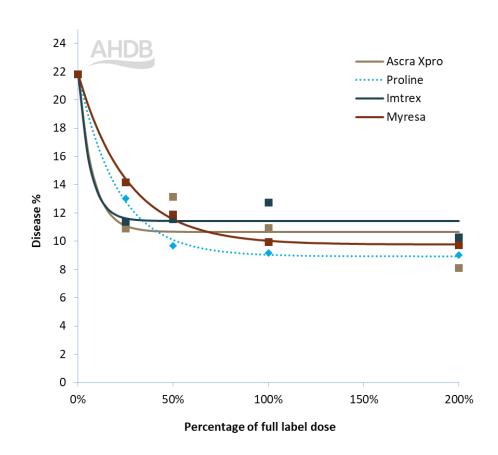


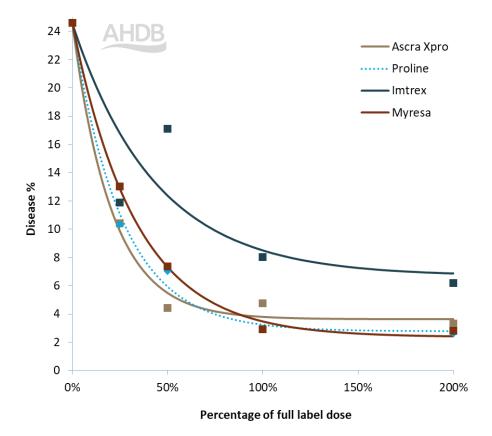




Net blotch protectant 2022 (1 trial)

Net blotch eradicant 2022 (1 trial)



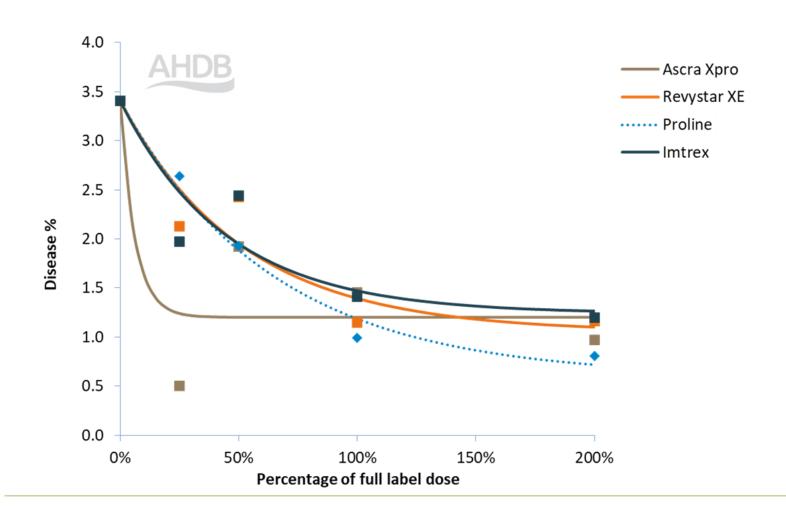








Net blotch eradicant 2020–22 (3 trials)

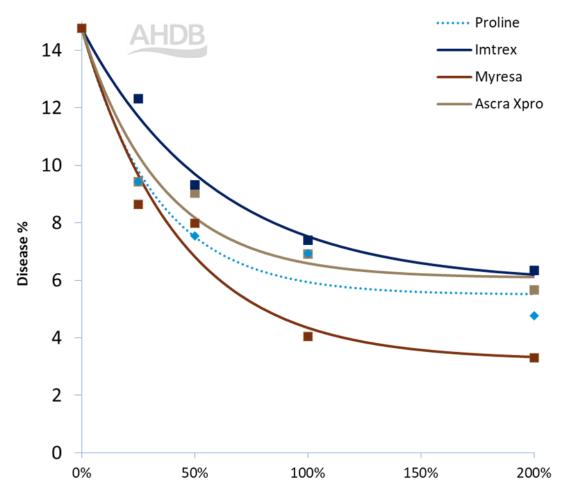








Ramularia protectant 2022 (4 trials)



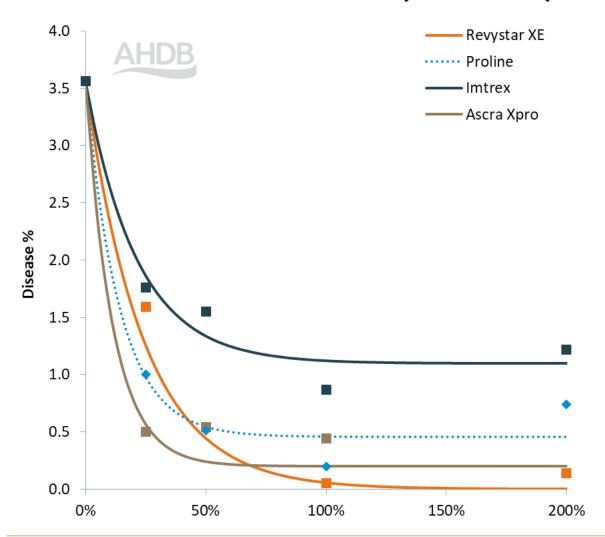








Mildew 2020–22 (4 trials)



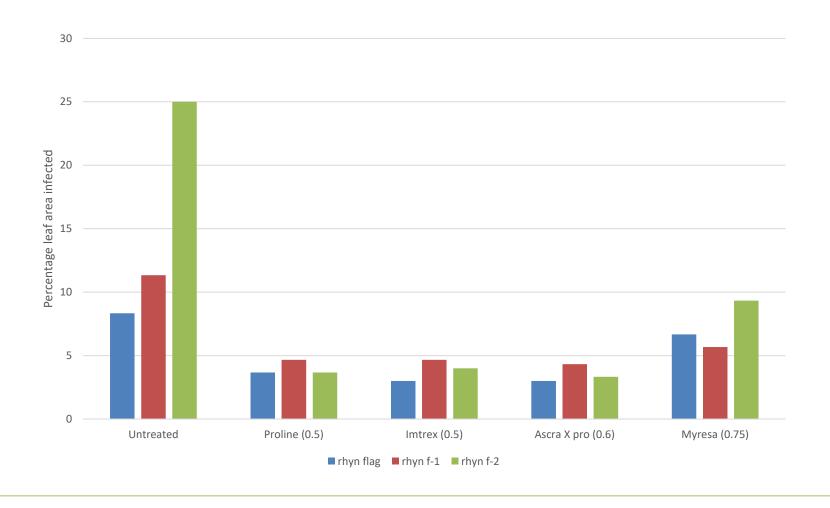








WB programmes: T1 treatments, LG Mountain, Lanark 2022











WB Programmes: +/- multisite folpet

Effective disease control but no significant yield differences between treatments



Untreated



T1 SDHI/azole T2 SDHI/azole



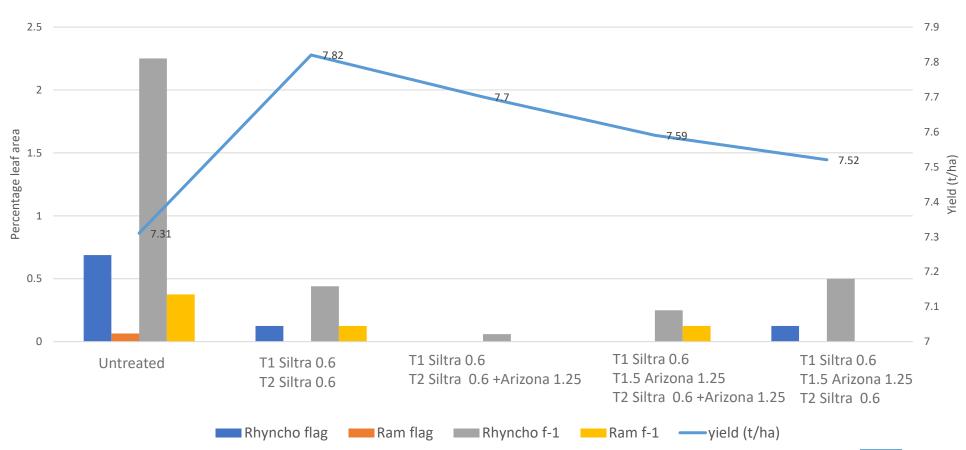
T1 SDHI/azole + folpet T2 SDHI/azole + folpet







Spring barley programmes: Laureate, Boghall 2022













Barley summary

Winter barley

- Where rhynchosporium is the main risk prothioconazole is more effective than mefentrifluconazole
- A mix of actives (as in Ascra Xpro and Revystar XE) is more effective than straight products and
 is also an effective anti-resistance strategy
- Adding folpet improves disease control but doesn't always add to yield. Risk management?

Spring barley

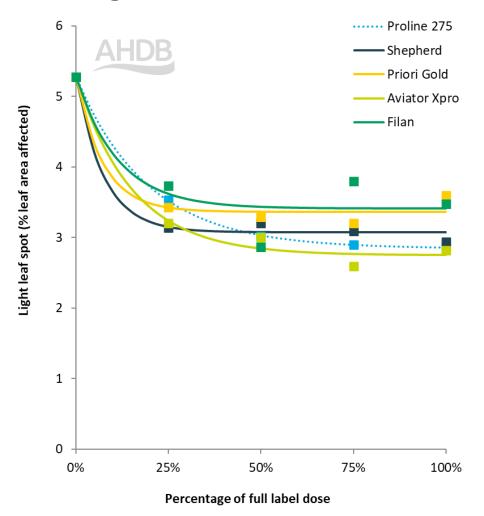
- Ramularia management is reliant on azoles: mefentrifluconazole is more effective than prothioconazole.SDHIs are less effective.
- Adding folpet helps reduce disease risk. Data suggests conventional timings / in mix with main actives is most effective. Yield benefits inconsistent.

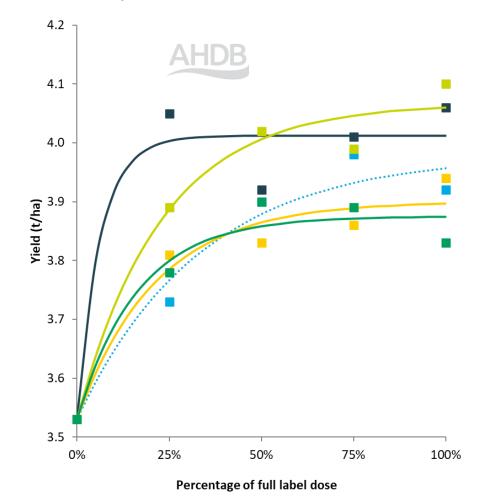






Light leaf spot disease and yield 2019–21 (5 trials)



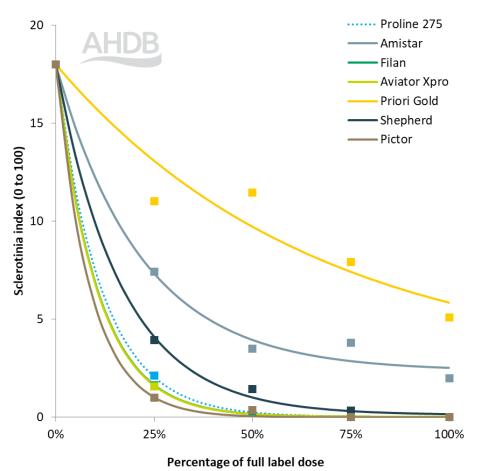


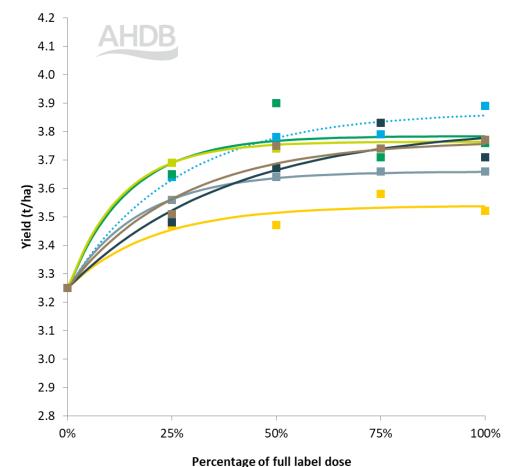






Sclerotinia stem rot and yield 2015–17 (5 trials)











Oilseed rape summary

Light leaf spot

- Azoles and non-azoles providing similar levels of disease control and yield.
- LLS risk is based on 2022 pod infection, wet and warm summer weather and early drilling (+location and variety)
- Sprays work protectantly and the autumn vis spring vis both debate continues
- For sclerotinia management, wide choice of products with evidence that newer actives like Pictor and Aviator improve efficacy.



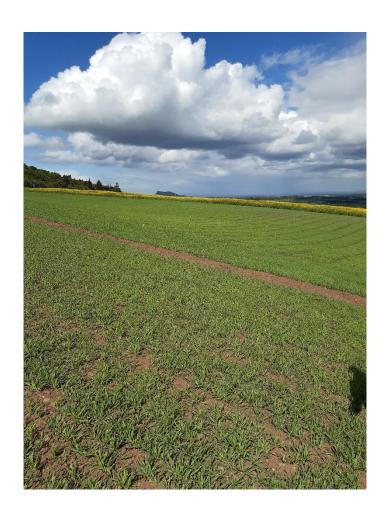






Take home messages

- Dry springs are limiting the risk of some diseases
- Despite pesticide withdrawals we are in a relatively good position for choices of actives
- Critical we steward them and retain this
- Efficacy of actives varies significantly.
- Tailoring programmes brings obvious benefits
- But don't over complicate marginal timings are probably not the place for actives you may later rely on
- Multisites (folpet) remain key for reducing risk
- Much greater grower demand for resilient varieties









Acknowledgements

Jason Pole, Catherine Harries, Siobhan Hillman and Kristina Grenz, AHDB

Faye Ritchie, Jonathan Blake, Philip Walker and Rebecca Joynt, ADAS

Stuart Knight, NIAB

Fiona Burnett, SRUC

Simon Edwards, Harper Adams University

Nichola Hawkins, NIAB

Stephen Kildea, Teagasc











Crop selection and variety performance

Steve Hoad SRUC

steve.hoad@sruc.ac.uk

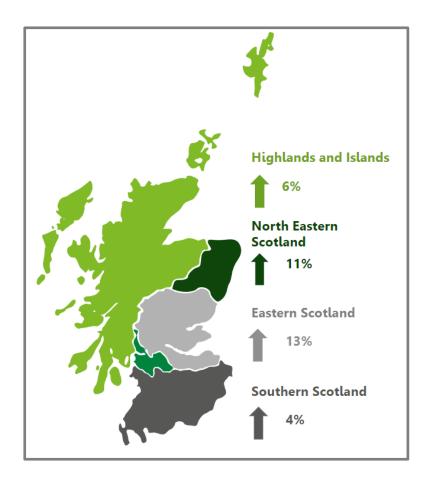
Outline

- Crop harvest: 2021/22 and trends
- Scottish Cereals List 2023/24: Review
 - Spring barley established versus new varieties
 - Spring wheat and spring oats yield and quality
 - Winter barley take advantage of variety improvement
 - Winter wheat Old varieties off and opportunity for new



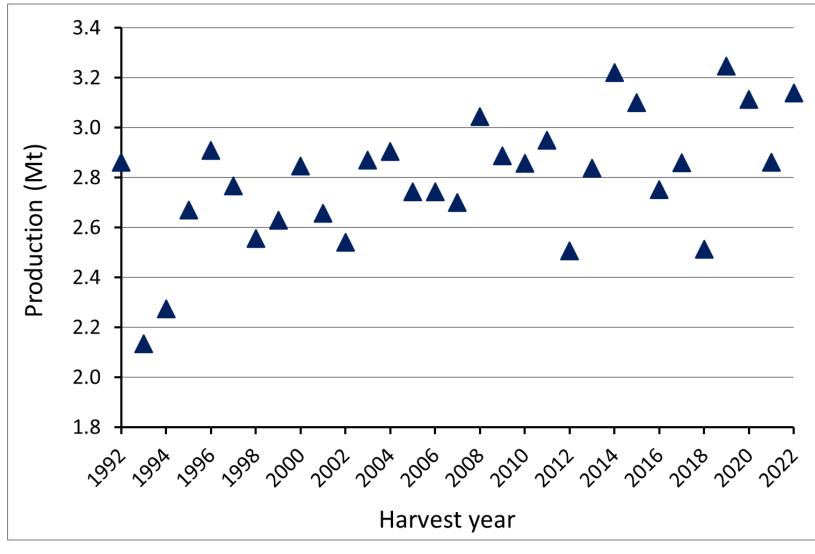
Crop harvest: 2021/22 and trends

- https://www.gov.scot/publications/cereal-andoilseed-rape-harvest-2022-final-estimates/
- Spring 2022 crop potential looked good
- Summer 2022 sustained heat and sun
- Yield and quality
- Production trends:
 - How does your farm compare?
 - What are your long term changes?





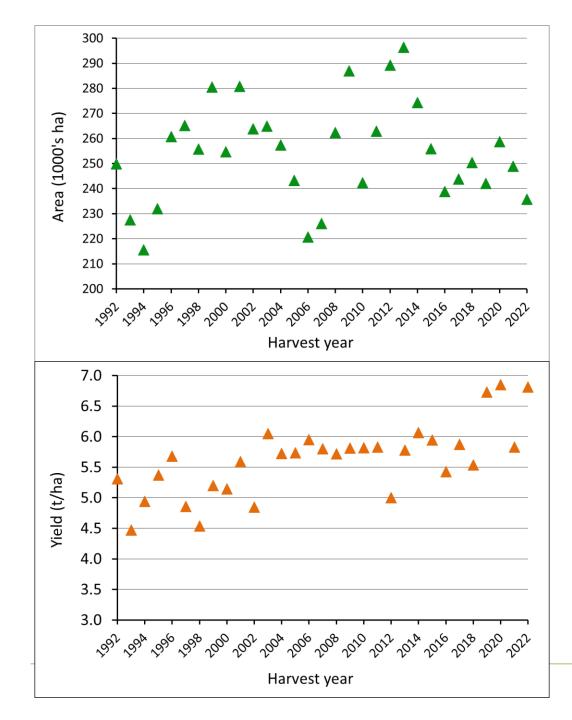
Total cereal production



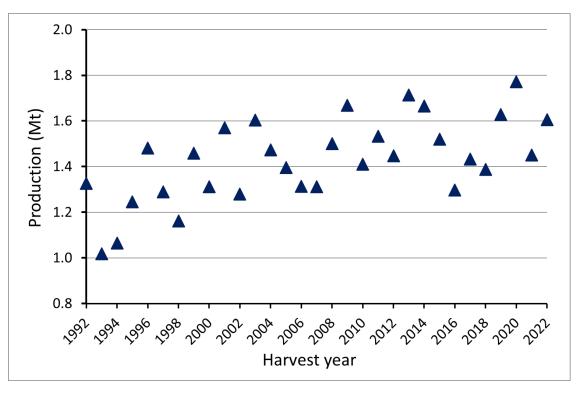
- Long term upwards trend
- Seasonal variation in areas sown and yield
- Improved yields (new varieties?)

https://www.gov.scot/publications/cereal-and-oilseed-rape-harvest-2022-final-estimates/





Spring barley production



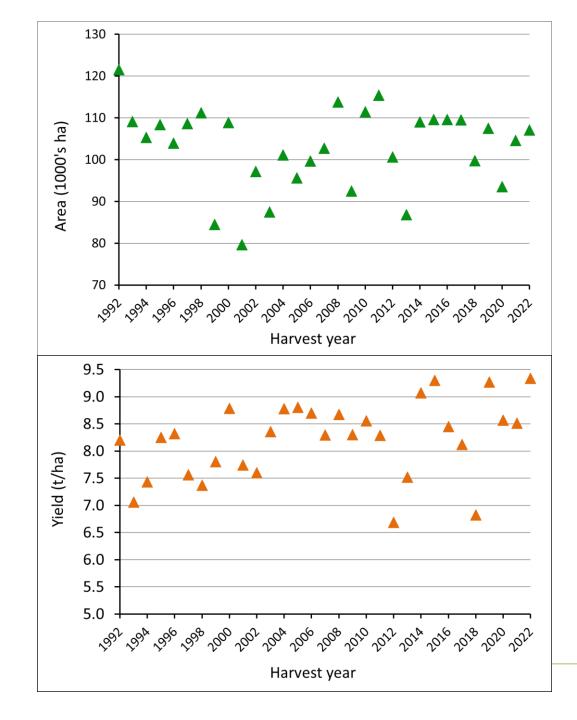
- 2022 area below average
- Near record yield



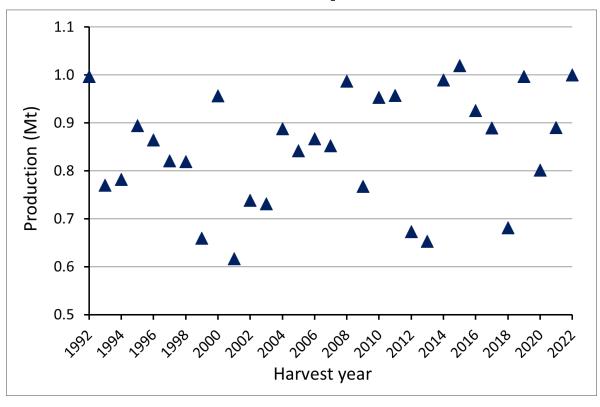








Winter wheat production



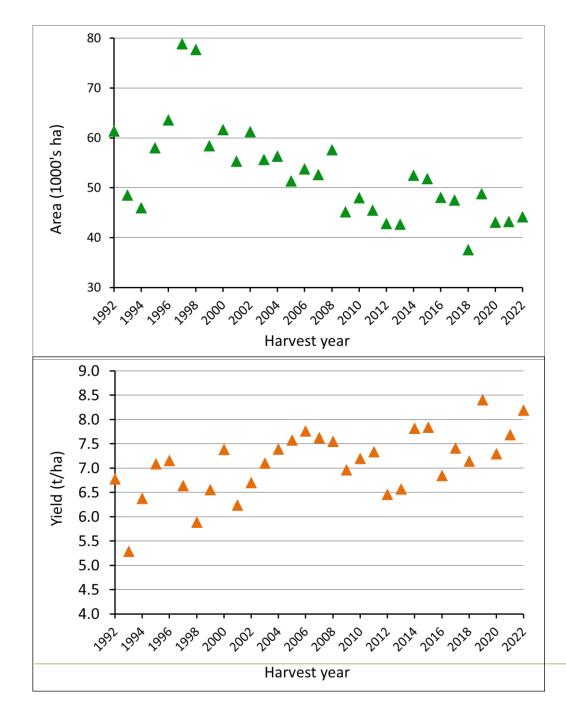
- Seasonal production swings
- 2021/22 = good area and high yield



