

# Dairy 2022

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Crops:</b>	<b>Hectares per Farm</b>			
Wheat		3.3	0.7	
Barley	1.3	3.2	9.1	3.1
Oats & mixed cereals				
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			1.7	1.7
Other cash crops land let				
Set-aside and fallow			0.2	0.2
Roots and arable fodder	1.4	4.3	5.0	2.5
Grass principally for Hay	0.2	1.7	1.3	0.6
Silage	42.8	82.3	99.7	78.6
Grazing	47.9	49.4	130.0	93.2
Rough grazing	0.8	7.4	17.9	5.6
<b>Total farm area</b>	<b>94.4</b>	<b>151.6</b>	<b>265.6</b>	<b>185.5</b>
<b>Total adjusted area</b>	<b>93.8</b>	<b>146.4</b>	<b>255.3</b>	<b>181.5</b>
<b>Total forage area</b>	<b>92.5</b>	<b>139.9</b>	<b>243.6</b>	<b>176.4</b>

Proportion of rough grazing %	1	5	7	2
-------------------------------	---	---	---	---

	Average numbers per farm			
	<b>Livestock:</b>			
Dairy cows	136	187	256	210
Rearing cows		6	11	3
Cattle over 2 years	17	28	52	35
Cattle 1 to 2 years	52	82	112	98
Cattle under 1 year	101	138	188	150
Ewes	45	25	58	54
Other sheep	63	26	71	68
	<b>Units per farm</b>			
Total grazing livestock units	224	316	449	361
GLU's per forage hectare	2.4	2.3	1.8	2.0
	<b>%</b>			
Dairy cows as % of GLU	61	59	57	58

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
Farm Output from:	£ per Farm			
Milk	476,083	675,030	857,334	746,219
Cattle	77,360	123,322	173,929	127,882
Sheep and wool	8,376	5,788	9,009	9,727
Other livestock	64	157	57	26
Cereals	2,317	14,947	16,611	5,574
Other crops	10,747	22,535	21,602	15,087
BPS & coupled payments~	20,410	33,322	52,505	37,799
LFASS	2,361	261	6,002	2,482
Sundry farm income	6,374	15,250	15,923	10,589
Diversification surplus	-789	3,482	3,476	-485
<b>Output</b>	<b>603,303</b>	<b>894,094</b>	<b>1,156,448</b>	<b>954,900</b>
Variable Costs:				
Concentrates	188,891	280,546	296,569	238,426
Roughages	20,262	15,735	25,980	27,599
Keep taken	4,854	2,942	4,846	7,257
Vet and medicine	13,059	18,723	20,880	14,438
Sundry livestock expenses	28,412	40,637	52,040	38,156
Seeds	824	3,029	3,655	1,374
Fertiliser and lime	23,390	45,887	57,457	38,108
Crop sprays	612	3,002	2,806	794
Other crop expenses	1,588	5,741	5,458	4,069
<b>Total Variable Costs</b>	<b>281,892</b>	<b>416,242</b>	<b>469,691</b>	<b>370,221</b>
<b>Farm Gross Margin</b>	<b>321,411</b>	<b>477,852</b>	<b>686,757</b>	<b>584,679</b>
Fixed Costs:				
Paid labour	21,965	42,507	72,513	48,644
Power and machinery	65,873	96,036	126,402	90,871
Overheads	27,514	34,557	48,921	36,291
Depreciation	52,630	99,637	127,828	96,496
Rent and interest	7,708	29,126	30,654	17,271
<b>Total Fixed Costs</b>	<b>175,690</b>	<b>301,863</b>	<b>406,318</b>	<b>289,573</b>
<b>Farm Business Income (FBI)</b>	<b>145,721</b>	<b>175,989</b>	<b>280,439</b>	<b>295,106</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk	5,076	4,612	3,358	4,112
Cattle	825	843	681	705
Sheep and wool	89	40	35	54
Other livestock	1	1		
Cereals	25	102	65	31
Other crops	115	154	85	83
BPS & coupled payments~	218	228	206	208
LFASS	25	2	24	14
Sundry farm income	68	104	62	58
Diversification surplus	-8	24	14	-3
<b>Output</b>	<b>6,434</b>	<b>6,110</b>	<b>4,530</b>	<b>5,262</b>
<b>Variable Costs:</b>				
Concentrates	2,014	1,917	1,162	1,314
Roughages	216	108	102	152
Keep taken	52	20	19	40
Vet and medicine	139	128	82	80
Sundry livestock expenses	303	278	204	210
Seeds:	9	21	14	8
Fertiliser and lime	249	314	225	210
Crop sprays	7	21	11	4
Other crop expenses	17	39	21	22
<b>Total Variable Costs</b>	<b>3,006</b>	<b>2,846</b>	<b>1,840</b>	<b>2,040</b>
<b>Farm Gross Margin</b>	<b>3,428</b>	<b>3,264</b>	<b>2,690</b>	<b>3,222</b>
<b>Fixed Costs:</b>				
Paid labour	234	290	284	268
Power and machinery	702	656	495	501
Overheads	293	236	192	200
Depreciation	561	681	501	532
Rent and interest	82	199	120	95
<b>Total Fixed Costs</b>	<b>1,872</b>	<b>2,062</b>	<b>1,592</b>	<b>1,596</b>
<b>Farm Business Income (FBI)</b>	<b>1,556</b>	<b>1,202</b>	<b>1,098</b>	<b>1,626</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Size in hectares (adjusted)	93.8	146.4	255.3	181.5
Number of dairy cows	136	187	256	210
<b>Farm Output from:</b>	<b>% of output</b>			
Milk	80	75	72	80
Cattle	13	14	15	13
Sheep and wool	1	1	1	1
Other livestock				
Cereals		2	1	1
Other crops	2	3	2	2
BPS & coupled payments~	3	4	5	4
LFASS			1	
Sundry farm income	1	2	1	1
Diversification surplus				
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
<b>Variable Costs:</b>				
Concentrates	31	31	26	25
Roughages	3	2	2	3
Keep taken	1			1
Vet and medicine	2	2	2	2
Sundry livestock expenses	5	5	5	4
<b>Seeds:</b>				
Fertiliser and lime	4	5	5	4
Crop sprays				
Other crop expenses		1		
<b>Total Variable Costs</b>	<b>46</b>	<b>46</b>	<b>40</b>	<b>39</b>
<b>Farm Gross Margin (FGM)^</b>	<b>54</b>	<b>54</b>	<b>60</b>	<b>61</b>
<b>Fixed Costs:</b>				
Paid labour	4	5	6	5
Power and machinery	11	11	11	10
Overheads	5	4	4	4
Depreciation	9	11	11	10
Rent and interest	1	3	3	2
<b>Total Fixed Costs</b>	<b>30</b>	<b>34</b>	<b>35</b>	<b>31</b>
<b>Farm Business Income (FBI)^</b>	<b>24</b>	<b>20</b>	<b>25</b>	<b>30</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Livestock:</b>	<b>Number per farm</b>			
Dairy cows	36	48	68	57
Heifers in calf	1		3	1
Stores over 1 year	23	42	56	32
Stores 6-12 months		2	7	
Calves	69	40	43	58
Fat cattle	1	25	21	24
Store lambs		1		
Fat lambs	27	27	73	43
Fat sheep	42	6	25	47
<b>Livestock:</b>	<b>£ per head</b>			
Dairy cows	1,013	809	921	979
Heifers in calf	1,285	1,286	1,582	1,533
Stores over 1 year	1,090	993	1,011	1,065
Stores 6-12 months	583	640	931	
Calves	287	238	153	259
Fat cattle	1,143	1,489	1,500	1,500
Store lambs		81.35	81.33	
Fat lambs	119.64	114.42	100.11	114.52
Fat sheep	111.09	115.88	113.80	112.33

