

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Crops:</b>	<b>Hectares per Farm</b>			
Wheat		3.3	0.7	
Barley	1.3	3.2	9.1	3.1
Oats & mixed cereals				
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			1.7	1.7
Other cash crops land let				
Set-aside and fallow			0.2	0.2
Roots and arable fodder	1.4	4.3	5.0	2.5
Grass principally for Hay	0.2	1.7	1.3	0.6
Silage	42.8	82.3	99.7	78.6
Grazing	47.9	49.4	130.0	93.2
Rough grazing	0.8	7.4	17.9	5.6
<b>Total farm area</b>	<b>94.4</b>	<b>151.6</b>	<b>265.6</b>	<b>185.5</b>
<b>Total adjusted area</b>	<b>93.8</b>	<b>146.4</b>	<b>255.3</b>	<b>181.5</b>
<b>Total forage area</b>	<b>92.5</b>	<b>139.9</b>	<b>243.6</b>	<b>176.4</b>

Proportion of rough grazing %	1	5	7	2
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	Average numbers per farm			
	<b>Livestock:</b>			
Dairy cows	136	187	256	210
Rearing cows		6	11	3
Cattle over 2 years	17	28	52	35
Cattle 1 to 2 years	52	82	112	98
Cattle under 1 year	101	138	188	150
Ewes	45	25	58	54
Other sheep	63	26	71	68
	<b>Units per farm</b>			
Total grazing livestock units	224	316	449	361
GLU's per forage hectare	2.4	2.3	1.8	2.0
	%			
Dairy cows as % of GLU	61	59	57	58

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
Farm Output from:	£ per Farm			
Milk	476,083	675,030	857,334	746,219
Cattle	77,360	123,322	173,929	127,882
Sheep and wool	8,376	5,788	9,009	9,727
Other livestock	64	157	57	26
Cereals	2,317	14,947	16,611	5,574
Other crops	10,747	22,535	21,602	15,087
BPS & coupled payments~	20,410	33,322	52,505	37,799
LFASS	2,361	261	6,002	2,482
Sundry farm income	6,374	15,250	15,923	10,589
Diversification surplus	-789	3,482	3,476	-485
<b>Output</b>	<b>603,303</b>	<b>894,094</b>	<b>1,156,448</b>	<b>954,900</b>
Variable Costs:				
Concentrates	188,891	280,546	296,569	238,426
Roughages	20,262	15,735	25,980	27,599
Keep taken	4,854	2,942	4,846	7,257
Vet and medicine	13,059	18,723	20,880	14,438
Sundry livestock expenses	28,412	40,637	52,040	38,156
Seeds	824	3,029	3,655	1,374
Fertiliser and lime	23,390	45,887	57,457	38,108
Crop sprays	612	3,002	2,806	794
Other crop expenses	1,588	5,741	5,458	4,069
<b>Total Variable Costs</b>	<b>281,892</b>	<b>416,242</b>	<b>469,691</b>	<b>370,221</b>
<b>Farm Gross Margin</b>	<b>321,411</b>	<b>477,852</b>	<b>686,757</b>	<b>584,679</b>
Fixed Costs:				
Paid labour	21,965	42,507	72,513	48,644
Power and machinery	65,873	96,036	126,402	90,871
Overheads	27,514	34,557	48,921	36,291
Depreciation	52,630	99,637	127,828	96,496
Rent and interest	7,708	29,126	30,654	17,271
<b>Total Fixed Costs</b>	<b>175,690</b>	<b>301,863</b>	<b>406,318</b>	<b>289,573</b>
<b>Farm Business Income (FBI)</b>	<b>145,721</b>	<b>175,989</b>	<b>280,439</b>	<b>295,106</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk	5,076	4,612	3,358	4,112
Cattle	825	843	681	705
Sheep and wool	89	40	35	54
Other livestock	1	1		
Cereals	25	102	65	31
Other crops	115	154	85	83
BPS & coupled payments~	218	228	206	208
LFASS	25	2	24	14
Sundry farm income	68	104	62	58
Diversification surplus	-8	24	14	-3
<b>Output</b>	<b>6,434</b>	<b>6,110</b>	<b>4,530</b>	<b>5,262</b>
<b>Variable Costs:</b>				
Concentrates	2,014	1,917	1,162	1,314
Roughages	216	108	102	152
Keep taken	52	20	19	40
Vet and medicine	139	128	82	80
Sundry livestock expenses	303	278	204	210
Seeds:	9	21	14	8
Fertiliser and lime	249	314	225	210
Crop sprays	7	21	11	4
Other crop expenses	17	39	21	22
<b>Total Variable Costs</b>	<b>3,006</b>	<b>2,846</b>	<b>1,840</b>	<b>2,040</b>
<b>Farm Gross Margin</b>	<b>3,428</b>	<b>3,264</b>	<b>2,690</b>	<b>3,222</b>
<b>Fixed Costs:</b>				
Paid labour	234	290	284	268
Power and machinery	702	656	495	501
Overheads	293	236	192	200
Depreciation	561	681	501	532
Rent and interest	82	199	120	95
<b>Total Fixed Costs</b>	<b>1,872</b>	<b>2,062</b>	<b>1,592</b>	<b>1,596</b>
<b>Farm Business Income (FBI)</b>	<b>1,556</b>	<b>1,202</b>	<b>1,098</b>	<b>1,626</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
<b>Farm Output from:</b>	<b>% of output</b>			
Milk	80	75	72	80
Cattle	13	14	15	13
Sheep and wool	1	1	1	1
Other livestock				
Cereals		2	1	1
Other crops	2	3	2	2
BPS & coupled payments~	3	4	5	4
LFASS			1	
Sundry farm income	1	2	1	1
Diversification surplus				
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
<b>Variable Costs:</b>				
Concentrates	31	31	26	25
Roughages	3	2	2	3
Keep taken	1			1
Vet and medicine	2	2	2	2
Sundry livestock expenses	5	5	5	4
<b>Seeds:</b>				
Fertiliser and lime	4	5	5	4
Crop sprays				
Other crop expenses		1		
<b>Total Variable Costs</b>	<b>46</b>	<b>46</b>	<b>40</b>	<b>39</b>
<b>Farm Gross Margin (FGM)^</b>	<b>54</b>	<b>54</b>	<b>60</b>	<b>61</b>
<b>Fixed Costs:</b>				
Paid labour	4	5	6	5
Power and machinery	11	11	11	10
Overheads	5	4	4	4
Depreciation	9	11	11	10
Rent and interest	1	3	3	2
<b>Total Fixed Costs</b>	<b>30</b>	<b>34</b>	<b>35</b>	<b>31</b>
<b>Farm Business Income (FBI)^</b>	<b>24</b>	<b>20</b>	<b>25</b>	<b>30</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Livestock:</b>	<b>Number per farm</b>			
Dairy cows	36	48	68	57
Heifers in calf	1		3	1
Stores over 1 year	23	42	56	32
Stores 6-12 months		2	7	
Calves	69	40	43	58
Fat cattle	1	25	21	24
Store lambs		1		
Fat lambs	27	27	73	43
Fat sheep	42	6	25	47
<b>Livestock:</b>	<b>£ per head</b>			
Dairy cows	1,013	809	921	979
Heifers in calf	1,285	1,286	1,582	1,533
Stores over 1 year	1,090	993	1,011	1,065
Stores 6-12 months	583	640	931	
Calves	287	238	153	259
Fat cattle	1,143	1,489	1,500	1,500
Store lambs		81.35	81.33	
Fat lambs	119.64	114.42	100.11	114.52
Fat sheep	111.09	115.88	113.80	112.33