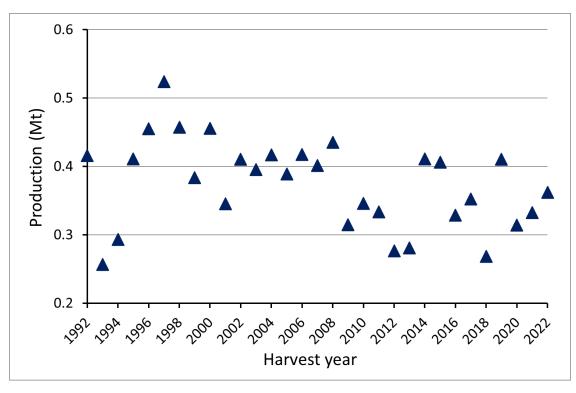








Winter barley production



- Average production
- High yield compensates for reduced area

Scottish Cereals List 2023/24: Review

- Spring barley
- Spring wheat and spring oats
- Winter barley
- Winter wheat



Spring barley Grain yield of 100 = 7.8 t/ha

Year First Listed	Recommendation		Grain yield as % of treated	Yield loss (%) if untreated	option	ting ma is and f approva	MBC†
			Control		Dist.	Brew	Grain
2023	P1	SY Tennyson	106	13	Т	Т	N
2023	P1	Diviner	105	12	Т	N	N
2023	P1	KWS Curtis	103	11	Т	Т	N
2020	R	Firefoxx	103	11	F	N	N
2016	R	Laureate	102	9	F	F	N
2018	R	LG Diablo	102	9	F	F	N
2016	R	KWS Sassy	98	8	F	N	N
2016	S	Fairing	92	9	N	N	F

Spring barley: Main malting options

- 5 established varieties
- Three new entries



Spring barley Grain yield of 100 = 7.8 t/ha

Year First Listed	Reco	ommendation	Grain yield as % of treated	Yield loss (%) if untreated	Malting ma options and I approva		MBC†
			Control		Dist.	Brew	Grain
2023	P1	SY Signet	105	9	N	Т	N
2023	P1	Florence	104	10	Ν	Т	N
2023	P1	Sun King	103	8	Ν	Т	N
2021	P3	Skyway	102	11	N	Р	N
2015	R	RGT Planet	99	9	N	F	N
2023	P1	Hurler	106	13	N	N	N
2020	R	Prospect	101	10	Ν	N	N

Spring barley: Other malting and feed

- Three more new varieties
- Brewing and feed uses



Progress through the barley evaluation system: Example of a new spring barley (candidate) from harvest 2022

NL and RL stage	MBC Status (autumn/winter)	Harvest data	Malting tests (MBC spring report)				MBC status (revised)
NL1		2020	Micro	2021	Under test		
NL 2	Under test	2021	Micro	2022	Under test		
RL Candidate	Under test	2022	Micro	2023	Provisional Approval 1		
RL P1 (Year 1)	Under test	2023	Macro*	2024*	Provisional Approval 2 (or Full approval)		
RL P2 (Year 2)	Provisional Approval 1	2024	Macro*	2025*	Full Approval (or Off)		
RL Full Rec.	Provisional** Approval 2 or Full**	2025	In commercial use				

^{*} Macro-scale tests can be reported in spring or autumn



^{**} A duel-purpose variety can have provisional and full status

Spring barley agronomics: Main malting choices

Year First Listed	Recommendation		Screenings <2.5 mm (%)	Specific weight (kg/hl)	Maturity days +/- RGT Planet	Straw strength 1 to 9; weak to stiff (without PGR)	Straw length (cm) without PGR
2023	P1	SY Tennyson	2.6	66.6	+1	[7]	[69]
2023	P1	Diviner	4.0	67.7	+1	[8]	[67]
2023	P1	KWS Curtis	5.2	67.5	+1	[8]	[69]
2020	R	Firefoxx	3.6	67.1	0	7	69
2016	R	Laureate	3.0	67.2	+1	6	70
2018	R	LG Diablo	3.2	67.8	+2	7	71
2016	R	KWS Sassy	2.2	69.1	+1	6	78
2016	S	Fairing	2.6	68.9	-2	. 8	70







Spring barley agronomics: Main malting choices

Year First Listed	Recommendation		Brackling risk 1 to 9;	1 susce	resistance; eptible to sistant
			low to high	Mildew	Rhyncho- sporium
2023	P1	SY Tennyson	7	9	[3]
2023	P1	Diviner	9	9	[3]
2023	P1	KWS Curtis	9	9	[7]
2020	R	Firefoxx	8	9	5
2016	R	Laureate	8	9	7
2018	R	LG Diablo	8	9	6
2016	R	KWS Sassy	6	9	6
2016	S	Fairing	8	8	8

- Good brackling resistance
- Variation in resistance to Rhynchosporium



Spring barley agronomics: Other brewing and feed

Year First Listed	Recommendation		Screenings <2.5 mm (%)	Specific weight (kg/hl)	Maturity days +/- RGT Planet	Straw strength 1 to 9; weak to stiff (without PGR)	Straw length (cm) without PGR
2023	P1	SY Signet	3.1	67.4	+1	[8]	[71]
2023	P1	Florence	2.7	68.2	0	[8]	[69]
2023	P1	Sun King	2.5	67.7	+1	[8]	[72]
2021	P3	Skyway	2.4	69.4	+1	7	75
2015	R	RGT Planet	3.2	68.8	0	7	73
2023	P1	Hurler	4.4	66.2	+1	[9]	[65]
2020	R	Prospect	4.1	68.5	+1	7	70







Spring barley agronomics: Other brewing and feed

Year First Listed	Recommendation		Brackling risk 1 to 9;	1 susce	resistance; eptible to sistant
			low to high	Mildew	Rhyncho- sporium
2023	P1	SY Signet	8	9	[5]
2023	P1	Florence	9	8	[6]
2023	P1	Sun King	9	9	[4]
2021	P3	Skyway	7	9	7
2015	R	RGT Planet	8	8	6

- Good brackling resistance
- Variation in resistance to Rhynchosporium

	2023	P1	Hurler	9	8	[6]
-	2020	R	Prospect	9	9	7



Spring oats yield and quality

Spring oats Grain yield of 100 = 7.1 t/ha

Year first listed	Recommendation		UK Grain yield as % of treated control	Yield loss (%) if untreated	Kernel content (%)	Screenings <2.0mm (%)	Specific weight (kg/hl)
2022	P2	Merlin	103	5	71.3	1.8	51.2
2020	R	WPB Isabel	101	13	73.0	2.2	53.5
2011	R	Canyon	101	5	71.3	3.0	51.4
2014	R	Conway	98	10	71.8	2.4	49.6

- Well established varieties
- Check differences in quality



Spring oats agronomics

Year first listed	Recommendation		Maturity days +/- WPB Isabel	Straw strength 1-9; weak to stiff	Straw length (cm)	Crown rust (1 to 9)	Mildew (1 to 9)
2022	P2	Merlin	-1	[7]	107	[3]	8
2020	R	WPB Isabel	0	7	109	5	5
2011	R	Canyon	-1	7	110	4	8
2014	R	Conway	-1	7	104	4	6

- Similar agronomic features
- Variation in mildew resistance



Spring wheat yield and quality

Spring wheat Grain yield of 100 = 6.8 t/ha

Year first listed	Recommendation		UK Grain yield as % of treated control	UKFM Group	Hagberg falling number	Specific weight (kg/hl)
2022	P2	KWS Fixum	107	4	231	77.6
2023	P1	KWS Alicium	105	2	346	80.3
2021	R	WPB Escape	104	4	271	76.4
2019	R	KWS Talisker	103	4	295	79.0
2017	R	KWS Cochise	102	2	250	78.6
2022	P2	KWS Ladum	102	1	337	78.0
2023	P1	KWS Harsum	102	1	330	78.3
2023	P1	KWS Lightum	102	2	325	78.4
2011	R	Mulika	95	1	332	77.0

- UKFM Groups
- Good yield
- High grain quality





Spring wheat agronomics

Year first listed	Recommendation		Maturity days +/- Mulika	Straw strength 1-9; weak to stiff	Straw length (cm)	Septoria tritici (1 to 9)	Mildew (1 to 9)
2022	P2	KWS Fixum	+1		79	[6]	[8]
2023	P1	KWS Alicium	-1		85	[7]	[8]
2021	R	WPB Escape	+1		73	[6]	8
2019	R	KWS Talisker	+1		80	[6]	8
2017	R	KWS Cochise	+1		78	6	8
2022	P2	KWS Ladum	0		75	[7]	[7]
2023	P1	KWS Harsum	+1		78	[7]	[7]
2023	P1	KWS Lightum	0		79	[6]	[8]
2011	R	Mulika	0		79	7	6

Variation in straw length and maturity





Winter barley Grain yield of 100 = 10.4 t/ha

Year First Listed	Recommendation		Grain Yield as % of treated	Yield loss (%) if untreated	Yiel	type: d as control
			control		Light soil	Heavy soil
2023	P1	LG Caravelle	[104]	17	103	[106]
2022	P2	Lightning	103	13	102	103
2021	R	KWS Tardis	102	18	102	107
2021	R	Bolton	102	17	103	105
2023	P1	Bolivia	[102}	15	104	[104]
2019	R	LG Mountain	101	19	102	102
2022	P2	LG Dazzle	101	13	102	104
2019	О	Valerie	100	21	99	[100]
2023	P1	Buccaneer	[102]	13	99	[99]
2016	S	Craft	94	15	95	95

Winter barley: two-rowed

- Strong list
- Some difference in untreated yield
- Check performance on soil type
- Good spec. weights



Winter barley Grain yield of 100 = 10.4 t/ha

Year First Listed	Recommendation		Grain Yield as % of	Yield loss (%) if untreated	Yiel	type: d as control
			treated control		Light soil	Heavy soil
2017	0	Funky	103	14	102	102
2022	P2	KWS Feeris ¹	100	18	101	105
2019	R	SY Kingsbarn	107	21	105	105
2021	R	SY Kingston	106	18	106	104
2021	R	SY Thunderbolt	105	17	104	107
2022	P2	SY Canyon	105	15	105	105
2023	P1	SY Nephin	[105]	15	104	[104]
2016	0	Bazooka	104	20	103	105

Winter barley: six-rowed

- Conventional options limited
- Choice in hybrids
- Good spec. weights
- 6-row *v* 2-row yield gap is smaller



Winter wheat: Soft Group 4

Winter wheat Grain yield of 100 = 11.3 t/ha

Year First Listed	Recommendation		Grain yield as % of	Yield loss (%) if untreated	Use as a 2 nd	Quality	markets
Listod			treated Control	unitoutou	cereal	Distill- ing	UK Milling
2022	P2	RGT Stokes	103	15	Good	Good	
2022	P2	RGT Bairstow	103	16	Good	Good	
2023	P1	LG Redwald	[103]	15	Good	Med	
2019	R	LG Skyscraper	102	17	Good	Med	
2020	R	RGT Saki	102	16	Mod	Poor	
2023	P1	KWS Zealum	[102]	17	Good	Med	
2018	О	Elation	101	20	Good	Good	
2021	P3	Swallow	101	18	Mod	Good	

- Main choices for autumn2023
- Variation in T and UT yield
- Good 2nd
 wheat
 performance





Winter wheat Grain yield of 100 = 11.3 t/ha

Year First Listed	Recommendation		Grain yield as % of	Yield loss (%) if untreated	Use as a	Quality markets	
Listod			treated Control	unacatou	cereal	Distill- ing	UK Milling
2016	О	KWS Barrel ¹	102	23	Poor	Poor	Biscuit
2021	R	LG Illuminate	100	13	Mod	Med	Biscuit
2022	P2	KWS Brium	100	17	Mod	Med	Biscuit
2022	P2	KWS Dawsum	105	9	Good		
2020	R	SY Insitor	105	22	Good	-	1
2018	0	Gleam	103	19	Good		
2022	P2	LG Typhoon	101	9	Good		
2023	P1	KWS Ultimatum	[103]	8	Mod		Bread
2019	S	KWS Extase ²	100	5	Mod		Bread
2022	P2	KWS Palladium	99	6	Mod		Bread

Winter wheat: Group 3 and hard wheats

- Check uT yield
- Other features
 e.g. maturity,
 stem strength
 and disease
 resistance

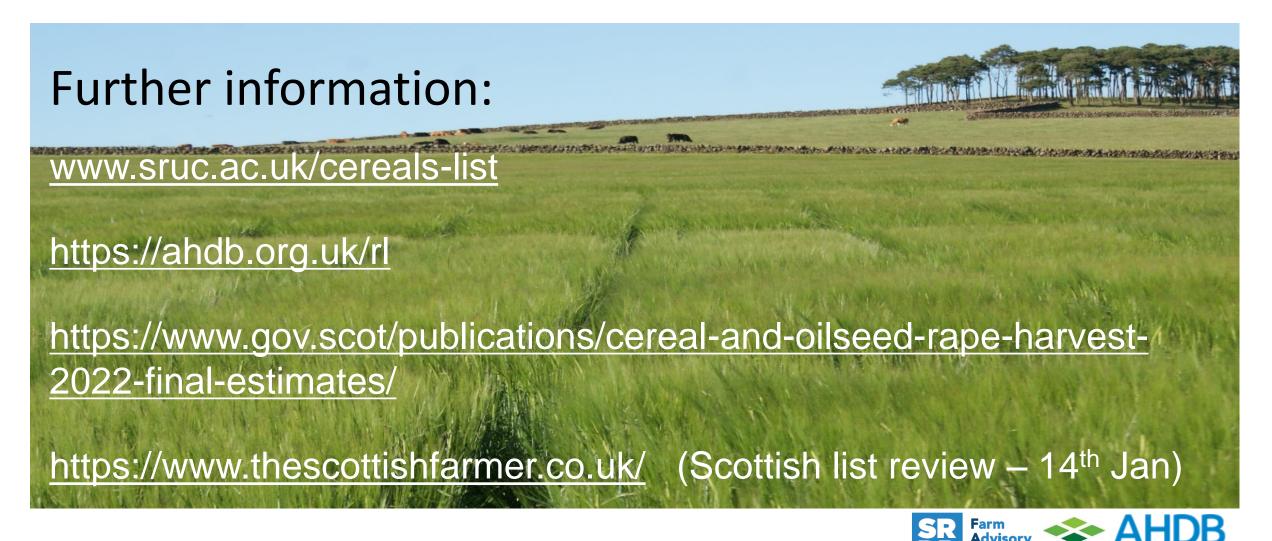


Variety review: Take home messages

- Check your yield trends against Scottish Government crop data
- Evidence for improved farm yield in new varieties
- Spring barley list consolidates, with new varieties at early stage
- Spring oats and spring wheat options in yield and quality
- Winter barley is a strong (improved) list
- Winter wheat: new varieties to compete with market leader



Thank you













Are foliar N fertilizers more efficient than soil-applied ammonium nitrate?

Ian Bingham, Zach Reilly & Peter Lindsay SRUC & SAC Consulting

Reports in farming press

Foliar feed can help cut nitrogen use and emissions



ammonia emissions in line with the NFU's vision for net zero farming by 2040.

As bestured in Analysis Farming Magazine

As featured in Arable Farming Magazine March 2021



A growing role for foliar N?

by Arable Farming

Using nitrogen more efficiently is one of the areas growers are increasingly focusing on and, with soil-applied products vying for position with newer foliar ones, it is important to explore options carefully. Marianne Curtis finds out more.

Traditionally ureabased foliar sprays have been applied at milky ripe stage to achieve higher grain protein but more recently, urea polymer foliar products have been developed for application, starting earlier in the season, with the aim of improving the efficiency of applied N.

As government agricultural policy moves to reducing on-farm emissions of greenhouse gases, protecting groundwater from contamination and regenerating soils, there is growing pressure on farmers to adopt more sustainable farming practices.

AF March 2021

FW 25 February 2020

Is foliar fertiliser better than compound fertiliser?

Applying liquid fertiliser to grass plant leaves can cut costs by £15/ha and double dry matter yields compared with conventional compound nitrogen, trials have shown.

FW 31 March 2020



Products and recommendations













Composition	Use
Nitrate Ammonium Ureic N	Repeat applications 10-14 days ~6 kg N/ha GS22-77
Polymers of urea; variable chain length Micronutrients Sulphur	Apply with fungicides at T1, T2, T3 ~9 kg N/ha to replace 40 – 60 kg soil applied AN
Polymers of urea; variable chain length	Apply with fungicides at T1, T2, T3 ~7 kg N/ha to replace 40 kg soil applied AN

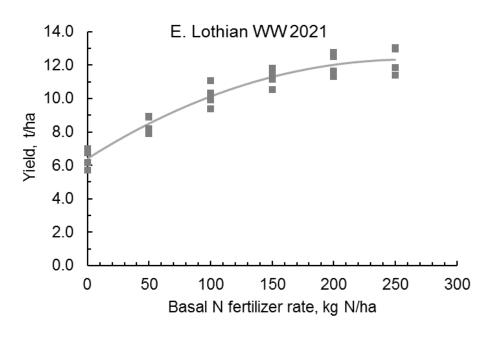


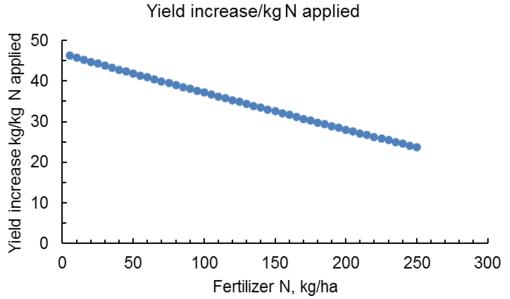
How credible are the claims?

"Foliar N is 4-5 x more efficient than soil-applied N"

"9 kg foliar N can replace final 50 kg of standard N with no loss in yield"

"Relacing 40 kg soil applied N with 7 kg foliar N @ GS31 on spring barley increased yield/kg N applied"







Mains of Loirston project



2 years each with WW and SB

Year 1 – Effects of application no. Single foliar N product.

Year 2 – Comparison of products. Fixed no. applications.

Key features of experimental design:

- Knowing where we are on the N response curve
- Measurements of yield response & crop N content



Experimental design

2 sites WW cv Barrel
1 site SB cv Laureate
Basal soil applied N ± foliar N

Base fertilizer rate: kg/N

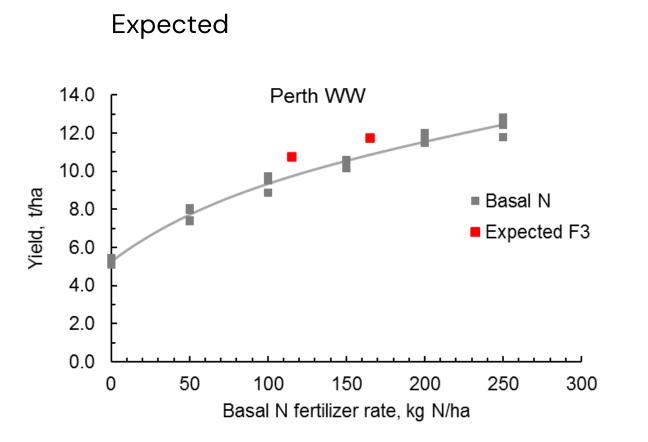
Total N	Tillering	GS30
0	0	0
50	17	33
100	33	67
150	50	100
200	67	133
250	83	167

	Fo	Total foliar N		
Foliar trt	Tillering	GS31/2	GS39	
F0	0	0	0	0
F1	5	0	0	5
F2	5	5	0	10
F3	5	5	5	15

	Fc	oliar N kg/h	Total foliar N	
Foliar treatment	Tillering	GS31/2	GS39	
None	0	0	0	0
Yara Safe N 300	6	6	6	18
Poly N Plus	6	6	6	18
Efficie-N-t 28	6	6	6	18