## LIVESTOCK PURCHASES

Dairy - 2022 Crop Year

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
<b>Livestock:</b>	<b>Number per farm</b>			
Dairy cows	6	15	3	6
Heifers in calf		4	8	7
Stores over 1 year			4	3
Stores 6-12 months				
Calves		8	1	5
Store lambs		5	23	22
<b>Livestock:</b>	<b>£ per head</b>			
Dairy cows	1573	1553	1533	1598
Heifers in calf	2033	1886	1526	1516
Stores over 1 year		1028	1044	794
Stores 6-12 months			1102	
Calves	200	254	585	322
Store lambs		42.80	72.23	71.99

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Yield:	Tonnes per hectare			
Wheat		9.4	6.6	
Barley	7.4	8.6	7.2	7.5
Oats and mixed cereals				
Potatoes				
Oil seed rape				
Crop output:	£ per hectare			
Wheat		2,570	1,787	
Barley	1,754	2,039	1,690	1,777
Oats and mixed cereals				
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			1,622	1,622
Other cash crops land let				
Average prices (current crop year s	£ per tonne			
Wheat				
Barley		250	215	
Oats and mixed cereals				
Potatoes				
Oil seed rape				

## MILK AND GRAZING LIVESTOCK OUTPUT

### Dairy - 2022 Crop Year

	Physical Farm Size			
	Under 120ha	120 - 180ha	Over 180ha	Upper 25%*
Number of farms	15	12	17	11
Milk production:	Litres			
per farm	1,104,030	1,513,072	1,921,544	1,652,561
per cow	8,103	8,082	7,496	7,867
per forage hectare	11,940	10,816	7,888	9,366
	%			
% winter milk	50	48	47	50
	pence			
Price per litre	43.03	44.61	44.63	45.17
	£			
Milk output per cow	3,494	3,605	3,344	3,552
Grazing livestock output per forage	6,076	5,748	4,271	5,009

\* Upper 25% based on FBI as a % of Output

# Specialist Beef 2022

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
Crops:	Hectares per Farm			
Wheat			0.6	
Barley	5.4	9.3	13.3	8.2
Oats & mixed cereals	0.5		1.5	
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			0.1	
Other cash crops land let				
Set-aside and fallow	0.1	0.2	1.2	0.1
Roots and arable fodder	0.4	2.2	2.2	1.5
Grass principally for Hay	2.4	2.4	6.8	3.4
Silage	21.3	33.4	54.5	27.3
Grazing	33.9	69.9	126.1	61.1
Rough grazing	17.2	34.9	110.8	15.4
Total farm area	81.2	152.3	317.1	117.0
Total adjusted area	68.6	129.1	234.6	105.7
Total forage area	62.6	119.7	217.8	97.4

Livestock:	Average numbers per farm			
	Rearing cows	45	85	123
Cattle over 2 years	4	7	15	6
Cattle 1 to 2 years	25	40	80	39
Cattle under 1 year	47	88	126	65
Ewes	70	144	234	87
Other sheep	95	164	286	95
	Units per farm			
Total grazing livestock units	80	146	233	111
GLU's per forage hectare	1.3	1.2	1.1	1.1