## LIVESTOCK PURCHASES

Dairy - 2022 Crop Year

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Livestock:</b>	<b>Number per farm</b>			
Dairy cows	6	15	3	6
Heifers in calf		4	8	7
Stores over 1 year			4	3
Stores 6-12 months				
Calves		8	1	5
Store lambs		5	23	22
<b>Livestock:</b>	<b>£ per head</b>			
Dairy cows	1573	1553	1533	1598
Heifers in calf	2033	1886	1526	1516
Stores over 1 year		1028	1044	794
Stores 6-12 months			1102	
Calves	200	254	585	322
Store lambs		42.80	72.23	71.99

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Yield:	Tonnes per hectare			
Wheat		9.4	6.6	
Barley	7.4	8.6	7.2	7.5
Oats and mixed cereals				
Potatoes				
Oil seed rape				
Crop output:	£ per hectare			
Wheat		2,570	1,787	
Barley	1,754	2,039	1,690	1,777
Oats and mixed cereals				
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			1,622	1,622
Other cash crops land let				
Average prices (current crop year s	£ per tonne			
Wheat				
Barley		250	215	
Oats and mixed cereals				
Potatoes				
Oil seed rape				

## MILK AND GRAZING LIVESTOCK OUTPUT

### Dairy - 2022 Crop Year

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Milk production:	Litres			
per farm	1,104,030	1,513,072	1,921,544	1,652,561
per cow	8,103	8,082	7,496	7,867
per forage hectare	11,940	10,816	7,888	9,366
	%			
% winter milk	50	48	47	50
	pence			
Price per litre	43.03	44.61	44.63	45.17
	£			
Milk output per cow	3,494	3,605	3,344	3,552
Grazing livestock output per forage	6,076	5,748	4,271	5,009

\* Upper 25% based on FBI as a % of Output