

A scenic landscape at sunset. The sun is low on the horizon, casting a warm glow over the scene. In the foreground, a dog is herding a flock of sheep in a grassy field. The background features rolling hills under a clear sky.

Andrew Tullie

“luck is what happens when
preparation meets opportunity”

EDUCATION

- Born 22/12/89
- Left school 2007
 - Highers: AAABBB
 - Adv Highers: BB
- Year at Edinburgh Vet School
- SAC
 - Graduated 2011 BA Rural Business Management (Agriculture)

Home Farm - Bowanhill



Bowanhill - Stock

- 750 Blackface ewes
- 20 Texel ewes
- 50 Galloway Cows
- 30 Sal-x Cows



HARDEN – CONTRACT FARMING



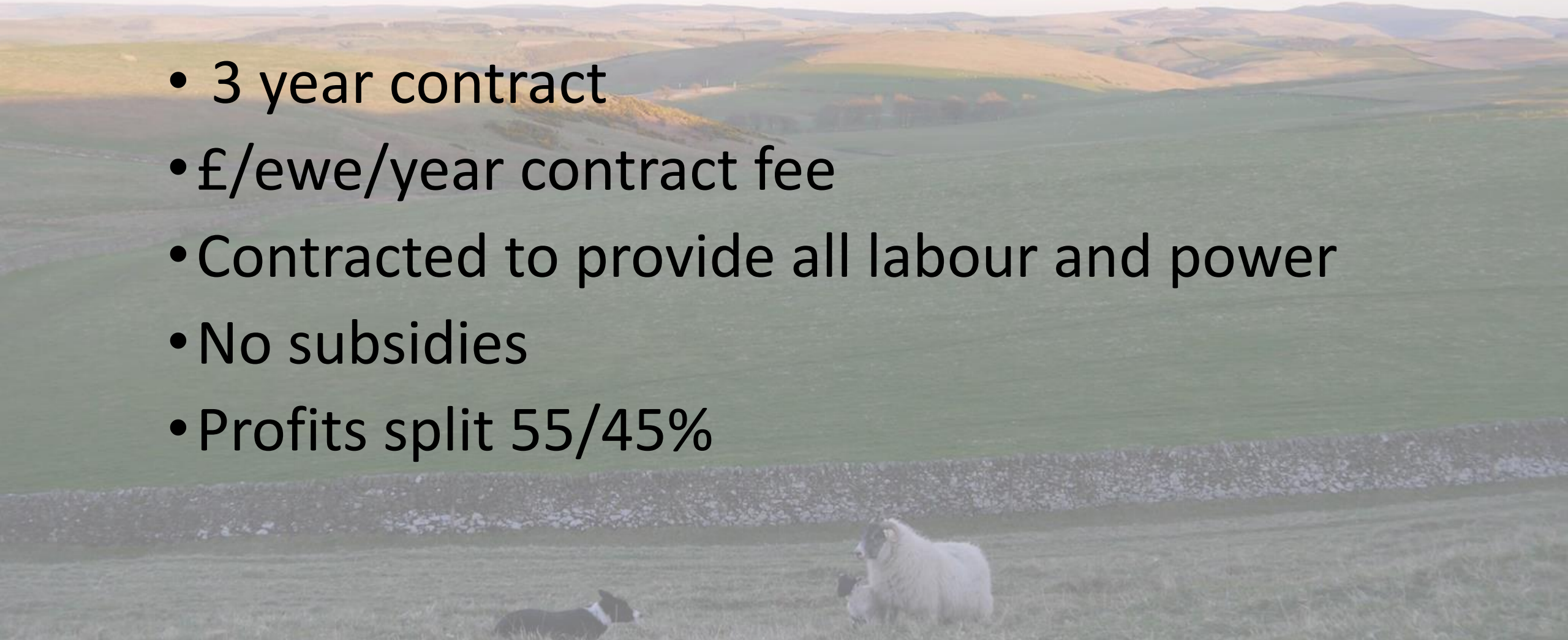
- 445 Ha
- 50% RGR
- 1200 ewes

HARDEN - STOCK

- 400 HILL BF EWES
 - 180 HOGGS
- 250 PARK BF EWES
- 600 MULE/TEXEL X EWES
 - TEXEL, SUFFOLK, BELTEX-X TUPS
 - 220 HOGGS
- 50 SUMMER GRAZING CATTLE

HARDEN – CONTRACT FARMING

- 3 year contract
- £/ewe/year contract fee
- Contracted to provide all labour and power
- No subsidies
- Profits split 55/45%



CONTRACT FARMING – PROS AND CONS



- PROS

- SMALL AMOUNT OF CAPITAL NEEDED
- SPREAD LABOUR/EQUIPMENT
- GAIN EXPERIENCE

- CONS

- LESS PROFITABLE
- DON'T BUILD AN ASSET
- NOT YOUR OWN STOCK

WHITCHESTERS



- 54.52 Ha RGR
- 141.2Ha PGRS
- 131.9Ha TGRS

WHITCHESTERS - STOCK

- 510 BLACKFACE EWES
- 225 SUFF X EWES
- 27 TEXEL EWES
- GERTRUDE
- 31 GALLOWAY COWS
 - 32 GALLOWAY AND BLUE GREY CALVES
- 2 ANGUS COWS
 - 2 ANGUS HEIFER CALVES
- 20 SALER X LUING HEIFERS

WHITCHESTERS - PLAN

- BUILD STOCK NUMBERS
- LOW COST EASILY MANAGED SYSTEM – WORK LIFE BALANCE
- PRODUCE QUALITY COMMERCIAL BREEDING STOCK
- INVESTIGATE OTHER REVENUE STREAMS
- MAKE MONEY

GENERAL ADVICE

- BE CONFIDENT AND BELIEVE IN YOURSELF
- GET AS MUCH EXPERIENCE AS POSSIBLE
 - DEVELOP A C.V
- USE PROFESSIONALS TO HELP WITH NEGOTIATIONS AND BUSINESS PLANS
- WORK HARD
- BE PATIENT
- BUY A GOOD COAT AND A GOOD DOG
- FIND A GOOD WIFE