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
Size in hectares (adjusted)	68.6	129.1	234.6	105.7
Proportion of rough grazing	16	18	19	11
<b>Farm Output from:</b>	<b>£ per Farm</b>			
Milk				
Cattle	57,966	97,294	180,383	84,825
Sheep and wool	13,839	19,898	35,901	14,460
Other livestock		192	-78	-8
Cereals	7,063	12,817	21,168	11,572
Other crops	3,486	5,942	11,692	5,976
BPS & coupled payments~	21,622	38,145	63,624	31,438
LFASS	3,970	8,983	14,225	5,685
Sundry farm income	10,846	18,670	15,947	17,739
Diversification surplus	1,542	4,411	9,381	4,219
<b>Output</b>	<b>120,334</b>	<b>206,352</b>	<b>352,243</b>	<b>175,906</b>
Variable Costs:				
Concentrates	15,000	26,256	57,787	17,825
Roughages	3,884	5,573	6,745	4,052
Keep taken	1,991	1,527	3,425	1,130
Vet and medicine	3,514	5,901	10,047	3,601
Sundry livestock expenses	5,479	9,392	14,582	5,845
Seeds	1,033	2,083	2,861	1,439
Fertiliser and lime	10,473	17,499	28,615	14,164
Crop sprays	468	1,048	2,285	883
Other crop expenses	2,092	2,615	3,694	2,357
<b>Total Variable Costs</b>	<b>43,934</b>	<b>71,894</b>	<b>130,041</b>	<b>51,296</b>
<b>Farm Gross Margin</b>	<b>76,400</b>	<b>134,458</b>	<b>222,202</b>	<b>124,610</b>
Fixed Costs:				
Paid labour	989	7,415	20,240	4,263
Power and machinery	19,764	31,266	43,841	24,091
Overheads	13,995	20,511	28,868	16,333
Depreciation	23,435	40,634	58,235	28,939
Rent and interest	3,185	9,019	14,155	4,196
<b>Total Fixed Costs</b>	<b>61,368</b>	<b>108,845</b>	<b>165,339</b>	<b>77,822</b>
<b>Farm Business Income (FBI)</b>	<b>15,032</b>	<b>25,613</b>	<b>56,863</b>	<b>46,788</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support



	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
Size in hectares (adjusted)	68.6	129.1	234.6	105.7
Proportion of rough grazing	16	18	19	11
Farm Output from:	£ per adjusted hectare			
Milk				
Cattle	845	753	769	803
Sheep and wool	202	154	153	137
Other livestock		1		
Cereals	103	99	90	110
Other crops	51	46	50	57
BPS & coupled payments~	315	295	271	297
LFASS	58	70	61	54
Sundry farm income	158	145	68	168
Diversification surplus	22	34	40	40
<b>Output</b>	<b>1,754</b>	<b>1,597</b>	<b>1,502</b>	<b>1,666</b>
Variable Costs:				
Concentrates	219	203	246	169
Roughages	57	43	29	38
Keep taken	29	12	15	11
Vet and medicine	51	46	43	34
Sundry livestock expenses	80	73	62	55
Seeds:	15	16	12	14
Fertiliser and lime	153	136	122	134
Crop sprays	7	8	10	8
Other crop expenses	30	20	16	22
<b>Total Variable Costs</b>	<b>641</b>	<b>557</b>	<b>555</b>	<b>485</b>
<b>Farm Gross Margin</b>	<b>1,113</b>	<b>1,040</b>	<b>947</b>	<b>1,181</b>
Fixed Costs:				
Paid labour	14	57	86	40
Power and machinery	288	242	187	228
Overheads	204	159	123	155
Depreciation	342	315	248	274
Rent and interest	46	70	60	40
<b>Total Fixed Costs</b>	<b>894</b>	<b>843</b>	<b>704</b>	<b>737</b>
<b>Farm Business Income (FBI)</b>	<b>219</b>	<b>197</b>	<b>243</b>	<b>444</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
Size in hectares (adjusted)	68.6	129.1	234.6	105.7
Proportion of rough grazing	16	18	19	11
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk				
Cattle	49	47	50	48
Sheep and wool	12	10	10	8
Other livestock				
Cereals	6	6	6	7
Other crops	3	3	3	3
BPS & coupled payments~	18	18	18	18
LFASS	3	4	4	3
Sundry farm income	9	9	5	10
Diversification surplus	1	2	3	2
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:				
Concentrates	12	13	16	10
Roughages	3	3	2	2
Keep taken	2	1	1	1
Vet and medicine	3	3	3	2
Sundry livestock expenses	5	5	4	3
Seeds:	1	1	1	1
Fertiliser and lime	9	8	8	8
Crop sprays		1	1	1
Other crop expenses	2	1	1	1
<b>Total Variable Costs</b>	<b>37</b>	<b>36</b>	<b>37</b>	<b>29</b>
<b>Farm Gross Margin (FGM)^</b>	<b>63</b>	<b>64</b>	<b>63</b>	<b>71</b>
Fixed Costs:				
Paid labour	1	4	6	2
Power and machinery	16	15	12	14
Overheads	12	10	8	9
Depreciation	19	20	17	16
Rent and interest	3	4	4	2
<b>Total Fixed Costs</b>	<b>51</b>	<b>53</b>	<b>47</b>	<b>43</b>
<b>Farm Business Income (FBI)^</b>	<b>12</b>	<b>11</b>	<b>16</b>	<b>28</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^ If a positive FGM or FBI is not achieved, a zero is recorded in the above table

# Mixed Cattle Sheep 2022

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	7	12	22	8
Heifers in calf				
Stores over 1 year	26	39	34	27
Stores 6-12 months	9	22	30	11
Calves	1			
Fat cattle	9	13	62	16
Store lambs	15	35	21	12
Fat lambs	67	104	231	78
Fat sheep	16	23	95	25
	<b>£ per head</b>			
Rearing cows	1,255	1,255	1,374	1,330
Heifers in calf		870	1,541	1,600
Stores over 1 year	1,213	1,116	1,198	1,223
Stores 6-12 months	954	948	985	1,019
Calves	283	335	361	350
Fat cattle	1,537	1,507	1,633	1,517
Store lambs	83.09	75.52	82.28	88.85
Fat lambs	117.72	111.90	112.42	114.26
Fat sheep	104.96	103.36	116.36	111.40

## LIVESTOCK PURCHASES

Specialist Beef with Sheep - 2022 Crop Year

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	1	1		
Heifers in calf		1	1	
Stores over 1 year	3		8	2
Stores 6-12 months	5	1	23	
Calves	1	4	2	2
Store lambs	9	5	112	1
<b>Livestock:</b>	<b>£ per head</b>			
Rearing cows	2,134	2,099	1,580	1,250
Heifers in calf	1,201	1,319	1,606	
Stores over 1 year	956	1,097	991	1,017
Stores 6-12 months	844	831	899	
Calves	401	257	342	263
Store lambs	78.06	64.67	81.02	82.29