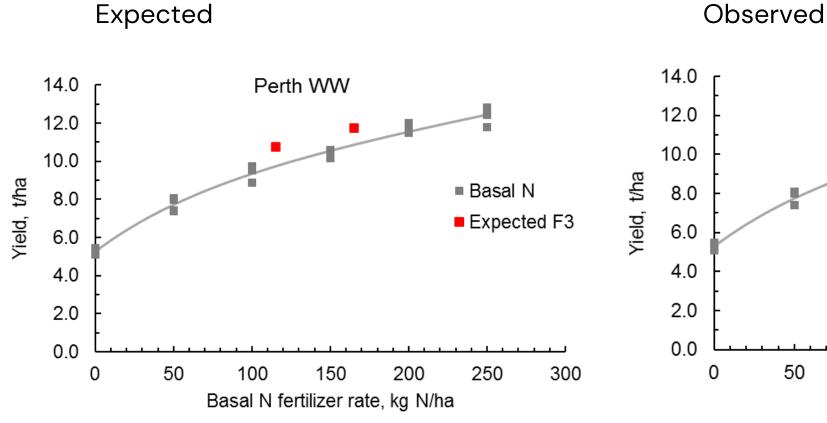
Expected and observed grain yield 2021

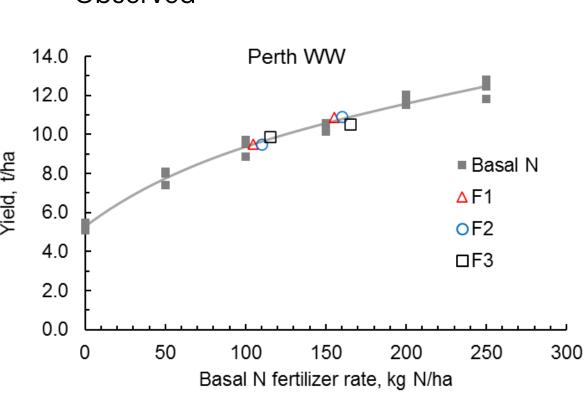


Observed



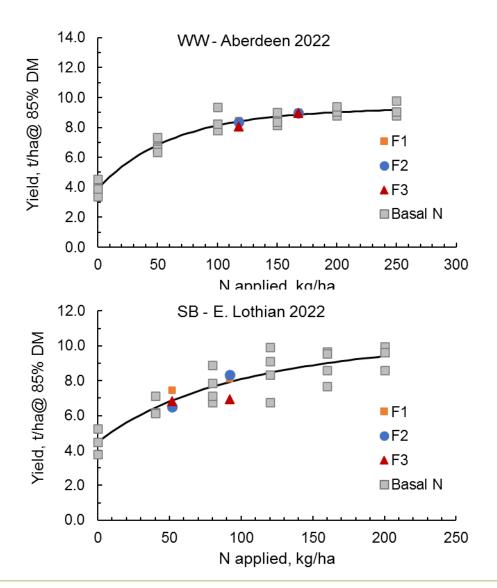
Expected and observed grain yield 2021

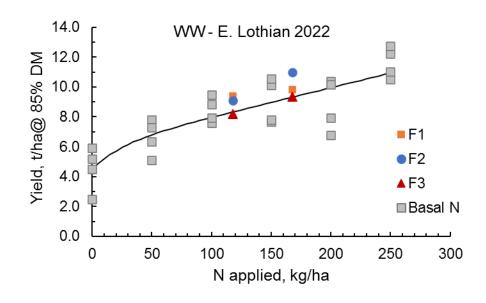






Comparison of products 2022 - Grain yield

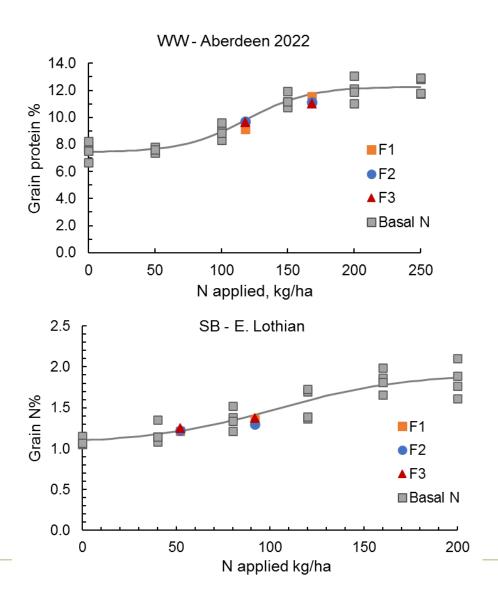


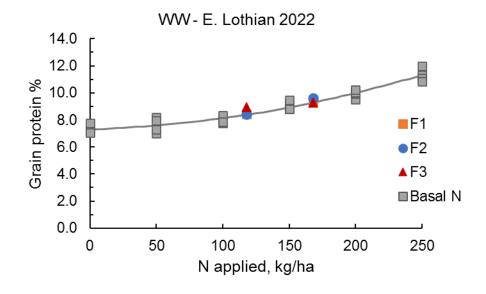


F1	Yara Safe N
F2	Poly N Plus
F3	Efficie-N-t 28



Grain protein and N%

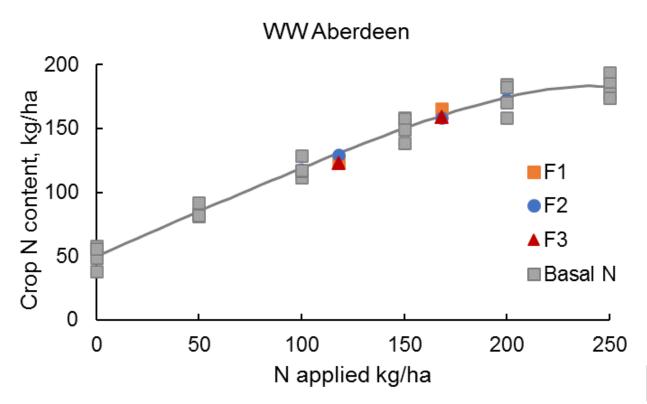




F1	Yara Safe N
F2	Poly N Plus
F3	Efficie-N-t 28



Crop N content & fertilizer recovery



Type	Fertilizer recovery, %
Soil-applied	62
Foliar-applied	56

F1	Yara Safe N	
F2	Poly N Plus	
F3	Efficie-N-t 28	



Take home messages

- Little evidence of greater yield responses from soil + foliar N cf soil
 N applications alone across 2 sites & 2 years
- Foliar N is taken up by the crop
- Measures of N use efficiency by soil and foliar N are comparable
- Costs of foliar N products are 3 to 5x greater per kg of N











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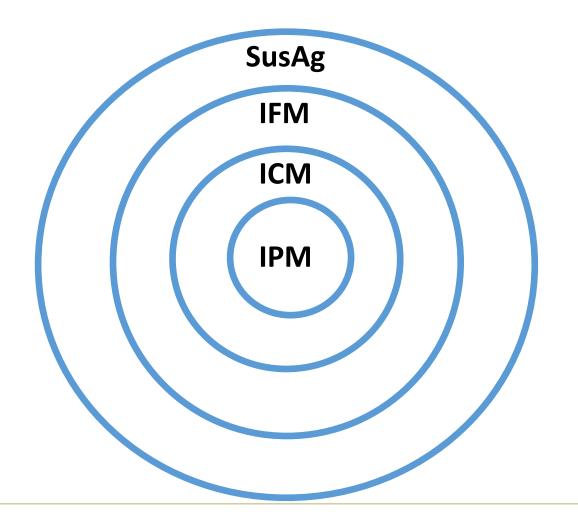




IPM Planning – New tools and options

Neil Havis Plant Pathologist SRUC

Sustainable Agriculture components – IPM has a role to play









IPM Principles

- Principle 1—Prevention and suppression (Combinations of tactics and multi-pest approach: Rotation: Crop management and ecology)
- Principle 2—Monitoring
- Principle 3—Decision based on monitoring and thresholds
- Principle 4—Non-chemical methods
- Principle 5—Pesticide selection
- Principle 6—Reduced pesticide use
- Principle 7—Anti-resistance strategies
- Principle 8—Evaluation







Rotation – new crops

- Hemp project
- Hemp is a good break crop for soil structure, N
 fixation, Carbon sequestration, weed competition,
 nematicidal properties on root know nematodes
- Where does it fit in rotations?
- Are there any disease and pests carry over?
- 1 day workshop planned for early 2023 to prioritise research areas –SRUC Barony campus



Image: Scottish press association







Alternatives to conventional pesticides

Biostimulants

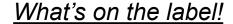
- Non-microbial e.g. seaweed extracts, chitin
- Microbial e.g. non-pathogenic fungi (*Trichoderma* spp. etc.), AMF

Elicitors

- Mimic action of natural elicitors e.g. Chitosan),
- Generate natural elicitors e.g. phosphite
- Signal mimic e.g. BION
- Pathogens

Biofungicides

- Bacteria e.g. Bacillus spp.
- Fungi e.g. Trichoderma spp.





Bacillus amyloliquefacien..



Bacillus subtilis Products





Trichoderma Based







Year one field trials (3 varieties x 18 treats)

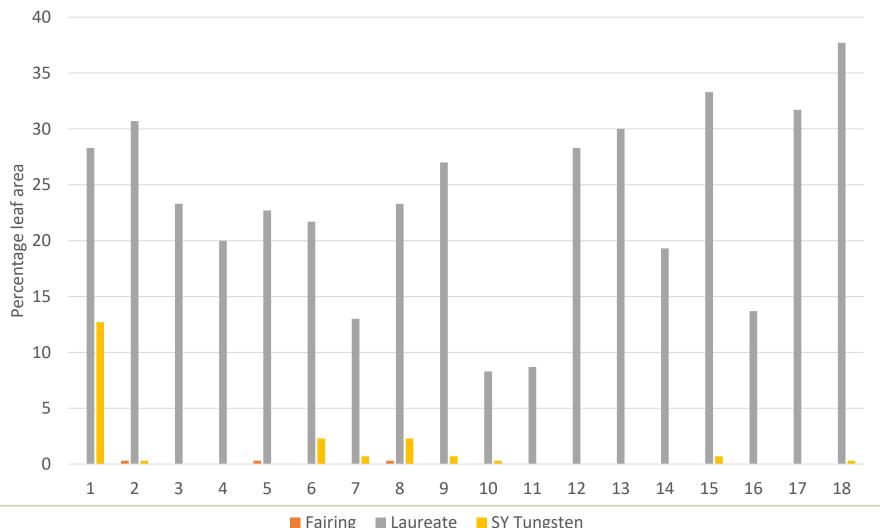
Treatment	T0 (GS 24)	T1 (GS 31)	T2 (GS45)
1	Untreated	Untreated	Untreated
2	Laminarin	Laminarin	Untreated
3	Amino Flo 2.5 l/ha	Amino Flo 2.5 l/ha	Untreated
4	Bion	Bion	Untreated
5	AQ10	AQ10	Untreated
6	B subtilis	B subtilis	Untreated
7	Microthiol	Microthiol	Untreated
8	Phosphite	Phosphite	Untreated
9	Chitosan	Chitosan	Untreated
10	Laminarin	Laminarin + Amistar (0.25)	Revystar 0.4 + Folpet 0.5
11	Amino Flo 2.5 l/ha	Amino Flo 2.5 l/ha + Amistar 0.25	Revystar 0.4 + Folpet 0.5
12	Bion	Bion + Amistar 0.25	Revystar 0.4 + Folpet 0.5
13	AQ10	AQ10 + Amistar 0.25	Revystar 0.4 + Folpet 0.5
14	Serenade	Serenade + Amistar 0.25	Revystar 0.4 + Folpet 0.5
15	Microthiol	Microthiol + Amistar 0.25	Revystar 0.4 + Folpet 0.5
16	Phosphite	Phosphite + Amistar 0.25	Revystar 0.4 + Folpet 0.5
17	Chitosan	Chitosan + Amistar 0.25	Revystar 0.4 + Folpet 0.5
18	Untreated	Amistar 0.25	Revystar 0.4 + Folpet 0.5





Boghall, 2022











Yielded trials – Year One (IPM progs)

	T0 (GS 24)	T1 (GS 31)	T2 (GS45)
Treatment One	Untreated	Untreated	Untreated
Treatment Two	Untreated	Amistar (0.25)	Revystar 0.4 + Folpet 0.5
Treatment three	Laminarin (0.75)	Laminarin (0.75)	Untreated
Treatment Four	Laminarin (0.75)	Laminarin (0.75) + Amistar 0.25)	Revystar (0.4) + Folpet 0.5
Treatment Five	Serenade (5I)	Serenade (5I)	
Treatment Six	Serenade (5I)	Serenade (5I) + Amistar (0.25)	Revystar (0.4) + Folpet 0.5
Treatment Seven	Amino Flo (2.5l)	Amino Flo (2.5)	Untreated
Treatment Eight	Amino Flo (2.5l)	Amino Flo (2.5) + Amistar (0.25)	Revystar (0.4) + Folpet 0.5







Spring barley 2022 Cv. Laureate

untreated



reduced rate



biological+ red rate

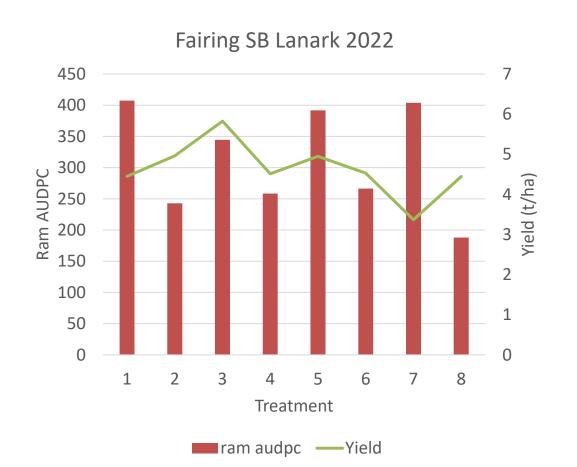


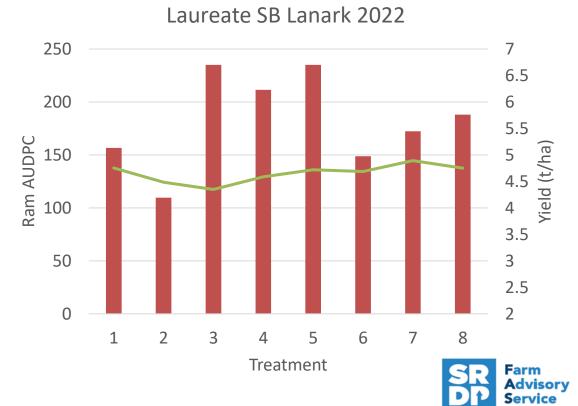






New programmes in spring barley (Lanark, 2022)









Potential changes in disease threat under non-inversion tillage

- Soil borne disease decline due to extended rotation
- Carry over effect of cover crops, increased microbial activity
- But cooler, wetter soils







Potential changes in disease threat under non-inversion tillage

- Increase in crop residue/trash borne diseases if not rotated
- Eyespot, Septoria (wheat),
 Rhynchosporium (barley)
- Carry over of disease via Green bridge
- Weed control, Volunteers
- Damping off increase is soils not warm enough at start
- Possible reduction in biotrophic fungi
- e.g. rusts and mildews?















Potential changes in disease threat under noninversion tillage

- Which diseases increase/decrease?
- Variety performance?
- Fungicide requirement?

Can we optimise variety and fungicide choice according to the main pathogens present and level of risk predicted in each tillage system?

- Other factors to consider:
- ♦ Rotational effect on diseases
 - ♦ Previous crop
 - ♦ Cover crop
 - ♦ Previous / cover crop management
- ♦ Tillage / system maturity stage
- Local disease pressure







Winter barley: Tillage*Variety*Fungicide

- 3 Tillage type
 - Direct Drill (+straw)
 - Direct Drill (-straw)
 - Plough
- 2 Varieties
 - Surge (res)
 - KWS Tower (sus)
- 4 fungicide programmes:
 - 0/1/2/3 sprays
- 2 sites:
 - Durie farm (Leven)
 - Mylnefield (Dundee)









The James Hutton

Winter barley: Tillage*Variety*Fungicide

- 3 Tillage type
 - Direct Drill (+straw)
 - Direct Drill (-straw)
 - Plough
- 2 Varieties
 - Surge (res)
 - KWS Tower (sus)
- 4 fungicide programmes:
 - 0/1/2/3 sprays
- 2 sites:
 - Durie farm (Leven)
 - Mylnefield (Dundee)



Trts	T0 GS 25-30	T1 GS 31	T2 GS 39-45
0	Untreated	Untreated	Untreated
1	Untreated	Siltra Xpro 0.6l/Ha	Untreated
2	Untreated	Siltra Xpro 0.6l/Ha	Siltra Xpro 0.4I/Ha
3	Cyflamid 0.3l/Ha + Comet 0.4l/Ha	Siltra Xpro 0.6l/Ha	Siltra Xpro 0.4I/Ha







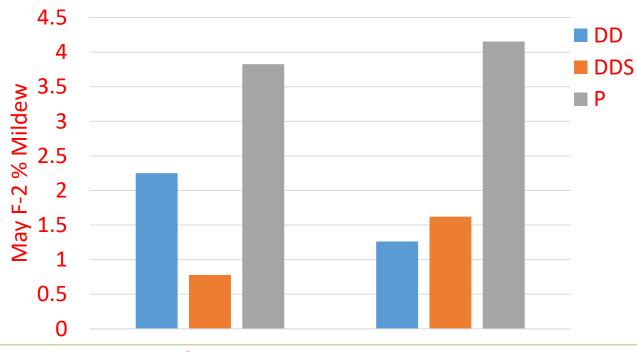




Winter barley Tillage trial 2021+2022 Powdery Mildew - May

More early disease (mildew) in ploughed plots

- More accessible N?
- AHDB RL rating Tower 5/9, Surge 6/9.



Direct drill Direct drill+residue Plough

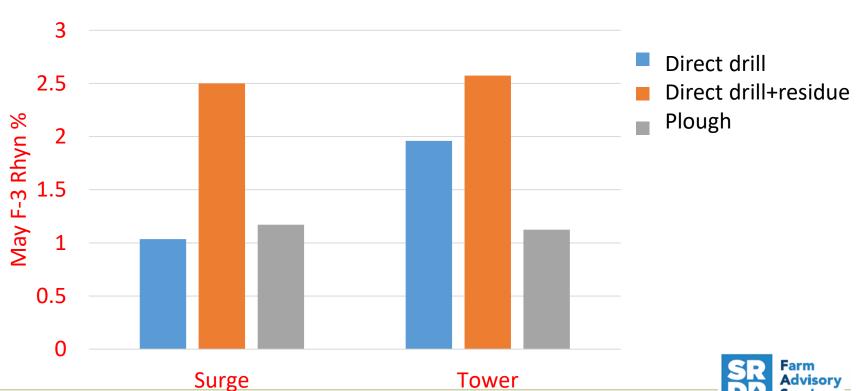






Winter barley Tillage trial 2021+2022 Rhynchosporium - May

- More trash borne disease (Rhyncho) in direct drilled plots + infected crop residue
- More initial inoculum





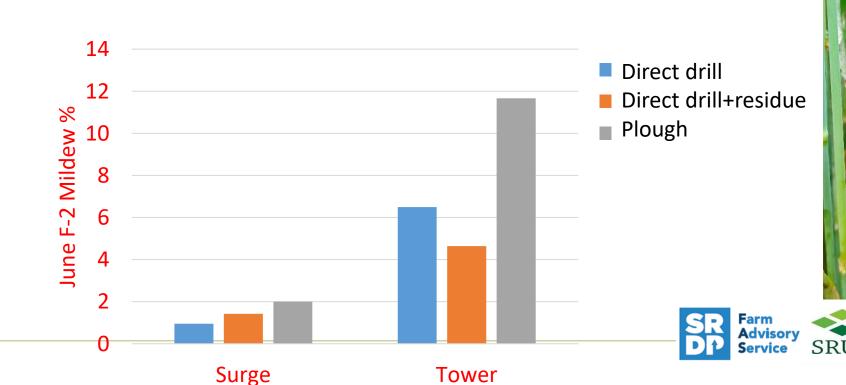






Winter barley Tillage trial 2021+2022 Powdery Mildew – June

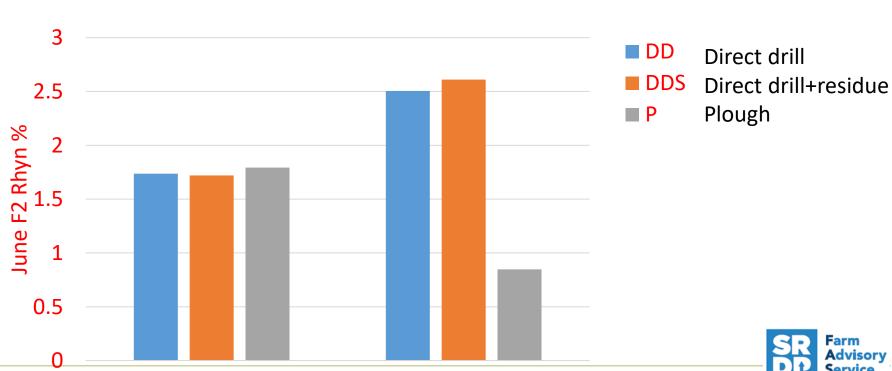
- ♦ More mildew in ploughed plots of susceptible cv. (Tower)
- ♦ AHDB RL rating Tower 5/9, Surge 6/9.
- ♦ More N, thicker canopy, higher humidity= Mildew



Winter barley Tillage trial 2021+2022 Rhynchosporium- June

- More trash borne disease (Rhyncho) in direct drilled plots of susceptible variety (Tower)
- AHDB RL rating Tower 5/9, Surge 7/9.
- More initial inoculum in direct drilled plots

Surge



Tower



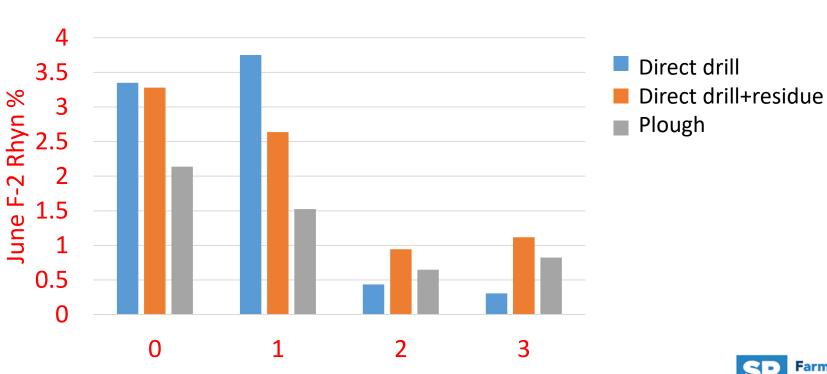






Winter barley Tillage trial 2021+2022 Rhynchosporium- June

- ♦ No value of third (T0) spray
- *more disease in cv. Tower





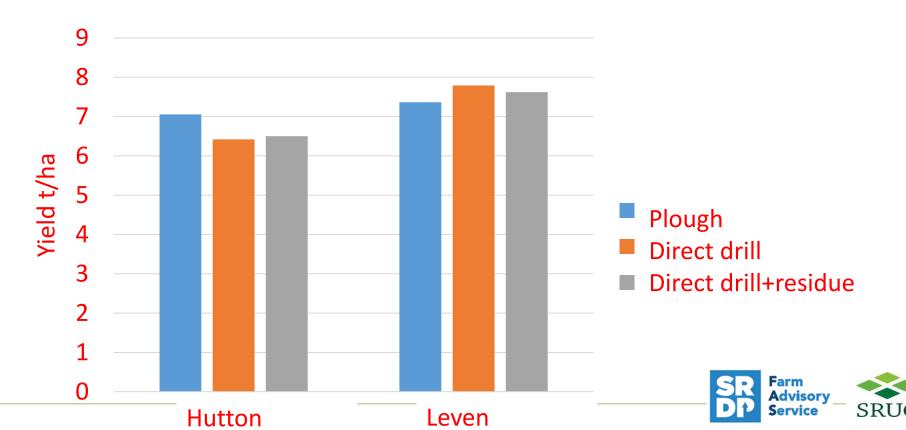






Winter barley Tillage trial 2022 yields

- Best yields under plough at Hutton (immature site, ploughed for last 20+ years)
- Best yields under direct drill at Leven (mature site under direct drill for 20+ years)



Winter barley Tillage trial 2022 yields

Additional spray increased yield in high disease pressure direct drill + infected crop residue plots



Take home messages

Consider all the factors that will influence plant health when you design your IPM programme

Variety choice and cultivation and rotation will all influence your IPM programme

More alternatives to conventional fungicides are coming to market and this will not just be a passing fashion

Justify all of your inputs into the crop and evaluate their success at the end of each season









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Cereal markets – international drivers, local opportunities





Julian Bell, SAC Consulting, SRUC, January 2023







Global events just keep getting more important in determining your farm price – be aware of what's happening



SRUC trip to Argentina in November – winter barley after 6 months with little rain, maize and soy plantings stalled / reduced due to drought