\* Upper 25% based on FBI as a % of Output

Type text here

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
<b>Crop yield:</b>	<b>Tonnes per hectare</b>			
Wheat			7.9	
Barley	5.9	5.7	6.3	5.8
Oats and mixed cereals	4.6		5.2	
Potatoes				
Oil seed rape				
<b>Crop output:</b>	<b>£ per hectare</b>			
Wheat			2,058	
Barley	1,227	1,379	1,373	1,412
Oats and mixed cereals	920		1,033	
Potatoes				
Potato land let				
Oil seed rape				
Other cash crops			1,769	
Other cash crops land let				
<b>Average prices (current crop year sales):</b>	<b>£ per tonne</b>			
Wheat			260	
Barley	216	289	216	271
Oats and mixed cereals	200		202	
Potatoes				
Oil seed rape				

**SHEEP PERFORMANCE**

Specialist Beef with Sheep - 2022 Crop Year

	Physical Farm Size			
	Under 100 ha	100 - 170 ha	Over 170 ha	Upper 25%*
Number of farms	26	32	36	24
	Number per farm			
Ewes to ram	75	150	251	93
Ewe deaths	5	8	19	5
Lambs marked	115	216	333	133
Lambs disposed	114	210	325	130
Cast ewes sold	14	22	46	12
	% Ewes to ram			
Ewe deaths	6	6	8	5
Lambs marked	154	143	132	143
Lambs disposed	151	140	129	140
Cast ewes sold	19	15	18	13

\* Upper 25% based on FBI as a % of Output

# Mixed Cattle Sheep 2022

	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
<b>Crops:</b>	<b>Hectares per farm</b>			
Wheat		0.1		
Barley	2.7	6.3	1.1	0.8
Oats & mixed cereals		0.3		
Potatoes				
Potato land let				
Oil seed rape			0.1	
Other cash crops				
Other cash crops land let	1.5	2.2		
Set-aside and fallow	0.3			
Roots and arable fodder	2.5	3.0	2.2	1.8
Grass principally for Hay	6.9	4.8	0.2	4.4
Silage	20.3	21.5	14.4	16.8
Grazing	104.2	112.1	54.0	73.0
Rough grazing	14.5	206.8	1533.1	845.8
<b>Total farm area</b>	<b>152.9</b>	<b>357.1</b>	<b>1605.1</b>	<b>942.6</b>
<b>Total adjusted area</b>	<b>143.5</b>	<b>209.4</b>	<b>318.1</b>	<b>178.4</b>
<b>Total forage area</b>	<b>139.1</b>	<b>200.6</b>	<b>317.0</b>	<b>177.7</b>

<b>Livestock:</b>	<b>Average numbers per farm</b>			
Rearing cows	40	68	40	37
Cattle over 2 years	4	7	5	4
Cattle 1 to 2 years	18	21	10	15
Cattle under 1 year	41	61	32	36
Ewes	426	535	660	498
Other sheep	439	521	580	437
	<b>Units per farm</b>			
Total grazing livestock units	123	170	147	122
GLU's per forage hectare	0.9	0.8	0.5	0.7

\* Upper 25% based on FBI as a % of Output

	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
Size in hectares (adjusted)	143.5	209.4	318.1	178.4
Ewe equivalents	724	1,041	962	774
Proportion of rough grazing	8	52	93	55
<b>Farm Output from:</b>	<b>£ per farm</b>			
Milk				
Cattle	48,478	68,802	31,959	39,012
Sheep and wool	67,005	62,346	43,836	50,227
Other livestock	725	-70	-127	452
Cereals	4,058	10,222	2,100	1,312
Other crops	5,862	6,555	2,040	5,372
BSP & coupled payments~	34,536	47,415	54,523	41,574
LFASS	4,134	11,452	21,858	12,119
Sundry farm income	5,232	28,870	12,160	19,299
Diversification surplus	4,289	167	-3,050	487
<b>Output</b>	<b>174,319</b>	<b>235,759</b>	<b>165,299</b>	<b>169,854</b>
Variable Costs:				
Concentrates	25,847	31,209	19,247	17,138
Roughages	4,298	4,485	6,330	4,318
Keep taken	2,910	3,802	4,835	3,515
Vet and medicine	6,379	7,856	8,358	5,876
Sundry livestock expenses	11,062	10,138	9,759	8,894
Seeds	1,137	2,995	558	958
Fertiliser and lime	12,248	15,412	10,348	8,645
Crop sprays	555	1,082	470	225
Other crop expenses	758	1,546	765	839
<b>Total Variable Costs</b>	<b>65,194</b>	<b>78,525</b>	<b>60,670</b>	<b>50,408</b>
<b>Farm Gross Margin</b>	<b>109,125</b>	<b>157,234</b>	<b>104,629</b>	<b>119,446</b>
Fixed Costs:				
Paid labour	8,999	10,499	14,105	7,124
Power and machinery	23,119	30,838	25,956	18,394
Overheads	18,141	25,031	21,243	17,062
Depreciation	29,415	48,028	31,277	26,098
Rent and interest	6,756	16,885	9,455	6,606
<b>Total Fixed Costs</b>	<b>86,430</b>	<b>131,281</b>	<b>102,036</b>	<b>75,284</b>
<b>Farm Business Income (FBI)</b>	<b>22,695</b>	<b>25,953</b>	<b>2,593</b>	<b>44,162</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
Size in hectares (adjusted)	143.5	209.4	318.1	178.4
Ewe equivalents	724	1,041	962	774
Proportion of rough grazing	8	52	93	55
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk				
Cattle	338	329	100	219
Sheep and wool	467	298	138	281
Other livestock	5			3
Cereals	28	49	7	7
Other crops	41	31	6	30
BSP & coupled payments~	241	226	171	233
LFASS	29	55	69	68
Sundry farm income	36	138	38	108
Diversification surplus	30	1	-10	3
<b>Output</b>	<b>1,215</b>	<b>1,127</b>	<b>519</b>	<b>952</b>
Variable Costs:				
Concentrates	180	149	60	96
Roughages	30	21	20	24
Keep taken	20	18	15	20
Vet and medicine	44	38	26	33
Sundry livestock expenses	77	48	31	50
Seeds:	8	14	2	5
Fertiliser and lime	85	74	33	48
Crop sprays	4	5	1	1
Other crop expenses	5	7	2	5
<b>Total Variable Costs</b>	<b>453</b>	<b>374</b>	<b>190</b>	<b>282</b>
<b>Farm Gross Margin</b>	<b>762</b>	<b>753</b>	<b>329</b>	<b>670</b>
Fixed Costs:				
Paid labour	63	50	44	40
Power and machinery	161	147	82	103
Overheads	126	120	67	96
Depreciation	205	229	98	146
Rent and interest	47	81	30	37
<b>Total Fixed Costs</b>	<b>602</b>	<b>627</b>	<b>321</b>	<b>422</b>
<b>Farm Business Income (FBI)</b>	<b>160</b>	<b>126</b>	<b>8</b>	<b>248</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support



	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
Size in hectares (adjusted)	143.5	209.4	318.1	178.4
Ewe equivalents	724	1,041	962	774
Proportion of rough grazing	8	52	93	55
<b>Farm Output from:</b>	<b>% of output</b>			
Milk				
Cattle	28	29	19	23
Sheep and wool	37	25	28	30
Other livestock				
Cereals	2	4	1	1
Other crops	3	3	1	3
BSP & coupled payments~	20	20	33	24
LFASS	2	5	13	7
Sundry farm income	3	12	7	11
Diversification surplus	2		-2	
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:				
Concentrates	15	13	12	10
Roughages	2	2	4	3
Keep taken	2	2	3	2
Vet and medicine	4	3	5	3
Sundry livestock expenses	6	4	6	5
Seeds:	1	1		1
Fertiliser and lime	7	7	6	5
Crop sprays				
Other crop expenses		1		
<b>Total Variable Costs</b>	<b>37</b>	<b>33</b>	<b>36</b>	<b>29</b>
<b>Farm Gross Margin (FGM)^</b>	<b>63</b>	<b>67</b>	<b>64</b>	<b>71</b>
Fixed Costs:				
Paid labour	5	4	9	4
Power and machinery	13	13	16	11
Overheads	10	11	13	10
Depreciation	17	20	19	15
Rent and interest	4	7	6	4
<b>Total Fixed Costs</b>	<b>49</b>	<b>55</b>	<b>63</b>	<b>44</b>
<b>Farm Business Income (FBI)^</b>	<b>14</b>	<b>12</b>	<b>1</b>	<b>27</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^ If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	6	13	7	6
Stores over 1 year	26	27	10	22
Weaned calves	10	29	19	11
Draft ewes	18	9	42	15
Other ewes	115	104	103	103
Store lambs	59	107	201	132
Fat lambs	400	308	64	239
Fat sheep	40	80	128	47
	<b>£ per head</b>			
Rearing cows	1,131	1,163	1,224	1,115
Stores over 1 year	1,134	1,060	1,138	1,131
Weaned calves	877	981	947	843
Draft ewes	142.94	114.22	99.59	93.17
Other ewes	92.39	82.98	66.32	74.55
Store lambs	81.74	68.48	62.75	63.02
Fat lambs	107.48	105.19	91.19	104.30
Fat sheep	110.71	107.72	100.39	98.67

<b>LIVESTOCK PURCHASES</b>				
<b>Mixed Cattle &amp; Sheep - 2022 Crop Year</b>				
	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	1	2	1	
Stores over 1 year	2	7	1	4
Weaned calves	7			3
Breeding ewes	39	31	2	28
Store lambs	15	6	12	4
	<b>£ per head</b>			
Rearing cows	1,648	1,158	1,744	1,500
Stores over 1 year	1,408	1,182	1,245	1,197
Weaned calves	719	728		597
Breeding ewes	141.36	137.50	126.54	136.77
Store lambs	65.88	20.97	67.60	86.19

\* Upper 25% based on FBI as a % of Output

	% Rough grazing			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
<b>Crop yield:</b>	<b>Tonnes per hectare</b>			
Wheat		8.0	9.8	
Barley	6.4	6.6	7.5	7.6
Oats and mixed cereals		4.6		
Potatoes				
Oil seed rape			5.1	
<b>Crop output:</b>	<b>£ per hectare</b>			
Wheat		2220	2732	
Barley	1477	1553	1803	1679
Oats and mixed cereals		1011		
Potatoes				
Potato land let				
Oil seed rape			2349	
Other cash crops				
Other cash crops land let				
<b>Average prices (current crop year sa</b>	<b>£ per tonne</b>			
Wheat		277	280	
Barley	207	241	260	208
Oats and mixed cereals				
Potatoes				
Oil seed rape				

\* Upper 25% based on FBI as a % of Output

**SHEEP PERFORMANCE**

Mixed Cattle &amp; Sheep - 2022 Crop Year

	Physical Farm Size			
	Under 25 %	25 - 80 %	Over 80 %	Upper 25%*
Number of farms	15	22	17	14
	Number per farm			
Ewes to ram	446	534	651	524
Ewe deaths	21	33	39	31
Lambs marked	687	715	633	633
Lambs disposed	634	685	599	605
Cast ewes sold	115	104	103	103
	% Ewes to ram			
Ewe deaths	5	6	6	6
Lambs marked	154	134	97	121
Lambs disposed	142	128	92	116
Cast ewes sold	26	20	16	20