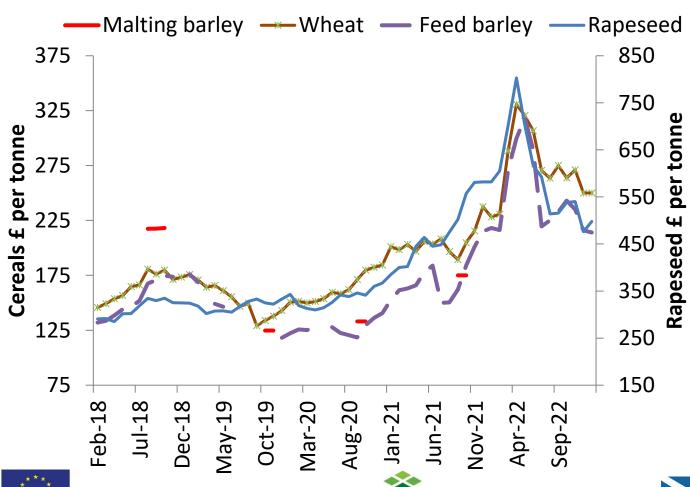






Scottish grain prices in last year – wheat +£22/t, rapeseed -£84/t, feed barley -£4/t, malting barley +£105/t





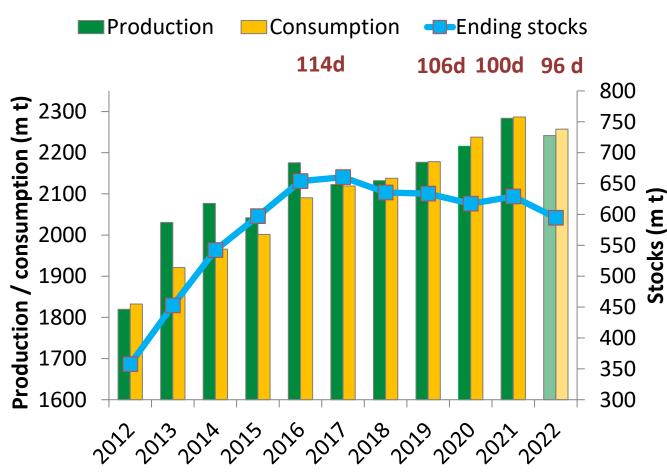
SAC Source: AHDB, SAC Consulting



5th world harvest < consumption

- crop -42mt, use -29mt, stock -35mt





2022-23 Crop -42mt Demand -29mt Stocks -35mt Stock to use -4 days



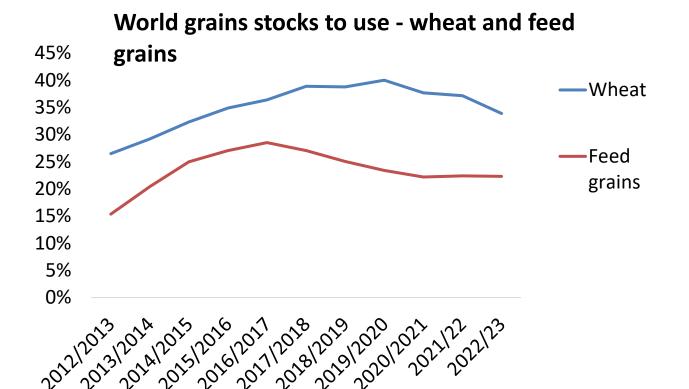




Stocks to use - wheat sees sharpest Drop, coarse grains low but stable



- Stocks to use;
- Feed grains lowest in 10yrs, wheat in 8yrs









World maize prices up £29/t in last year underpins world market





Source: AHDB, SAC Consulting







Grain market outlook



Positive factors

- World stock to use ratios falling feed grains lowest in 10 years
- War in Ukraine no resolution in sight, crop output severely reduced
- Drought in Argentina to slash grain and soybean output in 2023
- High oilseeds at the same time as high cereal prices expected to create battle for acres this spring in US / world
- High Nitrogen fertiliser and fuel prices favour planting soya over maize and make farmers less likely to plant where weather outlook uncertain

Possible risk factors

- 2022 harvest has been good in Australia, Russia has a large wheat surplus
- Next year UK and European crops looking good UK and EU cereal output to increase
- High maize prices likely to spur increase in US and world maize sowings in 2023 but high soya prices may limit this
- World economic slowdown curtailing demand growth







UK and Scotland – good autumn boosts winter sowings for 2023

- AHDB Early Bird Survey



	Wheat	Wint. Barley	Spr. Barley	Total Barley	Oats	Total Cereals	OSR
UK	Area ('00	0's ha)					
2022	1,809	433	671	1,104	174	3,156	364
2023	1,821	450	632	1,082	166	3,133	416
Chng.	12	17	-39	-22	-8	-23	52
Chng.	1%	4%	-6%	-2%	-5%	-1%	14%
Scot.	Scot. Area ('000's ha)						
2022	107	44	236	280	27	466	35
2023	116	38	225	263	29	468	43
Chng.	9	-6	-11	-17	2	2	8
Chng.	8%	-14%	-5%	-6%	7%	0%	23%

- More winter wheat and oilseed rape especially in Scotland
- Cut in spring barley area in England and Scotland





UK 2022 wheat crop rebounds ~ 15.7mt - + higher op. stocks/ small rise demand* mean big surplus – but gen. good export demand



2023 – surplus similar / lower?*
 Barley surplus higher in 2022, brewing use rising – 2023 – surplus lower?*

UK wheat bal	SAC		
'000 t	2021/22	2022/23	2023/24
Open Stocks	1,416	1,846	1,500
Production	13,988	15,664	15,750
Imports	1,994	1,225	1,000
Available	17,398	18,735	18,250
Domestic Use	14,710	14,982	15,000
Exports / avail	511	2,252	1,750
End Stocks	1,846	1,500	1,500
Net trade	- 1,483	1,027	750
Source: AHDB,	, SAC		

UK barley bal	SAC		
'000 t	2021/22	2022/23	2023/24
Open Stocks	1,058	961	800
Production	6,961	7,190	7,000
Imports	89	75	80
Available	8,108	8,226	7,880
Domestic Use	6,309	6,138	6,100
Exports	764	1,288	980
End Stocks	961	800	800
Source: AHDB,			

^{*} Depending on export pace this year and yields next



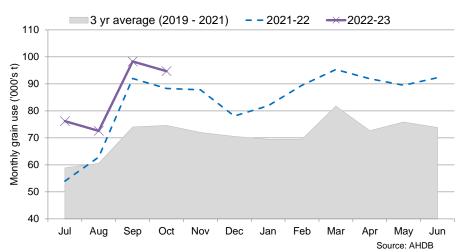




High imported maize prices boost Scottish wheat use in distilling







Scottish wheat remains cheaper than imported maize.

Distilling wheat use UP 44kt / 15% in 1st 4 months of 2022/23 On top of big increase in use in 2021/22

Scottish wheat very competitive vs

Scottish wheat very competitive vs imported maize.

Scottish wheat Premium over English Rebounds English shortfall

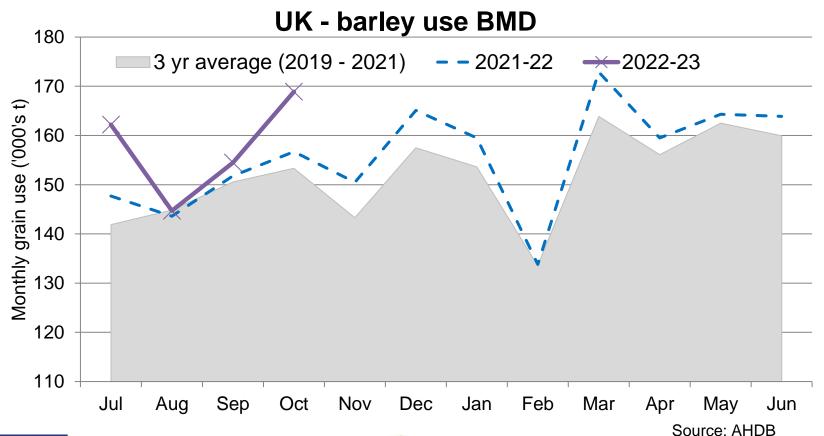
- -2018/19 = +£5.70
- -2019/20 = +£5.00
- 2020/21 JAN = -£2.00
- 2021/22 JAN = + £12.00
- 2022/23 Jan = + £15.00

Delivery date	Jan'21	Aug'21	Jan '22	Jan '23
Wheat – delivered	212	205.0	228.00	270.00
French Maize delivered	230	260.00	260.00	290.00
Scottish wheat vs Imported	- 18.0	- 55.0	- 32.0	- 20.0

UK malting barley use up 5% in 1st 4 months of 2022/23



Barley use in Brewing, Malt. & Distil.



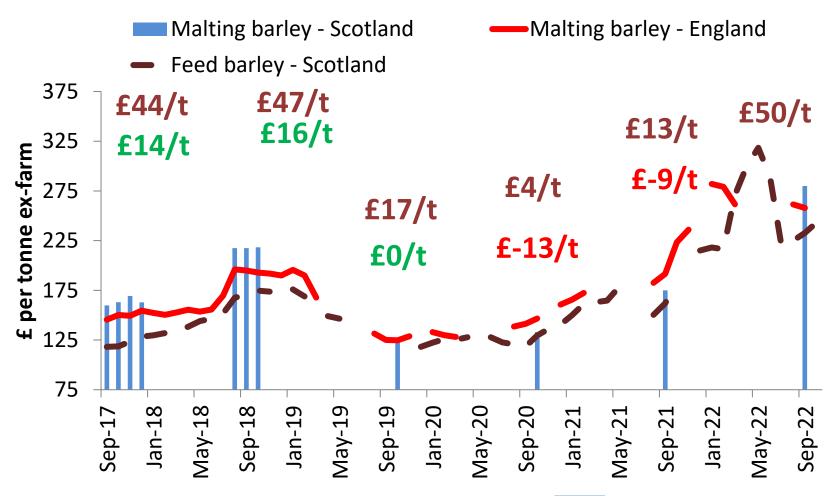






Scottish malting barley crop good in 2022 - but demand up = £50+/t premium /feed











Malting barley use in Scotland New maltings, 5% lower area in 2023 Looks very tight without good yields and quality- higher premium?



	Scottish / Berwick malting Spring barley <u>purchases</u> ('000's t)	Scottish Spring Barley Crop ('000's t)	Est. Malting varieties (%)	Est. Malting varieties ('000's t)	Scottish malting purchases as % of malting var	Malting premium over feed £/t
2017	775	1,433	57%	815	95%	41
2018	810	1,338	72%	963	84%	47
2019	840	1,543	72%	1,111	76%	17
2020	873	1,772	72%	1,275	68%	0-4
2021	930?	1,451	72%	1,045	89%	0-13
2022	1,000	1,512	72%	1,089	92%	50
2022	1,000	1,436	72%	1,005	99%!	40+





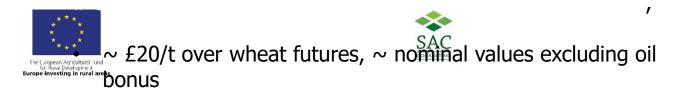


New crop forward grain prices

- the same as current prices very unusual
- and high historically even with higher production costs



	2020 hvst	2021 Jan	2022 Hvst	2023 hvst	Annual
	Nov-20	Jan-21	Jan-22	Nov-23	Change
	(£/t)	(£/t)	(£/t)	(£/t)	(£/t)
Wheat (ex-f)	185	201	250	250	~
Feed barley (ex-f)	135	150	214	215	~
Malt. B (distil) Sco	150*	-	-	250	-
Malt. B (brew) Eng*	152	170	245	-	-
OSR (ex-f)	~340	~366	498	~505	+£7





Key points



1) Global market more important than ever -

World stocks have been declining steadily for 10 years then...... Russia invaded Ukraine, weather problems made it 5th yr where production<use, accelerating stock decline, price down from peaks but remain firm

2) What factors may be important in the year ahead?

- + No quick way out for Ukraine 30mt lost in 2022, more likely in 2023
- -ve Demand destruction demand is price sensitive and ability to pay / buy meat in question at high prices in developed world/ poorer rich world demand stagnant
- -/+ve/ UK sees higher wheat crop and stocks, exports required but so far ok
- -/+ve/ High grain prices should spur 2023 global output BUT high fert, fuel pxs, oilseeds and grain tight at SAME time
- +/ Scot new maltings come on line, spring barley area down premiums enough?
- +/ Scots distill wheat use very strong future use depends on world maize price
- +/-ve Good potential crop margins at current price despite high fert and fuel prices but current crops cost a lot more to grow sell grain forward when buying inputs









AHDB Market Update

Megan Hesketh, Senior Analyst – Cereals and Oilseeds





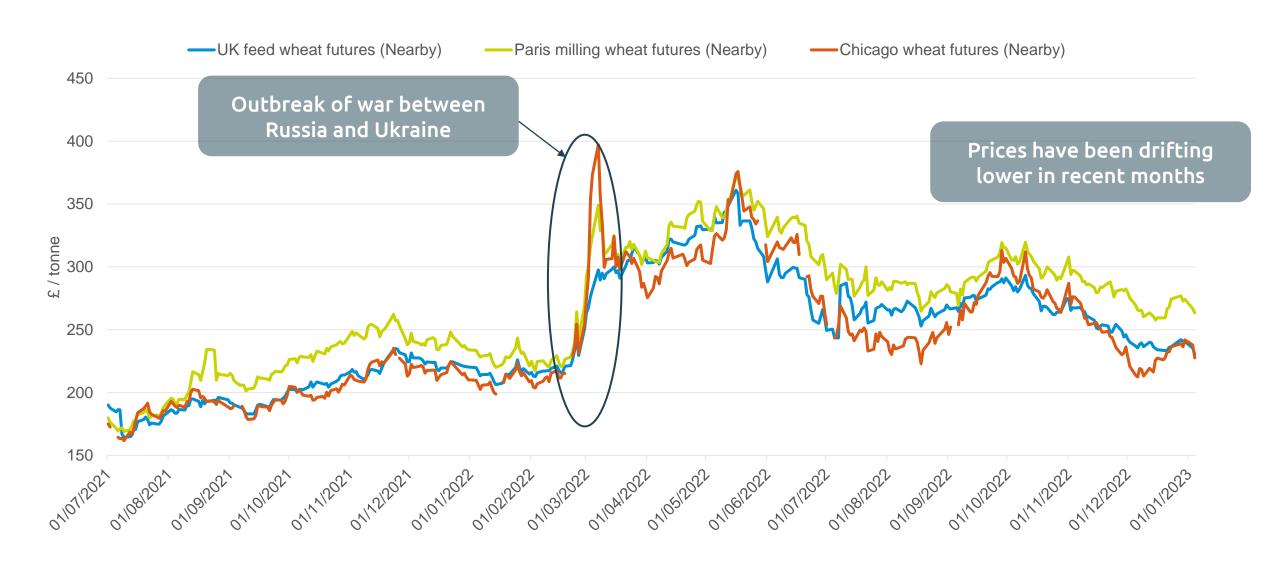
What we will discuss today:

Global market drivers

How is the Black Sea conflict impacting trade?

Domestic outlook

Wheat prices feeling pressure over recent months





Key global factors driving grain prices

War in Ukraine key factor keeping volatility in wheat markets particularly

Dry conditions for Argentinian maize BUT Brazil favourable weather

Extreme weather impact on major export production in previous seasons

Bullish factors

Dry weather Argentina

Conflict in

Ukraine

Tight global supply

Bearish factors

Recession

Large Australian wheat crop

Large Brazilian maize crop

Competitive Russian wheat Recession impact – hard to gauge

BUT confidence is key

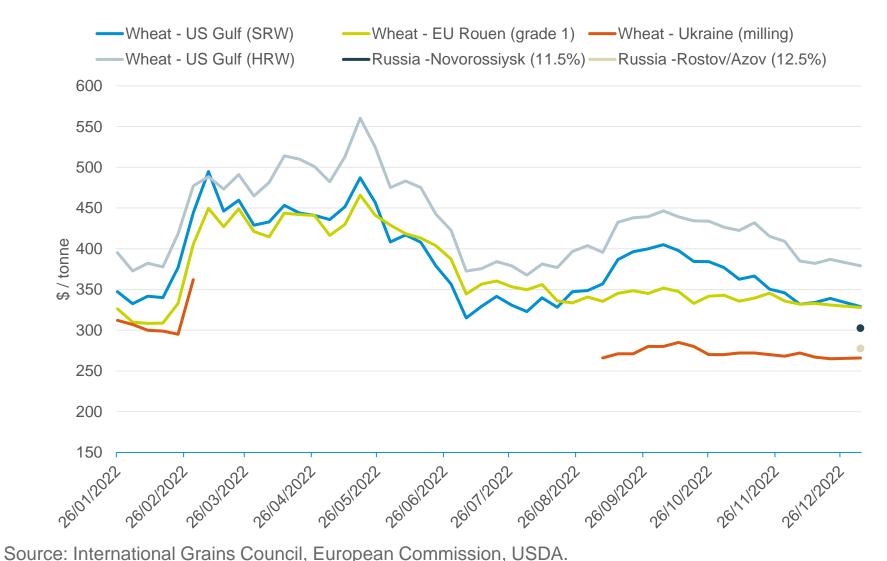
Generally rain was beneficial for crop despite flooding in areas

Competitive Black Sea key factor pressuring global price

Chinese demand?



Competitive Russian wheat pressuring global price



As at: 05 Jan

Wheat origin	\$ / tonne
US	\$378
Argentina	\$373
EU	\$326
Ukraine*	\$266
Russia*	\$303

Source: International Grains Council, UkrAgroConsult.

*Notes on FOB prices: Argentina 12.0%, up river; Russia – milling Novorossiysk, 11.5%; EU-France grade 1, Rouen; US- HRW 11.5% Gulf. Ukraine (milling).

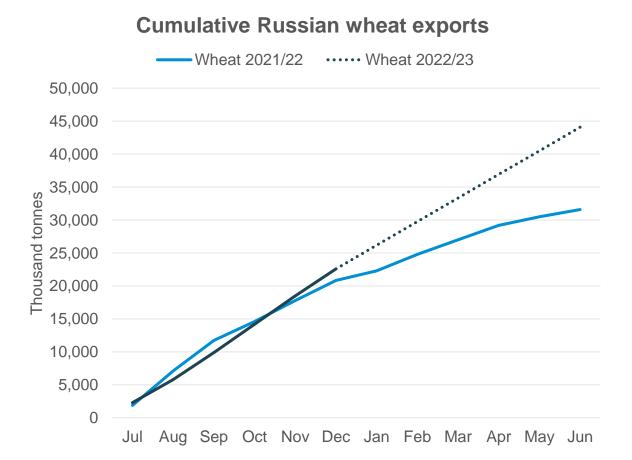
*Ukraine as at 04 Jan.



Black Sea conflict update

Update on corridor: Black Sea corridor extended for another 120 days from 18 Nov.





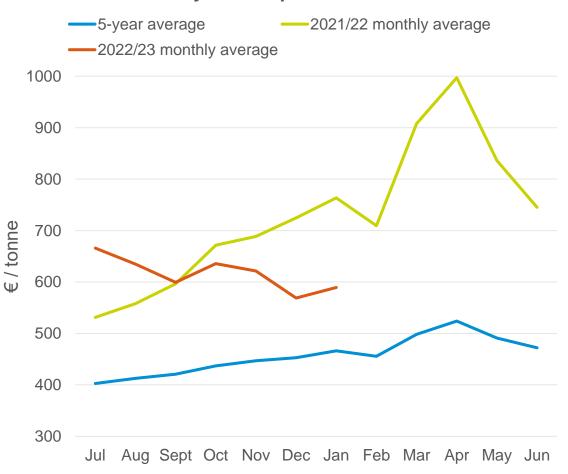
Source: UkrAgroConsult.

Source: SovEcon.

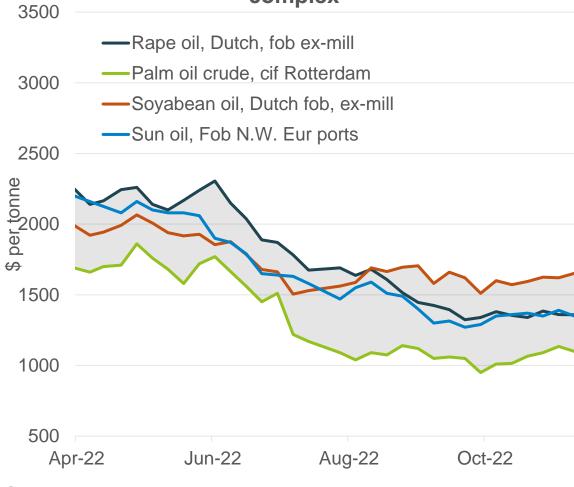
Rapeseed price update



Nearby Paris rapeseed futures



Soya oil at the top of the vegetable oil complex



Source: oilworld.biz

Source: Euronext - Refinitiv



Global drivers for oilseeds

War in Ukraine key factor too – rapeseed and sunflower especially

Chinese demand something to watch considering easing restrictions but case numbers rising

Bullish factors

Indonesia and Malaysia now in low palm production (Jan – Mar)

Chinese demand?

Dry weather Argentina impact on soy crop

Bearish factors

Recession impact on veg

Easing oil price

Large Brazilian soy crop

Increased global rapeseed supply this season

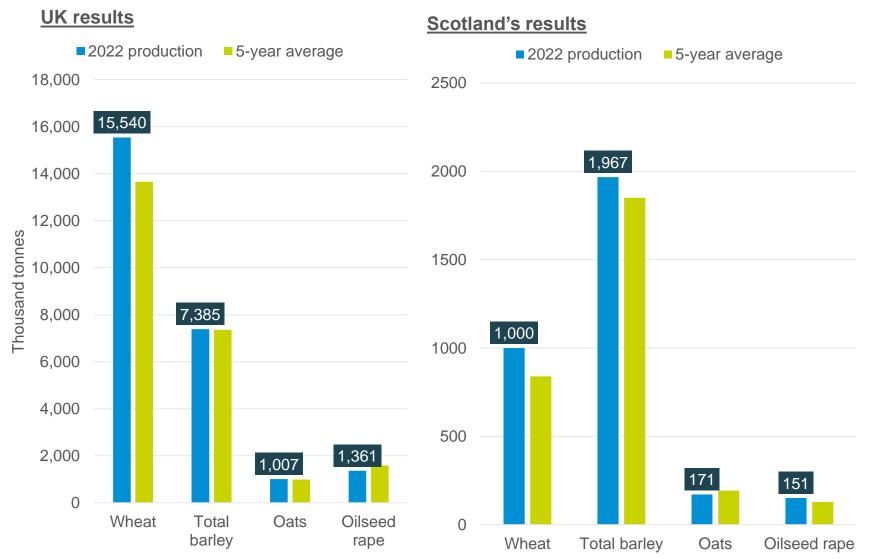
Recession impact key underlying factor

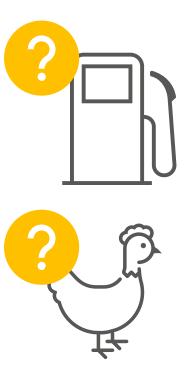
Crush margin impact

Key factor to watch is South American production



Domestic focus: supply vs demand







Source: Defra.