\* Upper 25% based on FBI as a % of Output

# Specialist Sheep 2022

	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
<b>Crops:</b>	<b>Hectares per farm</b>		
Wheat			
Barley		0.2	
Oats & mixed cereals			
Potatoes			
Potato land let			
Oil seed rape			
Other cash crops		2.6	
Other cash crops land let		9.1	10.2
Set-aside and fallow		1.1	
Roots and arable fodder	0.1	0.5	
Grass principally for Hay	0.7	2.8	1.8
Silage	4.6	7.3	2.9
Grazing	45.8	62.7	28.4
Rough grazing	1393.8	333.7	998.5
<b>Total farm area</b>	<b>1445.0</b>	<b>420.0</b>	<b>1041.8</b>
<b>Total adjusted area</b>	<b>190.1</b>	<b>146.5</b>	<b>111.3</b>
<b>Total forage area</b>	<b>190.0</b>	<b>133.5</b>	<b>101.1</b>

<b>Livestock:</b>	<b>Average numbers per farm</b>		
Rearing cows	6	2	
Cattle over 2 years			
Cattle 1 to 2 years	1		
Cattle under 1 year	5	3	
Ewes	698	598	547
Other sheep	508	609	426
	<b>Units per farm</b>		
Total grazing livestock units	100	95	74
GLU's per forage hectare	0.5	0.7	0.7

\* Upper 25% based on FBI as a % of Output

## Mixed Cattle Sheep 2

	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
Size in hectares (adjusted)	190.1	146.5	111.3
Number of ewes tugged	656	616	548
Ewe equivalents	744	612	547
Proportion of rough grazing	91	55	71
<b>Farm Output from:</b>	<b>£ per farm</b>		
Milk			
Cattle	4,163	1,682	
Sheep and wool	28,901	58,415	37,203
Other livestock	59	-198	-187
Cereals	37	267	
Other crops	668	8,795	1,814
BSP & coupled payments~	35,239	35,514	32,432
LFASS	11,176	8,463	9,730
Sundry farm income	7,413	10,133	8,911
Diversification surplus	1,514	898	1,632
<b>Output</b>	<b>89,170</b>	<b>123,969</b>	<b>91,535</b>
Variable Costs:			
Concentrates	7,684	12,042	6,470
Roughages	1,590	1,402	609
Keep taken	3,491	2,450	2,172
Vet and medicine	5,672	5,689	4,511
Sundry livestock expenses	6,041	7,519	5,814
Seeds	72	471	132
Fertiliser and lime	2,724	3,160	1,170
Crop sprays	80	363	92
Other crop expenses	61	621	22
<b>Total Variable Costs</b>	<b>27,415</b>	<b>33,717</b>	<b>20,992</b>
<b>Farm Gross Margin</b>	<b>61,755</b>	<b>90,252</b>	<b>70,543</b>
Fixed Costs:			
Paid labour	14,395	11,699	9,541
Power and machinery	11,425	19,372	9,467
Overheads	10,278	17,702	8,685
Depreciation	13,754	21,342	11,080
Rent and interest	1,522	3,767	813
<b>Total Fixed Costs</b>	<b>51,374</b>	<b>73,882</b>	<b>39,586</b>
<b>Farm Business Income (FBI)</b>	<b>10,381</b>	<b>16,370</b>	<b>30,957</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
Size in hectares (adjusted)	190.1	146.5	111.3
Number of ewes tupped	656	616	548
Ewe equivalents	744	612	547
Proportion of rough grazing	91	55	71
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>		
Milk			
Cattle	22	11	
Sheep and wool	152	399	334
Other livestock		-1	-2
Cereals		2	
Other crops	4	60	16
BSP & coupled payments~	185	242	291
LFASS	59	58	87
Sundry farm income	39	69	80
Diversification surplus	8	6	15
<b>Output</b>	<b>469</b>	<b>846</b>	<b>821</b>
Variable Costs:			
Concentrates	40	82	58
Roughages	8	10	5
Keep taken	18	17	20
Vet and medicine	30	39	41
Sundry livestock expenses	32	51	52
Seeds:		3	1
Fertiliser and lime	14	22	11
Crop sprays		2	1
Other crop expenses		4	
<b>Total Variable Costs</b>	<b>142</b>	<b>230</b>	<b>189</b>
<b>Farm Gross Margin</b>	<b>327</b>	<b>616</b>	<b>632</b>
Fixed Costs:			
Paid labour	76	80	86
Power and machinery	60	132	85
Overheads	54	121	78
Depreciation	72	146	100
Rent and interest	8	26	7
<b>Total Fixed Costs</b>	<b>270</b>	<b>505</b>	<b>356</b>
<b>Farm Business Income (FBI)</b>	<b>57</b>	<b>111</b>	<b>276</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
Size in hectares (adjusted)	190.1	146.5	111.3
Number of ewes tugged	656	616	548
Ewe equivalents	744	612	547
Proportion of rough grazing	91	55	71
<b>Farm Output from:</b>	<b>% of output</b>		
Milk			
Cattle	5	1	
Sheep and wool	30	48	41
Other livestock			
Cereals			
Other crops	1	7	2
BSP & coupled payments~	41	30	35
LFASS	13	7	11
Sundry farm income	8	8	10
Diversification surplus	2	1	2
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:			
Concentrates	9	10	7
Roughages	2	1	1
Keep taken	4	2	2
Vet and medicine	6	5	5
Sundry livestock expenses	7	6	6
Seeds:			
Fertiliser and lime	3	3	1
Crop sprays			
Other crop expenses		1	
<b>Total Variable Costs</b>	<b>31</b>	<b>27</b>	<b>23</b>
<b>Farm Gross Margin (FGM)^</b>	<b>69</b>	<b>73</b>	<b>77</b>
Fixed Costs:			
Paid labour	16	9	10
Power and machinery	13	16	10
Overheads	12	14	9
Depreciation	15	17	12
Rent and interest	2	3	1
<b>Total Fixed Costs</b>	<b>58</b>	<b>60</b>	<b>43</b>
<b>Farm Business Income (FBI)</b>	<b>11</b>	<b>13</b>	<b>34</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^ If a positive FGM or FBI is not achieved, a zero is recorded in the above table