Looking ahead to harvest 23

UK results

Thousand hectares	Defra June Survey 2022	EBS Forecast 2023	% Year-On- Year Change
All wheat	1,809	1,821	1%
Winter barley	433	450	4%
Spring barley	671	632	-6%
Oats	174	166	-4%
Other cereals*	69	64	-7%
OSR	364	416	14%
Other oilseeds**	34	42	24%
Pulses	269	275	2%
Arable fallow	265	290	9%
Other crops on arable land***	734	700	-5%
TOTAL	4,822	4,855	

^{*}crops included rye, triticale and mixed grains

Source: Defra, The Andersons Centre for the AHDB

Scotland's results

Thousand hectares	Defra June Survey 2022	EBS Forecast 2023	% Year-On- Year Change
Wheat	107	116	8%
Winter barley	44	38	-13%
Spring barley	236	225	-4%
Oats	27	29	6%
OSR	35	43	22%

Source: Defra, The Andersons Centre for the AHDB

Scottish wheat area similar to 2019

OSR number up but a lot of growing time

Spring barley area would be smallest since 2006 if realised

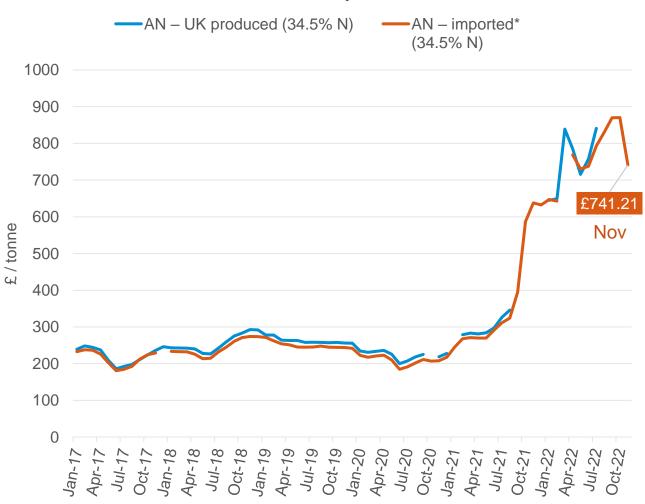
^{**}crops included linseed and borage

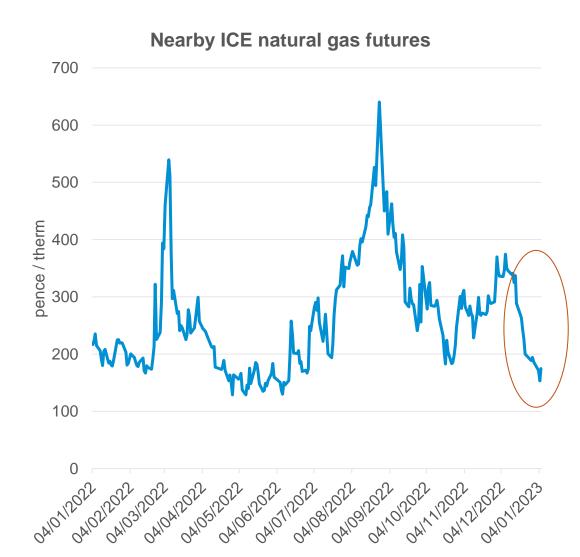
^{***}crops included sugar beet, potatoes, vegetables, maize (33%) and temporary grass (20%)



Input cost update







Source: AHDB



Where next?

Grains

- Competitive Russian wheat, recession, China key factors causing ST pressure
- Supply and demand remain tight
- Volatility to continue, but will not reach highs
- Domestic wheat surplus
- As we move through this season, prices will become increasingly focused on next season.

Bearish

- War in Ukraine
- US dry/cold weather
- EU cold weather

Rapeseed

- South American weather key factor soyabean crop
- Recession large watchpoint oil prices, veg oil demand, crush margins
- Australian crop coming to market
- Despite palm oil volatility expected, bearish market.
- Rapeseed supply boosted this season what about harvest 23?
 - EU

Bullish

- Canada
- War in Ukraine



Independent analysis and insight you can trust



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The website has a wealth of resources available from our <u>markets homepage</u> including a <u>daily update on grain markets</u>. The <u>supply and demand section</u> is a key resource for the market whilst the latest surveys detail <u>planting and variety</u> trends.



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The <u>latest pig prices</u>, and industry essential <u>trade data</u>, are the cornerstones of the Pork market website pages. There is also the <u>latest analysis</u> and <u>insight</u> to provide you with a clear and impartial view.



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Any questions?





Grain marketing strategies

Olivia Bonser, Analyst – Cereals and Oilseeds





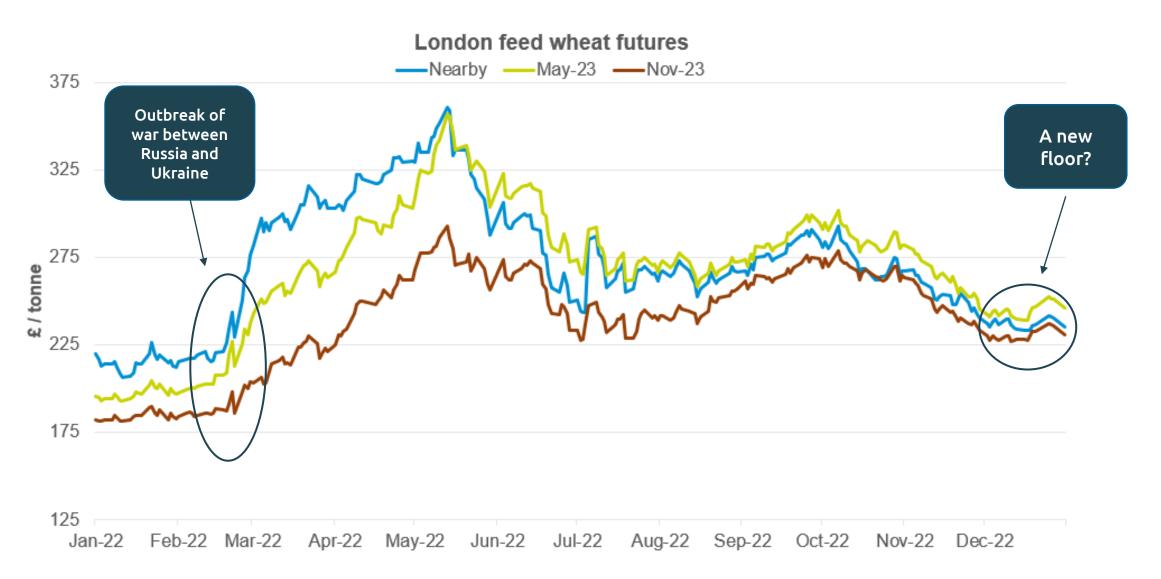
What are we going to talk about?

- Where are prices now?
- To store?
- To sell?
- Where are prices heading?
- What do higher input costs mean for margins?
- Breakeven point













Greater income potential can be made from selling over storing



Grain stored	18-Aug-22
Sale date	31-May-23

Sale	ex-farm price	Storage	Return on interest	Return
		Central store		£ per tonne
Sell for May-23	£243.50	£17.96	-	£225.54
		On-farm shed		
Sell for May-23	£243.50	£12.26	-	£231.24

Grain stored	18-Aug-22
Sale date	01-Dec-22

		Central store	2.47%	£ per tonne
Sell for Dec-22	£237.00	£10.20	£2.41	£229.21
			2.90%	
Sell for Dec-22	£237.00	£10.20	£2.90	£229.70
			1 × 1 × 1	
		On-farm shed	2.47%	£ per tonne
Sell for Dec-22	£237.00	£4.50	£2.41	£234.91
			2.90%	
Sell for Dec-22	£237.00	£4.50	£2.90	£235.40

Source: AHDB analysis, AHDB delivered survey, Money Saving Expert

Note: all figures are in £ per tonne.

- Current high interest rates
 - Greater income opportunity from selling grain over continuing to store using data





2023 harvest marketing strategy



- Split grain sales into three parts
 - Spread risk
- Avoid selling total tonnage postharvest when prices could be lower
- Consider trading 'call' or 'put' options or putting grain into pools



Direction of prices – volatility challenge

Tight global supplies

Drought in Argentina

Ukraine/Russia conflict

Global recessionary concerns

Competitive Russian exports

Surplus of domestic feed wheat

Large Australian crop



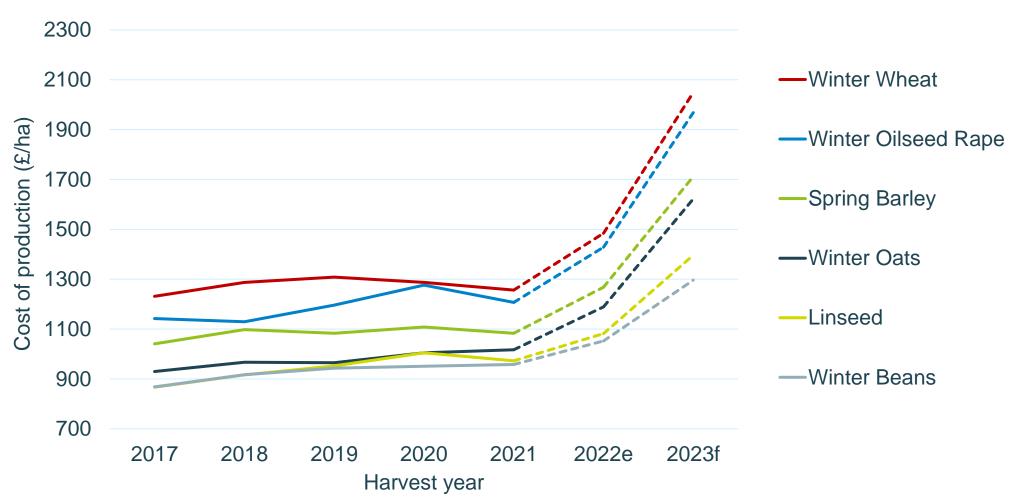
Impact of higher costs – Farmbench results

- COP has on average increased over the five years to 2021
 - Middle 50% of performers = 6% rise
- Crop costs in 2022 are estimated to be 15% higher
- **Up another 32%** for **2023** harvested crops
- Farmbench winter wheat net margins could increase by 80% in 2022 but then fall by two thirds in 2023 for middle 50% performers

Knowing your costs will be crucial!



Average costs up 6% in five years, 15% in 2022 and 32% in 2023

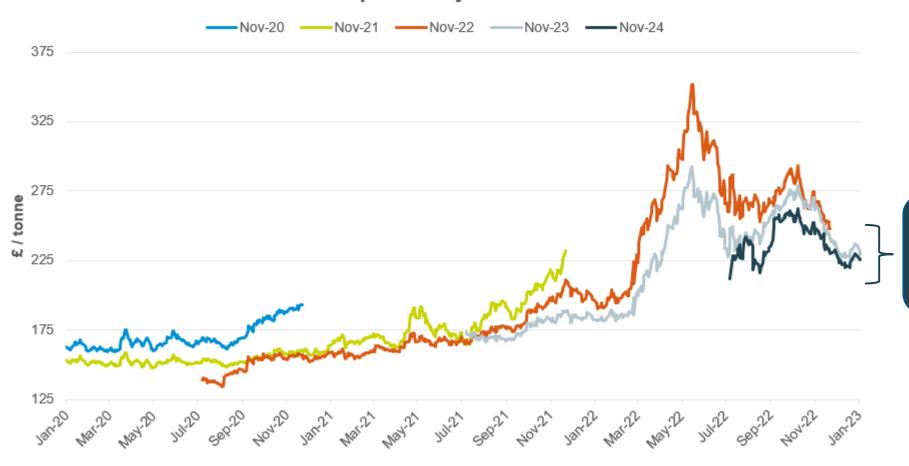


Middle 50% performers – ranked by net margin



Forward prices

UK feed wheat November futures - how do they compare to previous years?



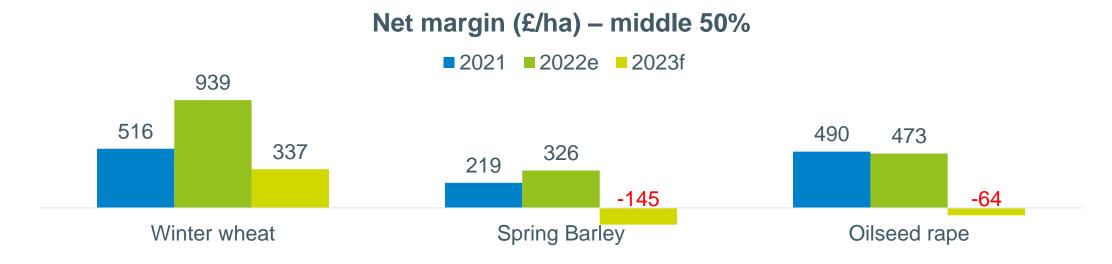
Historically high Nov-23 and Nov-24 contracts



What do higher input costs mean for you?

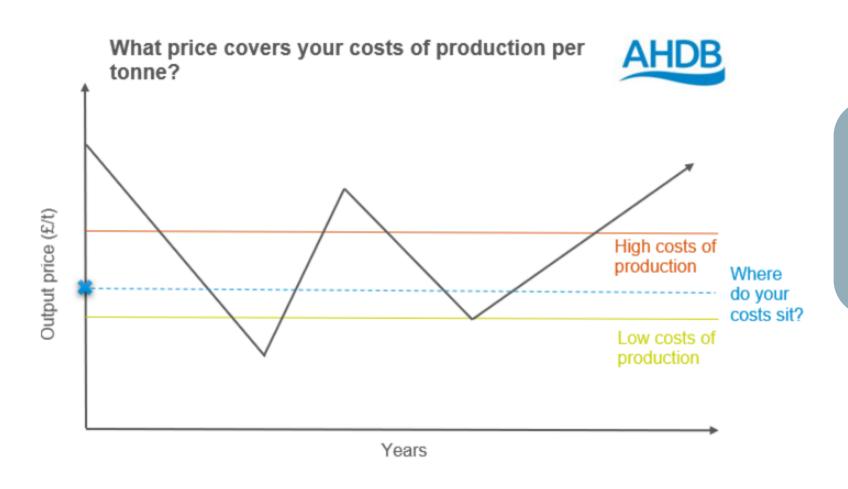
Total cost of production (£/ha) – middle 50%







Breakeven point



- 2023 expected to be more challenging than 2022
- High grain prices have eased
 - Input costs remain high



Support can be found at ahdb.org.uk/tools





Farmbench helps you to understand and compare your full costs of production at both enterprise and whole-farm level.



MACHINERY COSTING
CALCULATOR

Calculate the cost of farm machinery, per hectare or per hour, with this simple calculator.



FARMBUSINESS

REVIEW

The Farm Business Review Tool can help you assess your business and get ready for a world without BPS payments.





Nitrogen fertiliser adjustment calculator

Use this tool to establish the economic optimum amount of nitrogen to apply to cereal and/or oilseed crops.



Mycotoxin rainfall risk tool

Calculate rainfall-related mycotoxin risk assessment scores automatically with this tool



BYDV management tool

Time your cereals insecticide sprays for aphid/BYDV control with greater accuracy.



<u>Light leaf spot forecast</u>

Temperature and rainfall information is used to simulate disease development.



Phoma leaf spot forecast

Temperature and rainfall information is used to simulate disease development.



Sclerotinia infection risk tool

See the extent of risk of Sclerotinia infection of oilseed rape crops in your area.



Any questions?





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Farmbench: farm business management tool

Julie Clark

Senior Knowledge Exchange Manager – Benchmarking





Plan for today

Introduction to Farmbench

Group work across Scotland & the UK

Scottish Results from Harvest 2022

Farmbench: past present and future – 5 years



AHDB Farmbench Benchmarking Tool

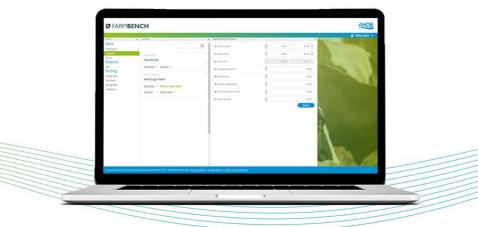
Farmbench is an easy to use online benchmarking tool that helps to identify where strengths and weaknesses lie within a farm business.

Multi enterprise tool: crops, forages, sugar beet, beef & sheep

Farmbench is;

- Confidential
- Fully Validated
- Easy to Use
- Safe and Secure
- Detailed and Accurate Reports
- Fully Supported by Regional Knowledge Exchange Managers

The ultimate aim of Farmbench is to provide you with a better understanding of your own business and put you in control of your future.





Scotland Farmbench activity



- 10 ABG groups
- AHDB groups, Scottish Agronomy and SAOS
- SAC groups (former FFF)
- Various individual users across the country
- SRUC workshops



AHDB

- Variety of groups MF groups, ABG groups, Stakeholder groups
- Annual Farmbench feedback session
- Anonymised reports produced for each group member – group reports exclude rent and finance
- Group members can only attend if they have uploaded their data
- Jointly facilitated by AHDB KEM's/ Stakeholders
- What's discussed in the group, stays in the group
- Farmer led, farmer driven



Map shows AHDB run groups

Benefits of being in a Farmbench group



Learn from and alongside your peers

Shared experiences

Team building

Personal development

Acceptance of the need for change

Break down the barriers

Adopting best practice



Grower comments...



"The more powerful aspect is being able to go to a benchmarking group to see where your neighbours and peers are against all of your costs. The bottom line is key, otherwise you do not have money to reinvest."

Tom Rees, Dudwell Farm, Pembrokeshire Monitor Farmer

"The arable business group has been very good. So, rather than being an insular farmer sitting on the top of a hill, I can see into other people's businesses and compare and contrast to see what situation I am in."

Donald Ross, Rhynie Farm, Black Isle Business Group









Harvest 2022...the story so far



Scottish Benchmarks - Harvest 2022 taken 8/1/23 Spring Barley Per Ha Top 25% Middle 50%

81

648

7.97

279

2,303

88

255

84

11

438

1,865

117

251

72

43

483

921

1,382

101

711

7.06

269

1,952

89

247

86

10

432

1,520

149

262

94

43

548

980

972

Technical Performance

Total area grown (ha) Total production (t)

Income (Per hectare) Total income (£/ha)

Total seed costs (£/ha) Total fertilisers (£/ha)

Variable costs (Per hectare)

Total crop protection (£/ha)

Total variable costs (£/ha)

Overheads (Per hectare)

Gross margin (£/ha)

Total labour (£/ha)

exc rent & finance

Total other variable costs (£/ha)

Total machinery and equipment (£/ha)

Total property and energy costs (£/ha)

Total overheads exc. rent & finance (£/ha)

Cost of production and margins (Per ha)

Full economic cost of production (£/ha)

Total administration costs (£/ha)

Full economic net margin (£/ha)

Yield (t/ha)

Price (£/t)

Middle 50%

46

400

8.76

244

2,219

82

274

124

13

494

1,725

153

357

107

48

664

1.158

1,061

Bottom 25%

64

498

7.83

223

1,790

90

313

142

10

557

1,233

177

336

108

38

660

1.217

573

	▼ FARN
ing Barley	Winter Barley

Top 25%

52

550

10.61

255

2,807

74

265

143

10

492

2,315

187

308

112

53

660

1.152

1.655

•

Bottom 25%

73

497

6.80

249

1,730

82

269

79

452

1,278

169

347

123

54

694

1,146

584

Scottish Benchmarks - Harvest 2022

FARMBENCH

Scottisti Delicililarks • Harvest 2022			E I AN IBENCII			
taken 8/1/23	Winter OSR			Winter Wheat		
Per Ha	Top 25%	Middle 50%	Bottom 25%	Top 25%	Middle 50%	Bottom 25%
Technical Performance						
Fotal area grown (ha)	56	62	28	79	88	91
Total production (t)	285	280	121	832	872	842
rield (t/ha)	5.13	4.52	4.31	10.53	9.93	9.24
Price (£/t)	589	573	530	284	258	225
ncome (Per hectare)						
Fotal income (£/ha)	3,023	2,596	2,284	3,038	2,607	2,122
Variable costs (Per hectare)						
Total seed costs (£/ha)	68	62	85	90	79	78
Total fertilisers (£/ha)	268	352	368	313	322	290
Total crop protection (£/ha)	169	165	146	175	186	174
Total other variable costs (£/ha)	11	13	11	13	16	11
Fotal variable costs (£/ha)	515	592	610	591	603	553
Gross margin (£/ha)	2,508	2,003	1,674	2,447	2,004	1,568
Overheads (Per hectare)						
Total labour (£/ha)	133	140	217	117	175	196
Total machinery and equipment (£/ha)	266	284	402	277	348	396
Total property and energy costs (£/ha)	112	101	96	72	107	113
Total administration costs (£/ha)	50	37	75	40	48	51
Total overheads exc. rent & finance (£/ha)	561	562	790	505	678	756
Cost of production and margins (Per ha)						
exc rent & finance						
Full economic cost of production (£/ha)	1,076	1,155	1,400	1,095	1,281	1,310
Full economic net margin (£/ha)	1,947	1,441	883	1,942	1,326	812



Farmbench combinable crop results: past, present and future





Impact of higher costs

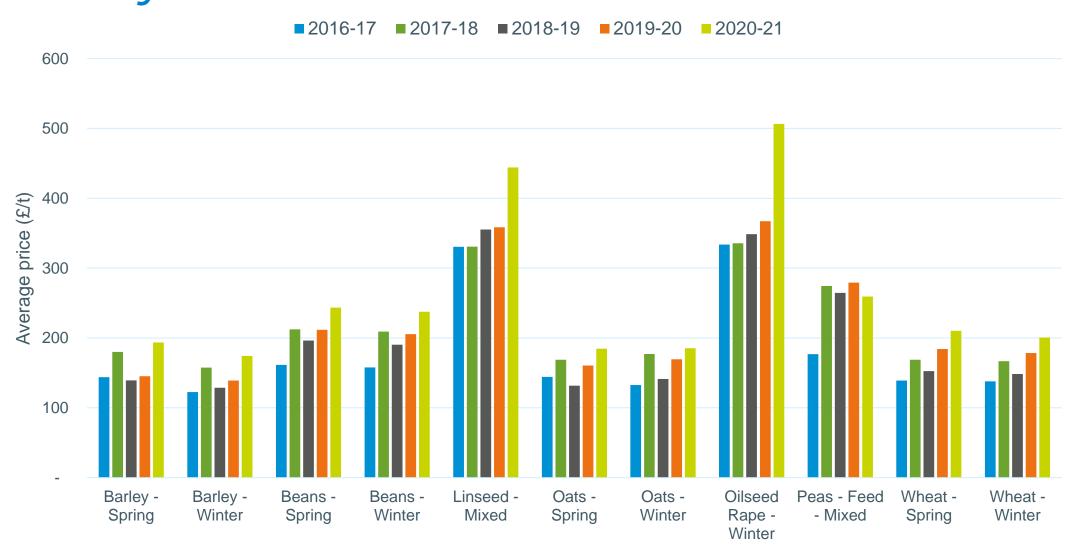
- COP has on average increased over the five years to 2021
 - Middle 50% of performers = 6% rise
- Crop costs in 2022 are estimated to be 15% higher
- Up another 32% for 2023 harvested crops
- Farmbench winter wheat net margins could increase by 80% in 2022 but then fall by two thirds in 2023 for middle 50% performers



The analysis

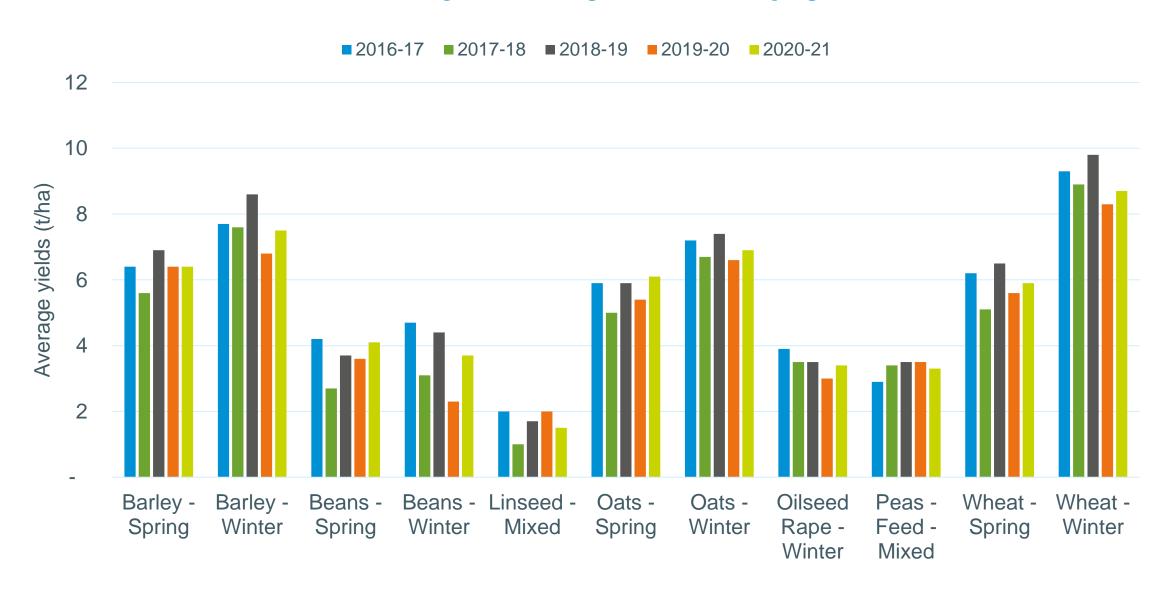
- Over 11,000 conventional combinable crop enterprise performance results for 2017 to 2021 harvest years – performance groups ranked by net margin
- 2022 estimated figures based on changes in Defra agricultural price indices applied to the 2021 results. 10% fertiliser usage reduction is assumed
- 2023 forecast figures based on a full crop year at current inputs inflation rates sense checked with some monitor farmers

Upward prices trend for most crops since the 2019 harvest year



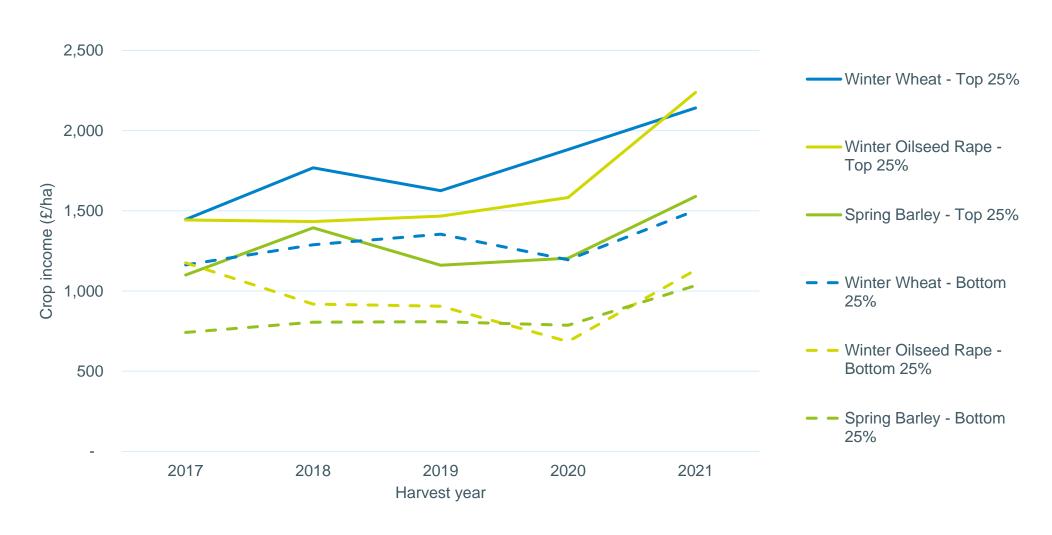


A roller coaster of a journey for crop yield trends



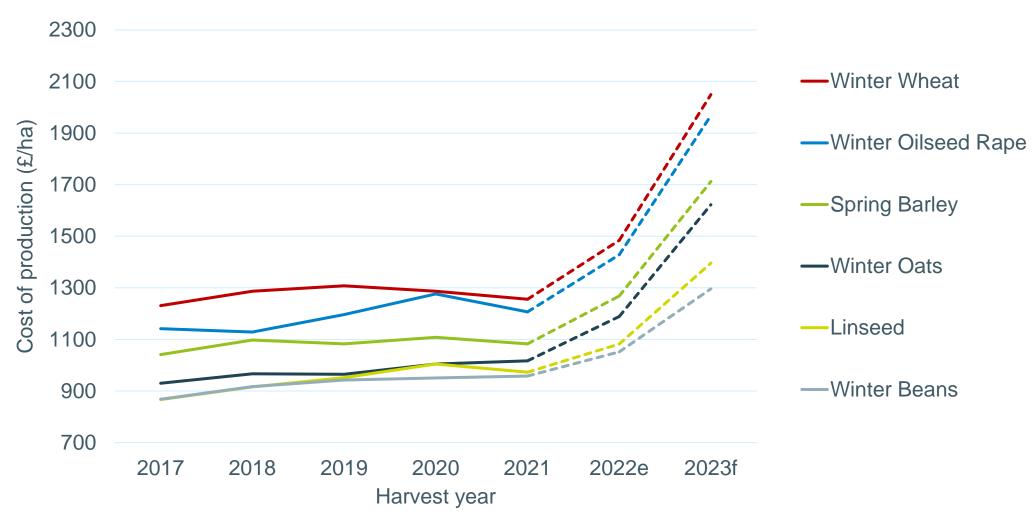


Top 25% income increased by around £500 to £800/ha over the five years





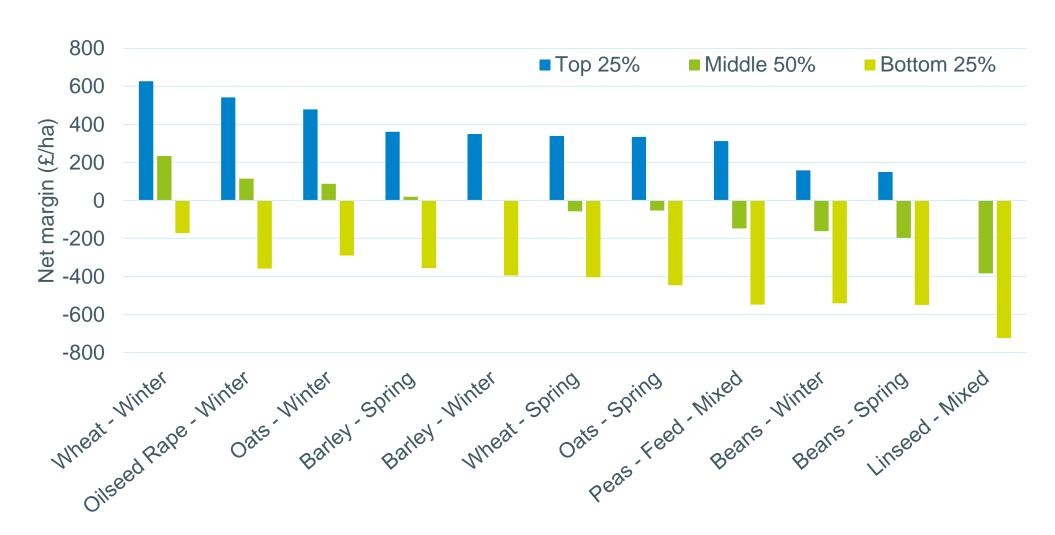
Average costs up 6% in five years, 15% in 2022 and 32% in 2023



Middle 50% performers – ranked by net margin



Winter wheat, OSR and winter oats top 5 year average net margins





Prices will have a greater impact than in previous years

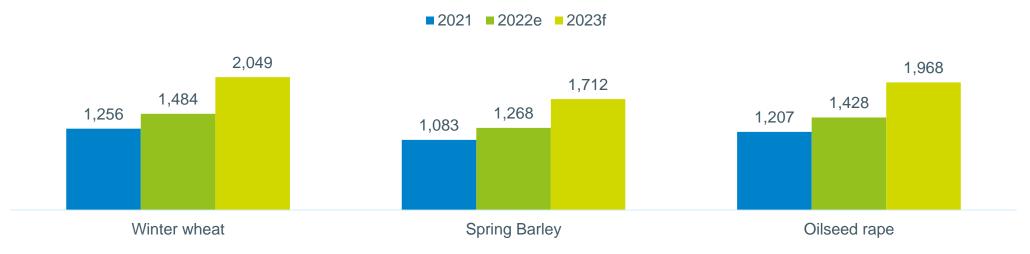
	Middle 50%	Forward crop prices ¹		
£/t	2021 (based on prices received)	2022 (based on Nov- 22)	2023 (based on Nov- 23)	
Feed wheat	196	265	261	
Feed barley	190	240	236	
Oilseed rape	499	559	560	

¹as at 4/11/22

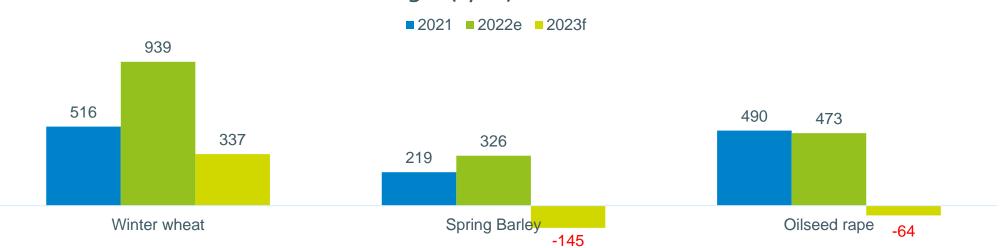
		Yields for the middle 50%		
	t/ha	2021	5-year average	
Winter wheat		8.8	8.9	
Spring Barley		6.5	6.3	
Oilseed rape		3.4	3.4	



Total cost of production (£/ha) – middle 50%









Key results

2017 to 2021

- Prices had kept pace with gradual cost increases
- Winter wheat still the best cash crop

2022

 The influence of higher prices could rise COP by 15% but margins could rise by up to 80%

2023

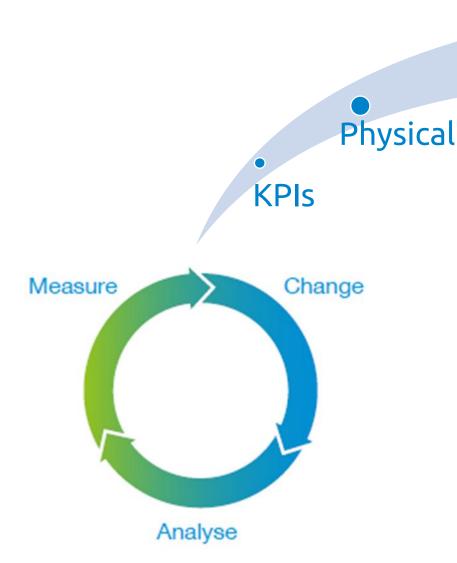
- Full impact of cost rises
- COP up 32%
- Net margins down by up to 65% in wheat but still positive

The full article can be found at Farmbench results: past, present and future



If you don't measure it, you can't manage it

Financial





- Look at your current performance
- Compare yourself to others and yourself year on year
- Decide what you need to do to get where you want to go
- Make changes to improve
- Measure and compare your performance again



Any questions?

Don't hesitate to get in touch

Julie Clark – Senior KEM Benchmarking

julie.clark@ahdb.org.uk

07778 144273





SEPA and the Arable Sector



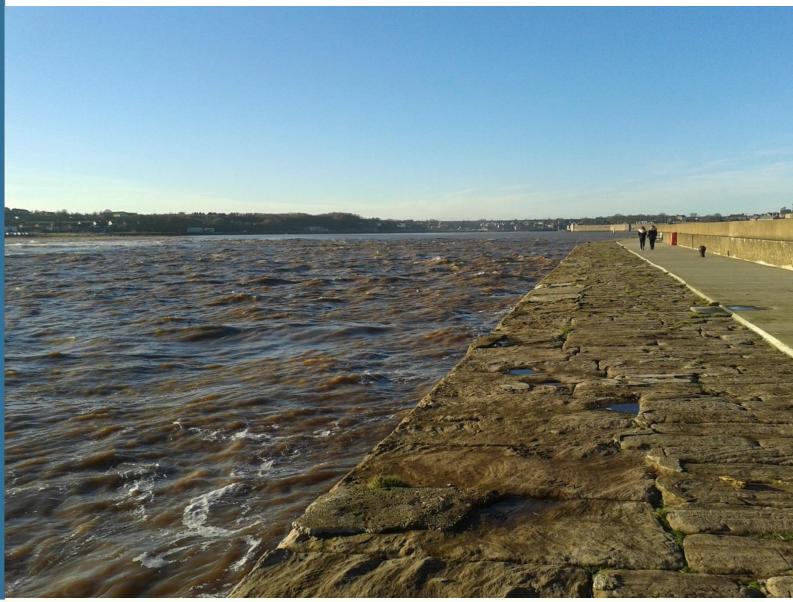


Outline of presentation

- Why we regulate the arable sector
- How we regulate the arable sector
- The importance of soil health
- Why it matters to YOU!

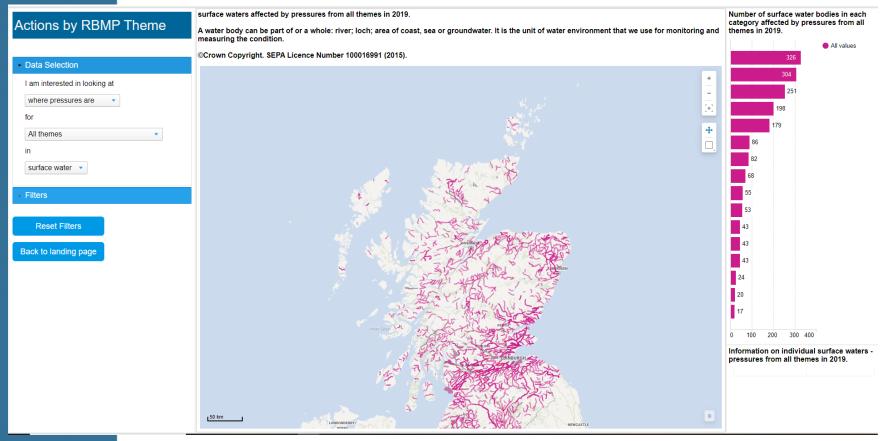


River Tweed 27th December 2015





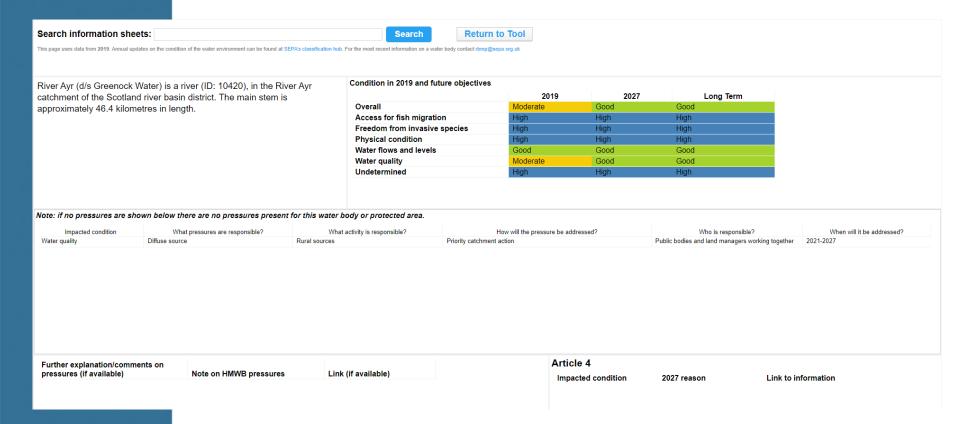
Spotfire – detailed information



https://informatics.sepa.org.uk/draftRBMP3hub/



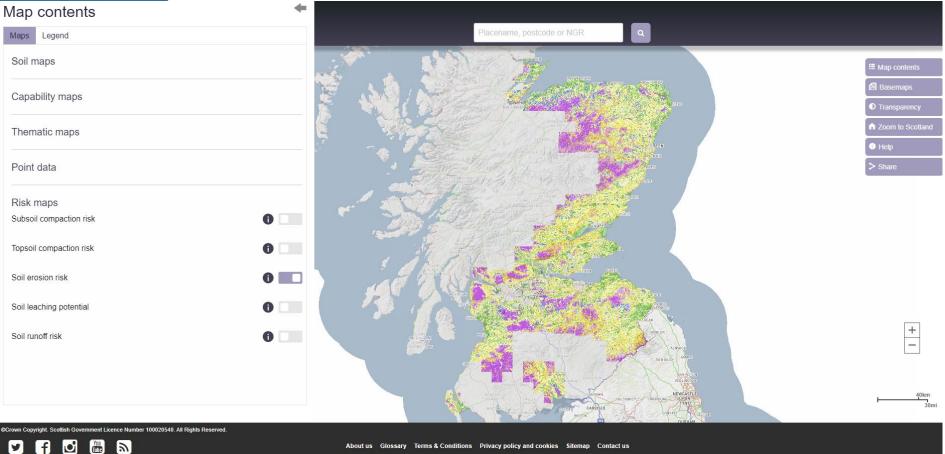
Spotfire detailed information



https://informatics.sepa.org.uk/draftRBMP3hub/



Soil risk maps



https://map.environment.gov.scot/Soil_maps/



Scotland's soils part of Scotland's environment

Search Scotland's soils

GO

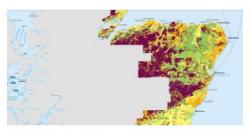
Home Soils in Scotland - Maps - Resources - About us - News

Home / Maps / Risk maps



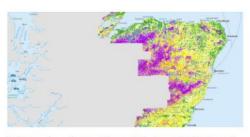
Map of subsoil compaction risk (partial cover)

The map shows the vulnerability of subsoils to compaction by traffic. It covers most of Scotland's cultivated agricultural land area.



Map of topsoil compaction risk (partial cover)

The map shows the risk of topsoil becoming compacted by traffic. It covers most of Scotland's cultivated agricultural land area.



Map of soil erosion risk (partial cover)

The map shows the risk of a bare soil being eroded by water under intense or prolonged rainfall. It covers most of Scotland's cultivated agricultural land area.

View the map

Map of soil leaching potential (partial cover)

View the map

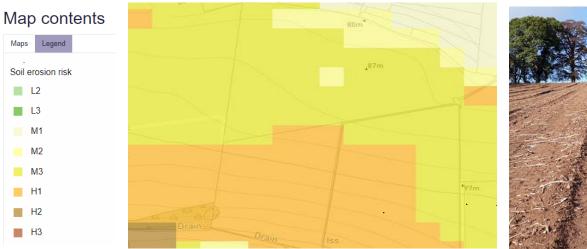


Map of runoff risk (partial cover)

View the map



Erosion risk





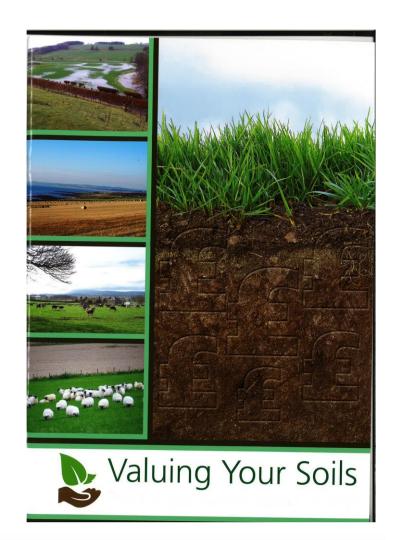
Topsoil compaction risk





Soil- keep what you've got and get the best out of it

- Reduce/remediate compaction- sub-soiling, sward lifting, tyre choice
- Know what you've got-pH, nutrient levels-put on what crop needs, take into account manures and slurries applied
- Think about soil organic matter- muck is magic!
- Cultivation techniquesconventional ploughing vs min till or no till?
- Cover crops
- Precision farming/controlled traffic farming
- Tramline management
- Field drainage management





Soil problems.....









End results...