	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
<b>Livestock:</b>	<b>Number per farm</b>		
Rearing cows	1		
Stores over 1 year		1	
Weaned calves	4	1	
Draft ewes	28	42	28
Other ewes	64	126	63
Store lambs	313	185	109
Fat lambs	11	197	149
Fat sheep	4	112	62
	<b>£ per head</b>		
Rearing cows	857	1,321	
Stores over 1 year	885	957	
Weaned calves	746	796	
Draft ewes	74.86	103.39	98.47
Other ewes	58.43	68.26	68.45
Store lambs	60.43	69.42	60.57
Fat lambs	86.96	96.63	95.17
Fat sheep	95.41	96.40	103.14

<b>LIVESTOCK PURCHASES</b>			
Specialist Sheep LFA - 2022 Crop Year			
	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
<b>Livestock:</b>	<b>Number per farm</b>		
Rearing cows			
Stores over 1 year			
Weaned calves			
Breeding ewes	1	27	
Store lambs	1	12	6
	<b>£ per head</b>		
Rearing cows	1,400		
Stores over 1 year		1,300	
Weaned calves			
Breeding ewes	204.43	157.05	
Store lambs	78.00	70.70	73.65

\* Upper 25% based on FBI as a % of Output

	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
<b>Crop yield:</b>	<b>Tonnes per hectare</b>		
Wheat			
Barley	5	7.2	
Oats and mixed cereals			
Potatoes	25.7		
Oil seed rape			
<b>Crop output:</b>	<b>£ per hectare</b>		
Wheat			
Barley	1185	1666	
Oats and mixed cereals			
Potatoes	8601		
Potato land let			
Oil seed rape			
Other cash crops			
Other cash crops land let		134	134
<b>Average prices (current crop ye</b>	<b>£ per tonne</b>		
Wheat			
Barley		230	
Oats and mixed cereals			
Potatoes	307		
Oil seed rape			

SHEEP PERFORMANCE			
Specialist Sheep LFA - 2022 Crop Year			
	Farm location		
	Northern Area	Southern Area	Upper 25%*
Number of farms	11	17	7
	<b>Number per farm</b>		
Ewes to ram	656	616	548
Ewe deaths	45	33	43
Lambs marked	588	749	533
Lambs disposed	521	723	486
Cast ewes sold	64	126	63
	<b>% Ewes to ram</b>		
Ewe deaths	7	5	8
Lambs marked	90	122	97
Lambs disposed	79	117	89
Cast ewes sold	10	20	11

\* Upper 25% based on FBI as a % of Output

# Specialist Cereals 2022

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
<b>Crops:</b>	<b>Hectares per Farm</b>			
Wheat	10.5	37.5	49.7	34.6
Barley	48.2	52.5	92.9	46.7
Oats & mixed cereals	3.8	15.5	9.0	6.4
Potatoes				
Potato land let	2.6		1.9	4.0
Oil seed rape	1.6	11.2	22.7	9.9
Other cash crops		1.2	5.7	4.8
Other cash crops land let	3.5		8.0	6.3
Set-aside and fallow	4.7	5.0	8.9	5.2
Roots and arable fodder			1.4	
Grass principally for Hay	1.7	0.6	1.0	0.3
Silage	1.3	11.3	6.0	2.1
Grazing	14.8	15.0	20.6	12.4
Rough grazing	2.8	0.5	2.2	1.0
<b>Total farm area</b>	<b>95.5</b>	<b>150.3</b>	<b>230.0</b>	<b>133.7</b>
<b>Total adjusted area</b>	<b>93.9</b>	<b>150.0</b>	<b>228.2</b>	<b>132.8</b>
<b>Total forage area</b>	<b>19.1</b>	<b>27.2</b>	<b>29.5</b>	<b>15.1</b>

Livestock:	Average numbers per farm			
	Rearing cows	1	6	1
Cattle over 2 years	1	1	1	1
Cattle 1 to 2 years	3	27	34	7
Cattle under 1 year	1	17	3	1
Ewes	7	16	14	
Other sheep	9	20	31	
	<b>Units per farm</b>			
Total grazing livestock units	5	30	27	6
GLU's per forage hectare	0.2	1.1	0.9	0.4