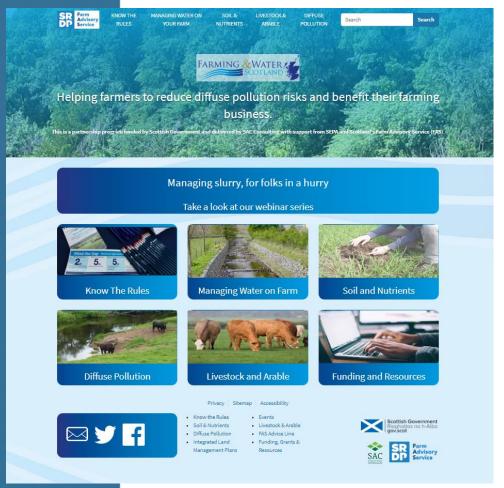


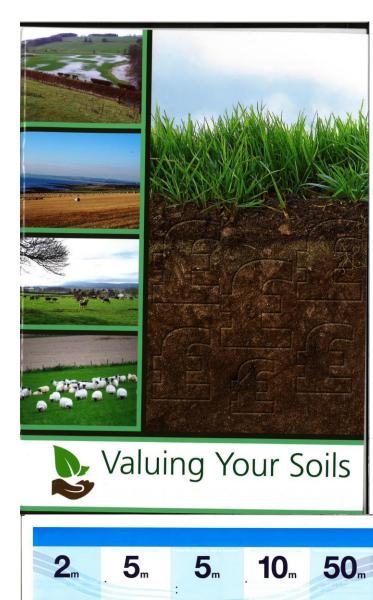












0800 80 70 60

PA doma



"Wull's Law"

Soil, nutrients and pesticides going down a river aren't doing anyone any good....



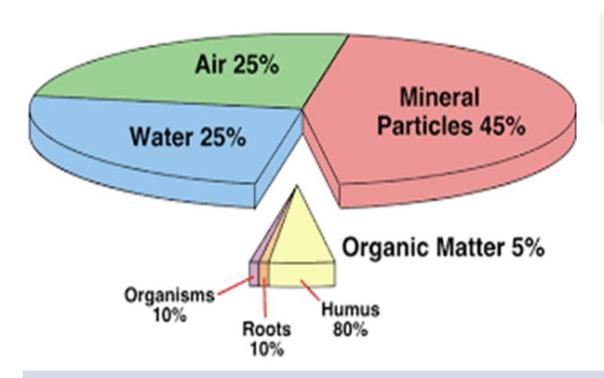




Fundamentals of Soil Carbon

Sarah Buckingham SAC Consulting, SRUC

Soil composition



Soil Inorganic Carbon:

weathering of C-based bedrock material; liming (E.g. calcite or chalk - calcium carbonate);

Soil organic matter (SOM) = Living organisms & decomposing organic matter (E.g. residues/litter, root material & exudates, microbes & fungi, manures).

SOM = Approx. 58% carbon (SOC)

After the world's oceans, soil is the largest C store; **3x** amount held in the atmosphere

Typically, **agricultural soil C content < 5%**Peatlands can be ≥50%



Soil carbon cycle

Key Inputs:

Photosynthesis, root material, root exudates, leaf litter, vegetation residues, manure additions

Key processes:

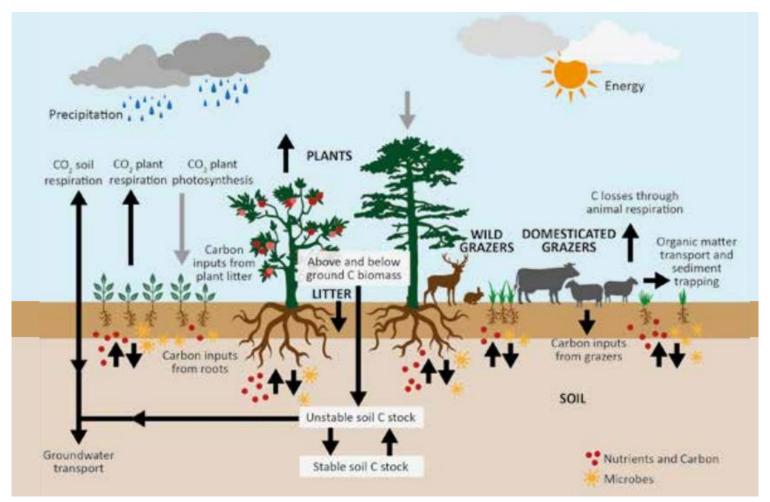
Decomposition and mineralization

Key storage mechanisms:

Physical protection, chemical binding, within the biological pool

Key outputs:

Gas emissions (CO_2 or CH_4), leached (dissolved / particulate organic carbon), physical loss (erosion)









What controls SOC stocks?

Land use

- Agriculture
- Forest
- Grassland
- Horticulture

Soil physical properties

- Bulk density
- Porosity
- Soil moisture
- Texture
- Aggregation
- Erosion

Climatic factors

- Rainfall
- Temperature

Management practices

- Tillage
- Nutrient management
- Residues/mulches
- Rotation
- Liming
- Manures/composts

SOC pool

Geochemical properties

- Parent material
- Topography
- Mineralogy
- Soil type

Soil biological and chemical properties

- pH, EC, CEC
- Nutrient composition
- Redox potential
- Bacteria, fungi, earthworms nematode, mycorrhizae

Biomass & vegetation input

Storage mechanisms

- Physical protection of SOC (aggregation)
- Chemical stabilisation (mineral association, silt-clay
- Microbial activity and residues

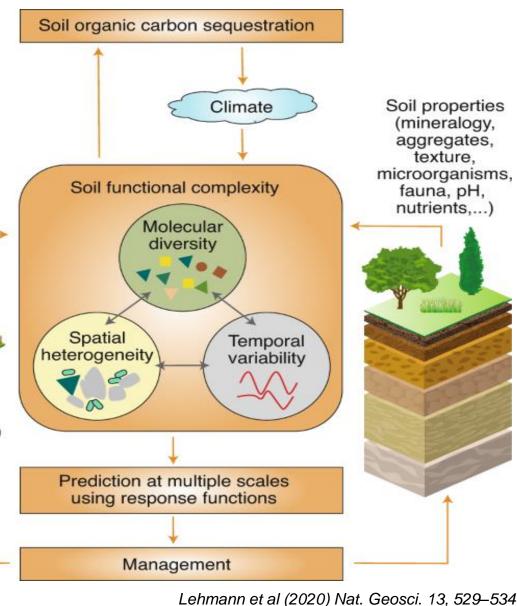
SOM residence time

Mixture of material with variable composition and at different stages of decomposition.



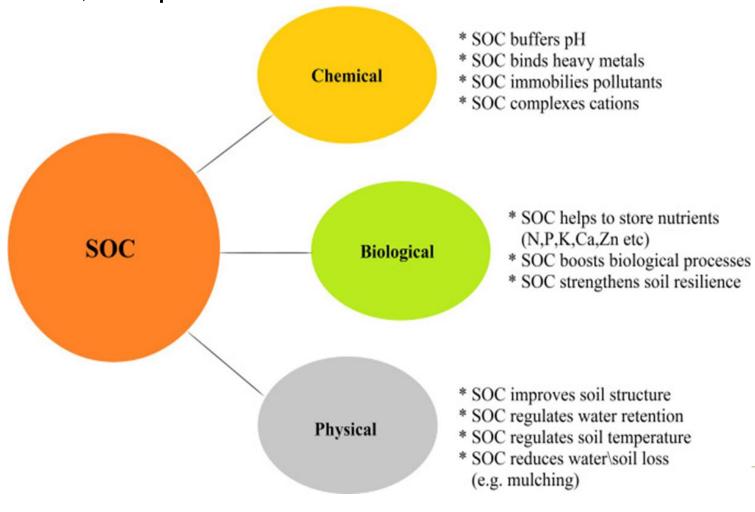


centuries - millennia



SOM composition & function

Complex pool of material, different size, composition and functions



- Contains nutrients
- Soil structure
- Influences water holding capacity; infiltration, storage and drainage
- Buffer capacity
- C storage

SOM adds to soil fertility and overall soil health by enhancing biological, chemical & physical properties



Areas of research

Soil health

Defining and measuring soil C as a primary indicator for soil health in sustainable soil management and food production efficiency

SOC functions

Chemical nature of SOC and relationship to other parameters

SOC measurement

Refinement of SOC measurement (field and lab) and interpretation

Land use practices.

Conventional and regenerative agriculture, nature-based solutions

Climate change mitigation

Often a sizeable carbon deficit relative to historical levels (50-60yrs ago), potential for them to re-store large amounts of carbon

GHG Reduction.

Reduce losses of soil C and GHG associated with land use practices

GHG Removal.

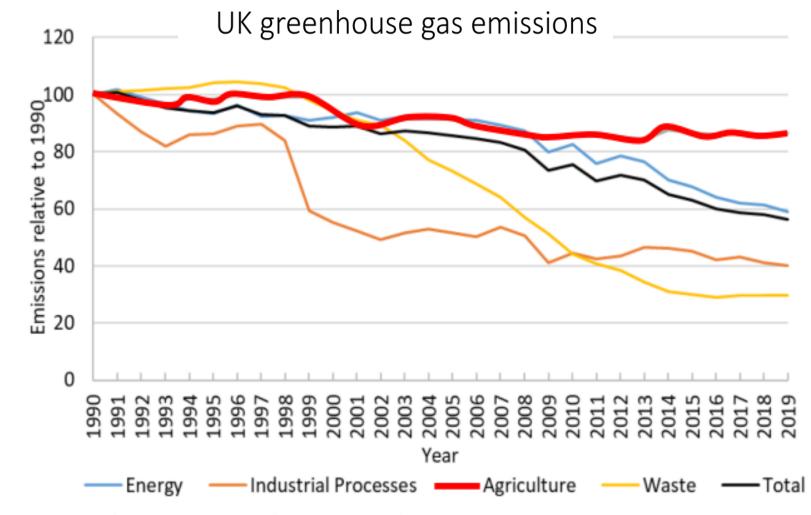
Sequestration as a GHG removal & climate change mitigation strategy

Soil C retention

Mechanisms of C storage, residence time within the soil matrix and profile



Soil carbon and climate change mitigation



Difficult to reduce GHG in agriculture

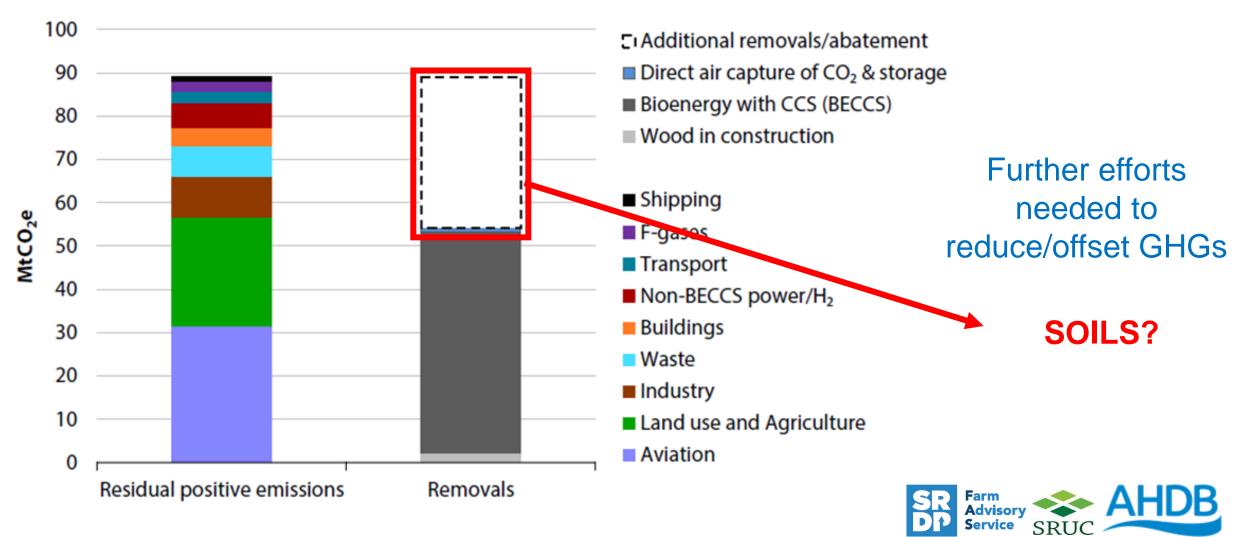
No biological process 100% efficient

Food security & production demands

Trends in emissions by sector relative to 1990



Soil carbon and climate change



Fundamentals of soil carbon

Soil carbon and climate change mitigation

Suggested management strategies

- Increase soil carbon sequestration 'Biological Negative Emission Strategy'
- Increase wooded areas. Afforestation, reforestation, agroforestry and silvopasture, hedgerows and riparian zones
- Restoration of peatlands

Novel applications

- Biochar
- Bioenergy crops
- Enhanced weathering
- Direct air carbon capture





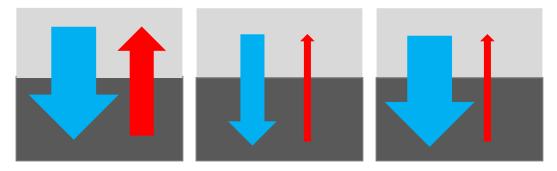
COP21 (2015) 4 per 1000 initiative: "An annual growth rate of 0.4% in the soil carbon stocks (or 4‰ per year) in the first 30-40 cm of soil,."



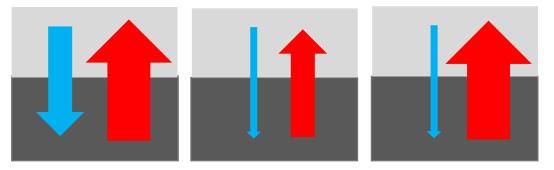
Soil carbon sequestration

Generally, soil C stocks can be increased by:

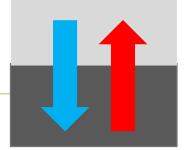
- (a) increased rate of C addition, which removes CO₂ from the atmosphere, and/or
- (b) reducing the relative rate of loss (as CO₂) via decomposition, which reduces emissions to the atmosphere that would otherwise occur.



CARBON SINK
Net gain in soil C stock
C inputs > C outputs



CARBON SOURCE
Net loss of soil C stock
C outputs > C inputs



EQUILIBRIUM
No change in soil C
C inputs = C outputs



Fundamentals of soil carbon

Soil carbon sequestration

Management practice	Increased C inputs	Reduced C losses		
Improved crop rotations and increased crop residues	✓			
Cover crops	✓			
Conversion to perennial grasses and legumes	1	✓		
Manure and compost addition	✓		CARBON SINK	
No-tillage and other conservation tillage		✓	Net gain in soil C stoc	
Rewetting organic (i.e., peat and muck) soils		✓	C inputs > C outputs	
Improved grazing land management	✓	Paustian et al 2	2019 Front. Clim	



Never leave soil bare and work it less, for example by using no-till methods



Introduce more intermediate crops, more row intercropping and more grass strips



Add to the hedges at field boundaries and develop agroforestry



Optimize pasture management - with longer grazing periods, for example



Restore land in poor condition e.g. the world's arid and semi-arid regions



Improve water and fertilizers management and use organic fertilizers and compost

4per1000.org

Soil carbon sequestration potential

However.....

- What is our baseline?
- ➤ Pattern of soil C gains or losses depend on soil, properties, climatic regimes and management practices applied.
- ➤ Soil C balance is governed by biotic processes changes in management that lead to C gains are potentially reversible

How much more C can be realistically stored?

Practices leading to increased C inputs and/or decreased decomposition rate – potentially lead to new equilibrium of soil C stocks

Mineral soils (i.e., non-peat soils) have an upper limit or "saturation level" of soil C

What are the implications for other nutrients and GHG emissions associated with land management?

What is the true long-term contribution of soil management tin climate change mitigation?

How does this translate into action

– future policy, regulation, and
private investment schemes (C
markets)?

Compounding factors controlling
C sequestration & storage.
Difficult to control, isolate,
quantify and predict C changes

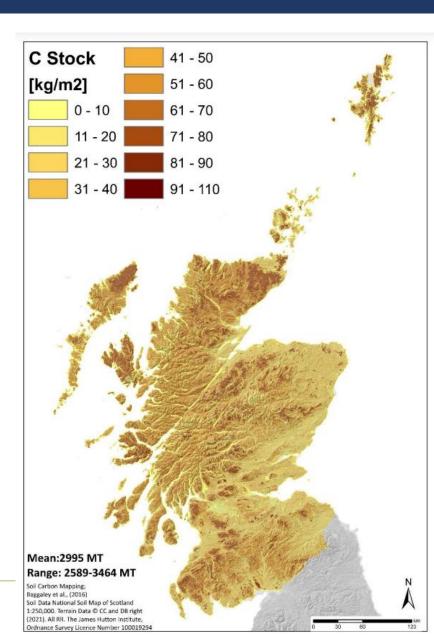
Can we store more carbon in Scottish soils?

SOC stock (100cm) = approx. 3000 Mt C

Only land cover type to show an increase in soil organic carbon stocks was woodland

Land cover	t C / ha
Arable	112
Improved grassland	138
Semi-improved grassland	185
Woodland	268
Moorland	291
Peatland/bog	528

No statistical change for arable, improved grassland, semi-natural grassland, moorland and bog.



Lilly & Baggaley 2021 Scoping study to identify current soil organic carbon stocks and the potential for increasing carbon sequestration in Scottish soils

Can we store more carbon in Scottish soils?

Scottish soils generally have high soil organic carbon contents

Sequestration potential:

- Lilly & Baggaley 2021
- 60 Mt C Scottish grassland topsoils
- 88 Mt C Scottish arable topsoils

Future loss risk:

112 Mt C of stored soils organic carbon

Annual rate of carbon accumulation declines as concentrations increase

SOC

Regular monitoring of soil management and soil carbon stocks

- Know the inherent soil properties
- Measure & monitor SOM/SOC and soil health over time



Equilibrium / saturation?



Time



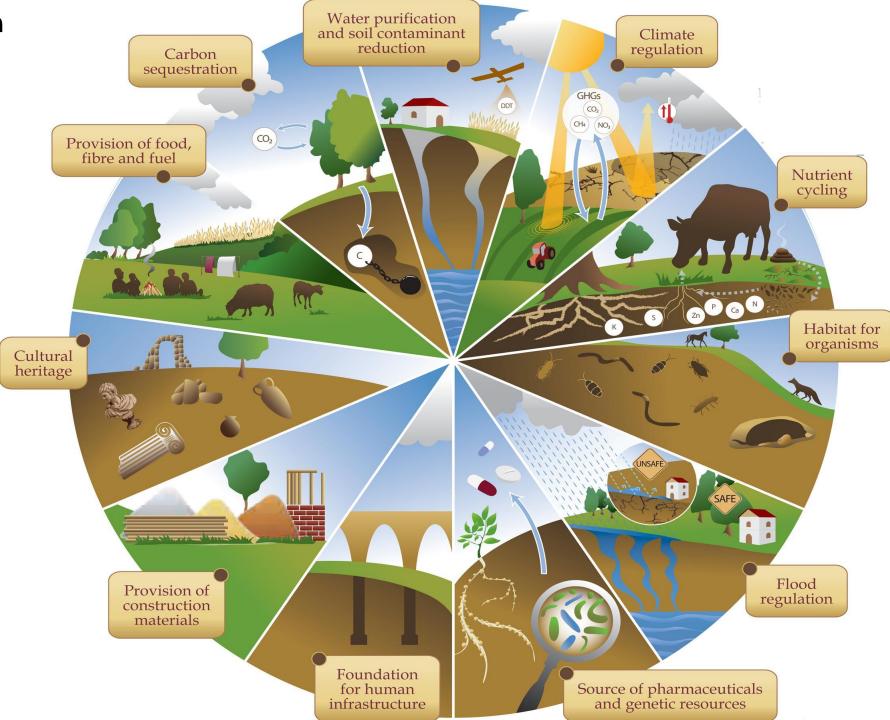


Fundamentals of soil carbon

Soil carbon is just ONE indicator of good soil health

Holistic view:

- Conservation of SOM
- Overall soil health for resilience & sustainable food production
- Contribution to wider ecosystem functions: (Flood management, ecosystem biodiversity)



Soil carbon sequestration



Take home messages

1. Complex and varied systems

- Mechanisms of litter decomposition, SOM turnover and carbon retention (storage) are complex
- Difficult to measure and monitor (particularly over time!)
- Spatial variability: Land use, soil type, climate, management
- Soil carbon stores can be lost quicker than it can be replaced

2. Holistic view

- Soil C is just one parameter of soil health
- Wider focus on enhancing SOM for overall soil
 & ecosystem health and co-benefits

3. More soil data and knowledge!

- Measure/monitor soil C stocks <u>over time</u> alongside management practices
- Relate to business needs to match management practices that promote soil health alongside profitability

















Enhancing biodiversity: Arable

Arable Roadshows: January 2023

Dr Lorna Cole Senior Ecologist **SAC Consulting**



What are the inputs and how can we optimise them?





What are the inputs and how can we optimise them?





 CO_2

















What are the inputs and how can we optimise them?





 CO_2



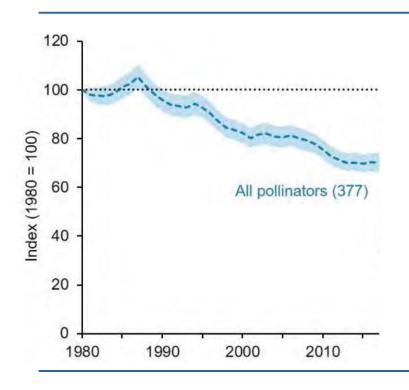


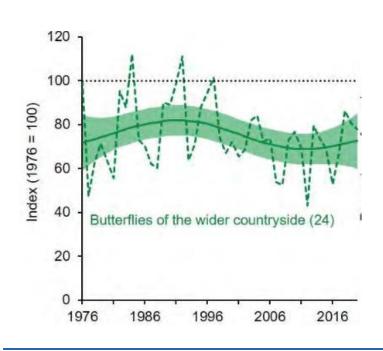


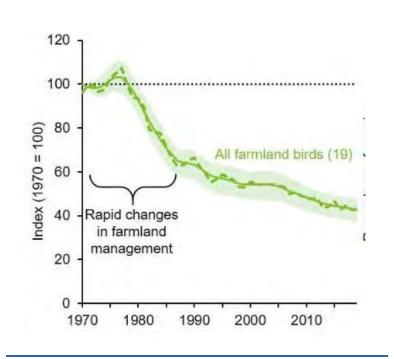




Biodiversity Crisis







Pollinators

Butterflies of the wider countryside

Farmland birds







Drivers of decline

Intensive agriculture
Loss of semi-natural
habitats
Urbanisation
Parasites and pathogens
Invasive species
Climate change

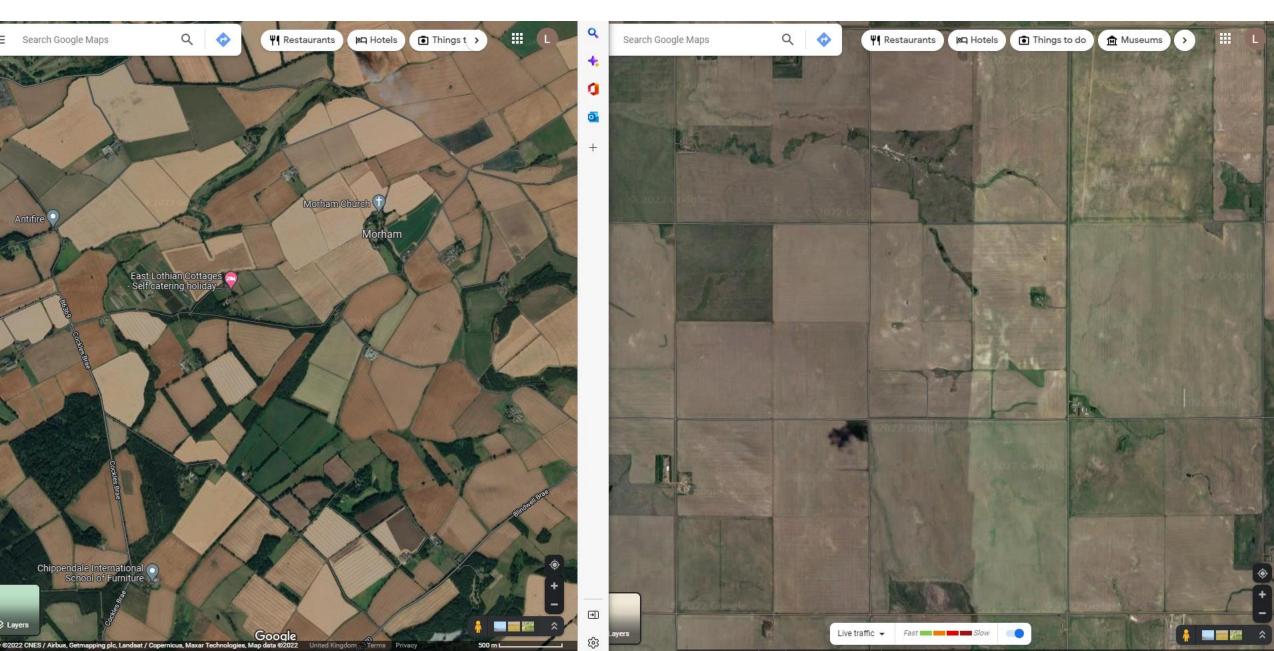


Voluntary initiatives
IPM
Innovation
Diversification
Certification
Policy
AECS
Compliance

National Library of Scotland Leobharlann Nöiseanta na h-Alba Map images Map Finder Explore Georeferenced Maps Side by Swipe OFF	Side Swipe ON		Q Search:
1. Select a category: Great Britain 2. Select a map series: OS 1:10,560 Air Photos, 1944-1950 •	Only show maps with more detail than the current zoom level - (15) Zoom to extent	1. Select a category: Bing / ESRI / OSM / LiDAR ▼ 2. Select a map series: ESRI World Imagery ▼	Only show maps with more detail than the current zoom level - (15) Zoom to extent
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East Lothian

North Dakota



Biodiversity: What is it good for?

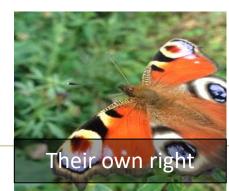










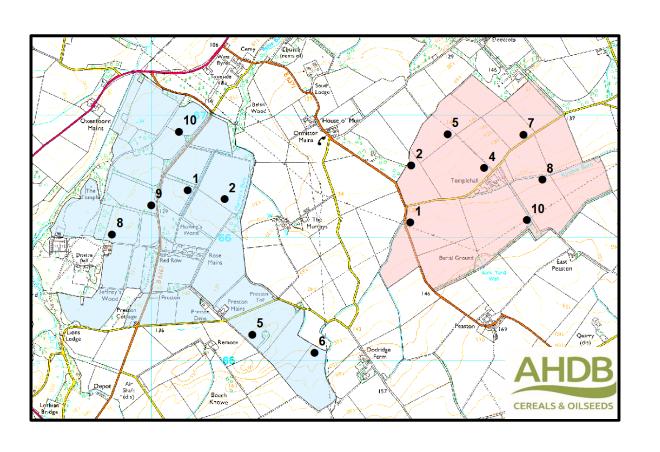


Ladybirds
Parasitic wasps
Feed on crop canopy pests

Money spiders' sheet webs trap falling prey

Ground beetles, wolf spiders.
Feeding on slugs, pupae, falling canopy pests





Does improving environmental performance increase natural enemies?

Environmental improvement
Business as usual





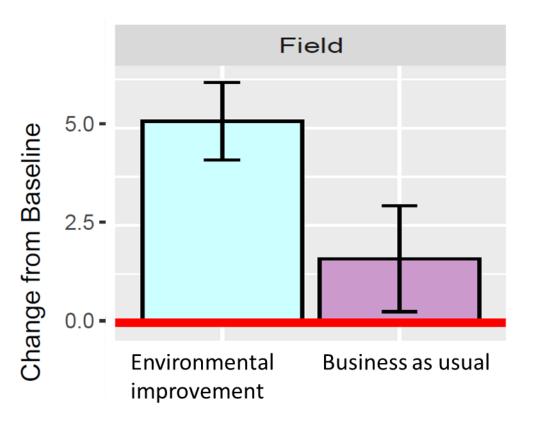


Natural enemy predation rate

Monitored the number of aphids eaten by predators
Baseline 202













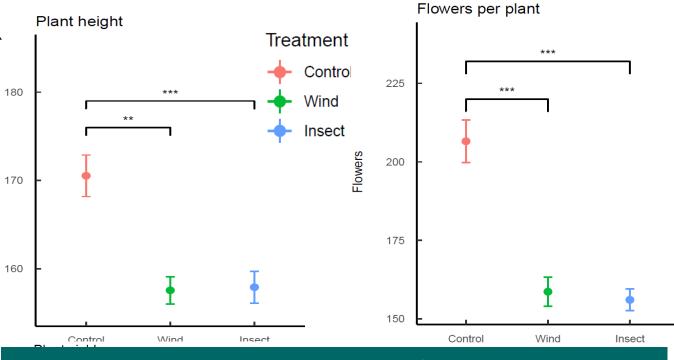


Pollination: OSR Stace Fairhurst



Insect pollination
Wind
Control (not disturbed)





- Plants show early warnings of pollination deficits
- Wind and pollinators complement each other
 - Different weather
 - Parts of the crop
- Stace is not a bee!

Control





Diverse landscapes

- Provides all resources species need
- Supports more species
- Landscape scale initiatives



Land is finite

- Innovation
 - Efficient use of resources
 - Agrochemicals
 - Land
 - Optimise yield sustainably



Optimise habitat quality

- Optimise benefits from land taken out of production
- Outcome based AECS payments













National Advice Hub T: 0300 323 0161 E: advice@fas.scot W: www.fas.scot









AHDB Scottish Roadshows January 2023

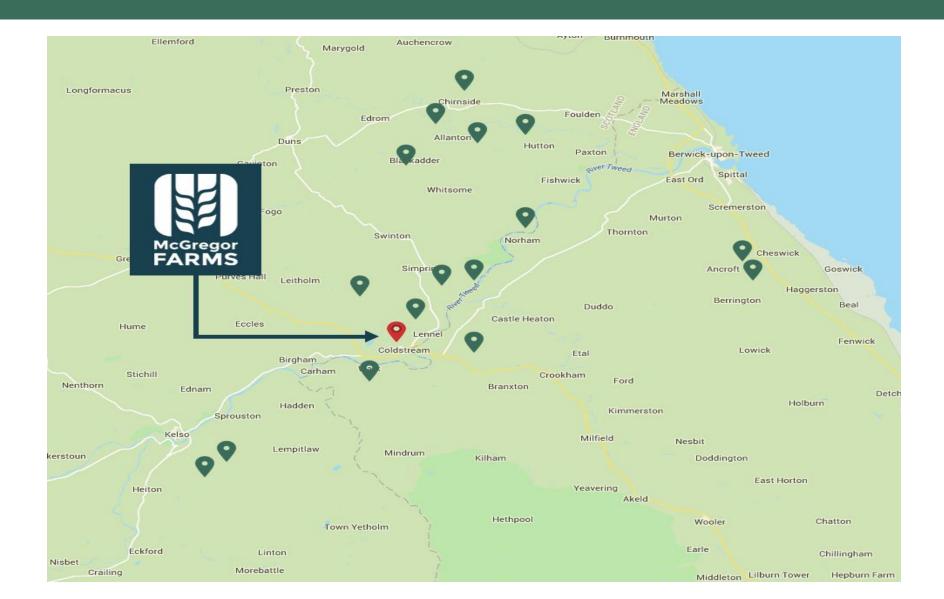




Who are McGregor Farms?

- Contract Farmers based in Scottish Borders
- Total Farmed Area 3446 ha
- Core Family Business of 304 ha
- Contract Farming 3142 ha − 15 separate businesses
- •15 mile operating radius from Coldstream Mains
- •5 Full-time + placement student (+2 Part-time) employees
- Management Team Colin & Jill McGregor, Farm Manager & Assistant
 Manager
- In-house CFA Accounts & Agronomy

McGregor FARMS





McGregor Farms – Cropping 2023

•	Winter Wheat	1635 ha
---	--------------	---------

•	Winter Barley	243 ha
---	---------------	--------

 Spring Barley 10 	62 ha	}
--------------------------------------	-------	---

Oilseed Rape 763 ha

• Spring Oats 31 ha

• Spring Beans 16 ha

Potatoes
 204 ha

Vining Peas 392 ha

Vining Peas & Potatoes: 1 in 8 year rotation





McGregor FARMS









Commercial CTF - Controlled Traffic Farming









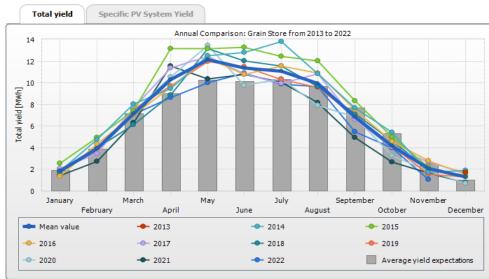


Self-Storage & PV Panels









McGregor FARMS











Precision Farming Technologies used:

- Variable Application of P, K, Lime
- VR Seed Drilling
- Variable Targeted Application of Nitrogen
- Greenstar RTK Steering Systems
- Auto shut off- sprayers, drills, spreaders
- Sprayer Boom Levelling & PWM (Pulse Width Modulation)
- Yield Mapping
- Machinery Telematics
- Office to Machine Connectivity



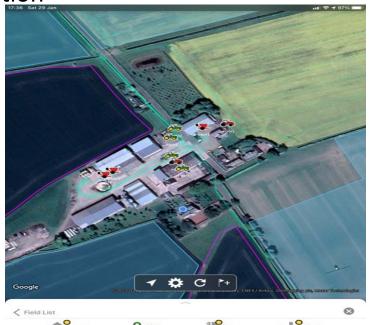


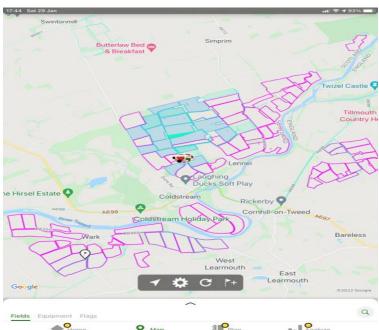
JD Operation Centre & Greenstar

- 10 Greenstar RTK steering systems
- All fields mapped = Electronic field boundaries & fixed guidance lines- CTF
- Tramlines in the same place year on year +/-2.5cm
- Yield Mapping

Machine to office connectivity- Data analysis, machinery performance and

location |



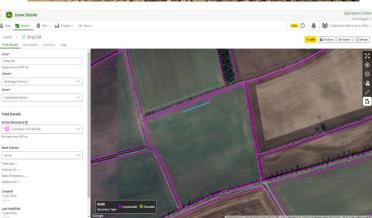




JD Greenstar Benefits

- Utilising full width of implements
- Guidance lines and tramlines +/-2.5cm
 - CTF
 - Reduces compaction
 - Improves crop establishment
- Electronic Boundaries
 - Headland steering
 - Drill Headlands inside out
 - Auto Shut off
 - Spray body of field first > efficacy
- Variable Rate Applications
- Yield Mapping
- Data Analysis
 - As applied maps
 - Unproductive areas of land
- Operator fatigue
- ROI?- Time saving, less passes, reduced input use







JD Greenstar Challenges

- Getting used to how the system operates
- Time- Mapping fields takes time and man power = £
- Getting the Team on board



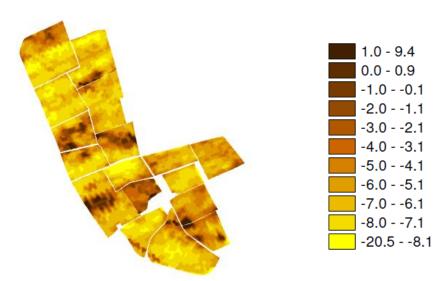
Yield Map From JD Operations Centre





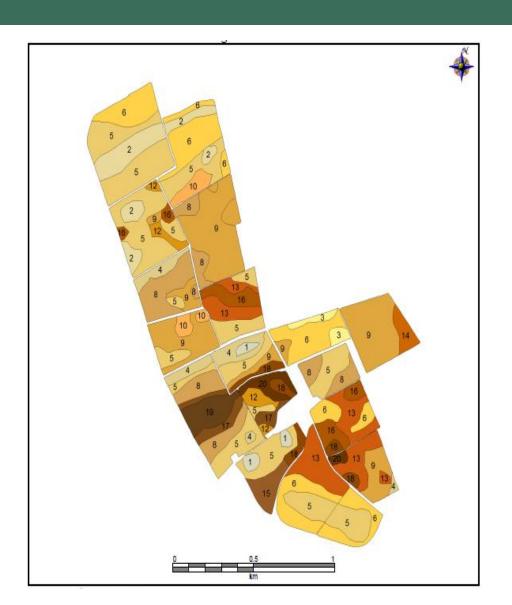
SOYL- Soil Conductivity Mapping

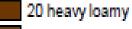
- Soils are scanned with conductivity scanner
- Variation is due to soil type and water holding capacity
- Soil zones then 'truthed'
- Electronic boundaries are created around zones
- Creates VR drilling plan
- Cost: C.£12.50/ha





McGregor FARMS

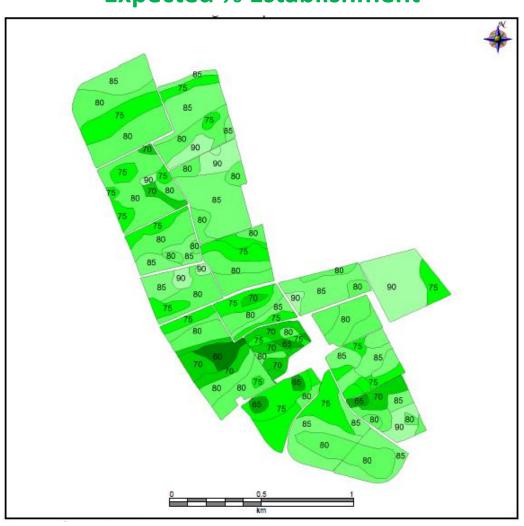




- 19 heavy loamy & stoney
- 18 med/heavy loamy
- 17 med/heavy loamy & stoney
- 16 med/heavy sandy
- 15 med/heavy sandy & stoney
- 14 medium & stoneless
- 13 medium & slightly stoney
 - 12 medium & stoney
- 11 light/med silty
 - 10 light/med & stoneless
 - 9 light/med & slightly stoney
 - 8 light/med & stoney
- 7 light & stoneless
- 6 light & slightly stoney
- 5 light & stoney
- 4 light & very stoney
 - 3 very light & slightly stoney
- 2 very light & stoney
- 1 very light & very stoney



Expected % Establishment





Why VR Drilling?

- Fields merged over years- now have more variation
- Not relying on operator to change rate- automatic >accuracy
- Achieve a more even plant stand
- Reduce lodging
- Increase output from poorer performing areas
- Makes crop management easier
- Using same amount of seed-varying where necessary
- = Better use of inputs
- Gaining knowledge of fields on unknown farms





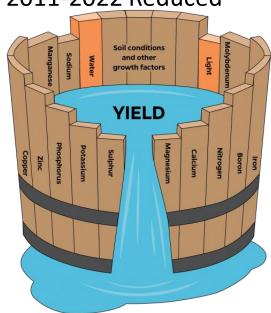
SOYL Soil Sampling

- Fields sampled every 4 years P, K Mg, pH & OM
- One sample/ha & 16 sub samples
- GPS Logged
- ~£20/ha = £5/ha/Year + £15/field for OM
- Saving on lime pays for sampling

Due to soil sampling and variable rate application: 2011-2022 Reduced

lime usage \sim 1.5t/ha = c.£37/ha

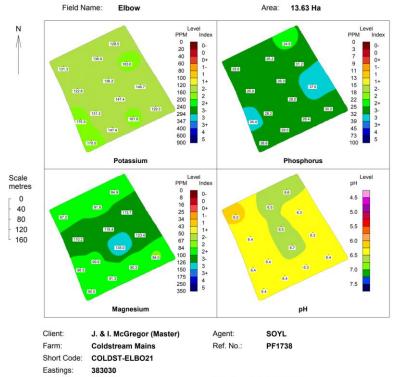
- Only applying nutrients where required
- +VE for environment and bottom line







Soil Nutrient Level Field Summary



Northings: 641646

Date Sampled: 10/08/2021

SOIL ORGANIC MATTER

J. & I. McGregor (Master) Client: Farm Name: Coldstream Mains **Coldstream Mains** Coldstream Berwickshire TD12 4ES eport Date: 05/10/2021

ab Ref. No	Field Name	OM (LOI) % w/w	Index	OM (Dumas) %	Index
522931	Elbow	5.6	Normal	3.8	Normal
524783	Flat Field	5.0	Normal	4.5	Good
524797	Lees A	3.5	Normal	2.2	Low
522932	North Hill	4.1	Normal	2.9	Low
524785	Quarry Park	4.5	Normal	3.3	Normal
524784	South Bank	4.1	Normal	2.8	Low
526292	South Hill	3.8	Normal	2.7	Low

There are a number of methods for analysing OM at the laboratory. The important element is to monitor the OM of soil over time. It is the net changes in OM that should be assessed, particularly making sure that OM levels do not go down. The Dumas method measures the CO2 given off from a soil sample after combusting and is a measure of soil carbon, which is a fixed proportion of organic matter content. The Dumas method is, in our opinion, the more accurate measurement of soil organic matter. LOI (Loss On Ignition) is provided here to allow comparison with previous analysis and for use with benchmarking schemes that use this method.



N Sensor



- Hire 2x YARA N-Sensors ALS 2 version
- £4750/yr. Each
- Used for all N application since 2009
- Measures light reflectance to determine Chlorophyll & Biomass
- OSR- Absolute N Programme
- Cereals- Target Rate Programme
- Alters N rate much more than an operator would
- Applying optimum amount of N to whole field
- More even canopy- levelling up uneven crops
- Less lodging
- YARA: "Cereal yields increased 3.5%, OSR by 3.9% & N savings of 14%"









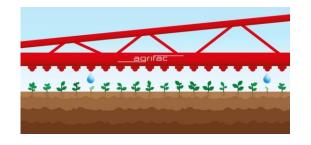




Pulse Width Modulation



- Agrifac's 'StrictSprayPlus'
- £20,500 in 2018
- Uses electronic solenoid valves to control pressure and flow rate rather than a diaphragm valve
- Means pressure can be set at a constant
- Faster you travel = more pulsing
- Consistent spray quality
- Individual nozzle control
- Turn compensation
- Spot spraying?
- Nozzles- two sizes up, PWM nozzles







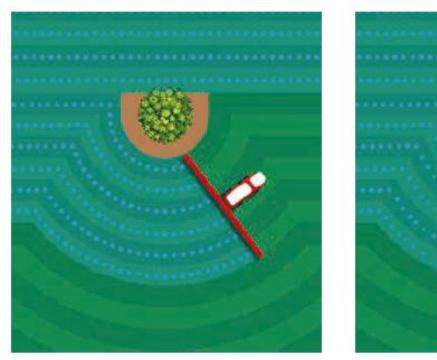








Turn Compensation





Turn compensation Agrifac StrictSprayPlus vs Conventional spraying



PWM Benefits

- Improved accuracy
- Better efficacy- Weed & disease control on sweeping corners & consistent spray quality
- Fields spraying out smaller due to individual nozzle control = reduced inputs
- Ability to spray in more adverse weather conditions
- Ability to spot spray in the future

PWM Challenges

- Cost
- Nozzles
- Inability to use air induction nozzles
- However, PWM nozzles are now more common



Why do we use these PF Technologies?

- Improve efficiency- less passes
- Target inputs to where they are required and reduce input use
- Better accuracy of application
- Improve historically poorer areas of fields
- Offer clients technology they couldn't individually justify
- Operators like using it- makes their life easier, attracts good operators
- Helps to improve the bottom line
- We see it as an investment rather than a cost



What next?

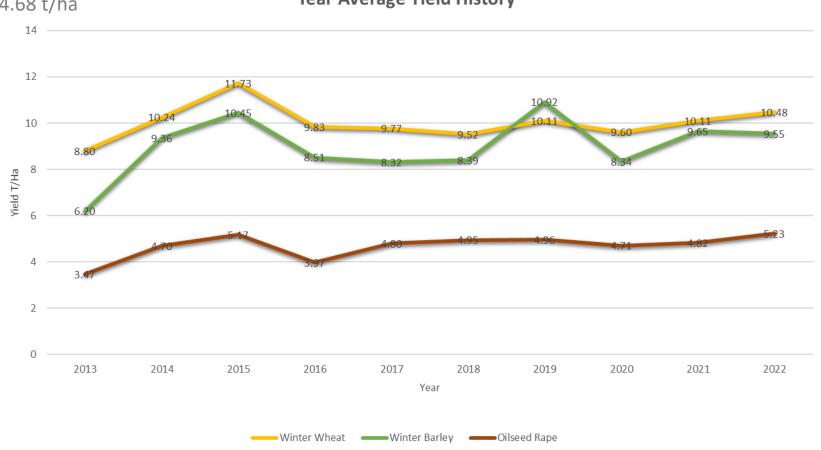
- Spot Spraying?
 - Technology dependant
 - Green on brown already there
 - Green on green tricky
 - Cost?
- VR Fungicides and VR PGR
 - Sprayer capacity?
 - Direct injection? £?



10 Year Average

WW: 10.02 t/ha WB: 8.97 t/ha OSR: 4.68 t/ha

McGregor Farms 10 Year Average Yield History





Colin McGregor ARABLE FARMER OF THE VEAR Winner 2011



Questions?







www.mcgregorfarms.co.uk