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
Size in hectares (adjusted)	93.9	150.0	228.2	132.8
<b>Farm Output from:</b>	<b>£ per Farm</b>			
Milk				
Cattle	4,834	23,658	32,571	5,034
Sheep and wool	1,139	3,417	4,290	
Other livestock			172	
Cereals	113,671	213,352	306,657	183,922
Other crops	17,881	38,405	81,826	38,797
BPS & coupled payments~	19,727	33,003	48,236	28,691
LFASS		89	24	
Sundry farm income	24,588	13,775	96,736	66,339
Diversification surplus	11,294	6,990	14,364	19,474
<b>Output</b>	<b>193,134</b>	<b>332,689</b>	<b>584,876</b>	<b>342,257</b>
Variable Costs:				
Concentrates	1,717	10,501	20,010	1,416
Roughages	42	406	461	45
Keep taken	83	81	148	
Vet and medicine	107	1,120	892	15
Sundry livestock expenses	212	1,455	1,548	181
Seeds	5,163	10,767	16,144	8,350
Fertiliser and lime	21,137	46,794	67,946	40,158
Crop sprays	8,928	25,094	30,969	20,906
Other crop expenses	2,629	4,305	5,841	2,029
<b>Total Variable Costs</b>	<b>40,018</b>	<b>100,523</b>	<b>143,959</b>	<b>73,100</b>
<b>Farm Gross Margin</b>	<b>153,116</b>	<b>232,166</b>	<b>440,917</b>	<b>269,157</b>
Fixed Costs:				
Paid labour	9,869	7,142	35,054	14,870
Power and machinery	32,725	45,610	69,608	37,374
Overheads	21,999	27,597	37,023	27,024
Depreciation	30,782	54,114	94,666	48,578
Rent and interest	4,546	9,696	25,671	9,092
<b>Total Fixed Costs</b>	<b>99,921</b>	<b>144,159</b>	<b>262,022</b>	<b>136,938</b>
<b>Farm Business Income (FBI)</b>	<b>53,195</b>	<b>88,007</b>	<b>178,895</b>	<b>132,219</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
Size in hectares (adjusted)	93.9	150.0	228.2	132.8
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk				
Cattle	51	158	143	38
Sheep and wool	12	23	19	
Other livestock			1	
Cereals	1,210	1,423	1,344	1,385
Other crops	190	256	359	292
BPS & coupled payments	210	220	211	216
LFASS		1		
Sundry farm income	262	92	424	499
Diversification surplus	120	47	63	147
<b>Output</b>	<b>2,055</b>	<b>2,220</b>	<b>2,564</b>	<b>2,577</b>
Variable Costs:				
Concentrates	18	70	88	11
Roughages		3	2	
Keep taken	1	1	1	
Vet and medicine	1	7	4	
Sundry livestock expenses	2	10	7	1
Seeds:	55	72	71	63
Fertiliser and lime	225	312	298	302
Crop sprays	95	167	136	157
Other crop expenses	28	29	26	15
<b>Total Variable Costs</b>	<b>425</b>	<b>671</b>	<b>633</b>	<b>549</b>
<b>Farm Gross Margin</b>	<b>1,630</b>	<b>1,549</b>	<b>1,931</b>	<b>2,028</b>
Fixed Costs:				
Paid labour	105	48	154	112
Power and machinery	348	304	305	281
Overheads	234	184	162	203
Depreciation	328	361	415	366
Rent and interest	48	65	112	68
<b>Total Fixed Costs</b>	<b>1,063</b>	<b>962</b>	<b>1,148</b>	<b>1,030</b>
<b>Farm Business Income (FE)</b>	<b>567</b>	<b>587</b>	<b>783</b>	<b>998</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
Size in hectares (adjusted)	93.9	150.0	228.2	132.8
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk				
Cattle	3	7	6	1
Sheep and wool	1	1	1	
Other livestock				
Cereals	58	63	52	53
Other crops	9	12	14	11
BPS & coupled payments	10	10	8	8
LFASS				
Sundry farm income	13	4	17	19
Diversification surplus	6	2	2	6
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:				
Concentrates	1	3	3	
Roughages				
Keep taken				
Vet and medicine				
Sundry livestock expense				
Seeds:	3	3	3	2
Fertiliser and lime	11	14	12	12
Crop sprays	5	8	5	6
Other crop expenses	1	1	1	1
<b>Total Variable Costs</b>	<b>21</b>	<b>29</b>	<b>24</b>	<b>21</b>
<b>Farm Gross Margin (FGM)</b>	<b>79</b>	<b>71</b>	<b>76</b>	<b>79</b>
Fixed Costs:				
Paid labour	5	2	6	4
Power and machinery	17	14	12	11
Overheads	11	8	6	8
Depreciation	16	16	16	14
Rent and interest	2	3	4	3
<b>Total Fixed Costs</b>	<b>51</b>	<b>43</b>	<b>44</b>	<b>40</b>
<b>Farm Business Income (FBI)</b>	<b>28</b>	<b>28</b>	<b>32</b>	<b>39</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^ If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows		1		
Heifers in calf				
Stores over 1 year		4		
Stores 6-12 months			1	1
Calves				
Fat cattle	3	19	40	3
Store lambs				
Fat lambs	2	25	22	
Fat sheep	9	16	37	
	<b>£ per head</b>			
Rearing cows	1,768	1,758	1,550	1,550
Heifers in calf			1,261	
Stores over 1 year		1,405	1,340	
Stores 6-12 months			1,084	1,084
Calves				
Fat cattle	1,912	1,721	1,715	1,934
Store lambs				
Fat lambs	116.85	121.93	103.88	
Fat sheep	101.16	121.58	109.15	

LIVESTOCK PURCHASES				
Specialist Cereals - 2022 Crop Year				
	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows				
Heifers in calf				
Stores over 1 year		3	27	
Stores 6-12 months	3	15	15	3
Calves				
Store lambs		18	43	
<b>Livestock:</b>	<b>£ per head</b>			
Rearing cows		6,000		
Heifers in calf				
Stores over 1 year		1,366	1,121	
Stores 6-12 months	749	961	933	749
Calves		510	250	250
Store lambs		82.98	54.55	

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120 ha	120 - 180 ha	Over 180 ha	Upper 25%*
Number of farms	15	12	21	12
<b>Crop yield:</b>	<b>Tonnes per hectare</b>			
Wheat	9.3	9.5	9.2	9.6
Barley	6.5	7.4	7.4	7.2
Oats and mixed cereals	6.7	7.4	6.4	6.9
Potatoes				
Oil seed rape	4.5	4.7	4.3	4.3
<b>Crop output:</b>	<b>£ per hectare</b>			
Wheat	2233	2278	2167	2289
Barley	1735	1931	1987	2010
Oats and mixed cereals	1730	1711	1594	1703
Potatoes				
Potato land let	1006		749	889
Oil seed rape	2543	2430	2333	2027
Other cash crops		1066	1180	1183
Other cash crops land let	401		574	455
<b>Average prices (current crop year sale)</b>	<b>£ per tonne</b>			
Wheat	260	245	250	261
Barley	272	262	272	278
Oats and mixed cereals	260	246	264	257
Potatoes				
Oil seed rape	563	520	593	548

\* Upper 25% based on FBI as a % of Output



# General Cropping 2022

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
<b>Crops:</b>	<b>Hectares per Farm</b>		
Wheat	30.6	48.0	54.0
Barley	39.7	67.3	103.2
Oats & mixed cereals	4.9	4.9	6.5
Potatoes	7.6	3.9	71.6
Potato land let	5.5	12.7	9.5
Oil seed rape	0.5	12.3	23.3
Other cash crops	1.7	4.9	4.6
Other cash crops land let	5.0	4.6	3.8
Set-aside and fallow	3.4	9.7	10.8
Roots and arable fodder		0.5	3.0
Grass principally for Hay		0.7	
Silage	1.8	6.5	1.4
Grazing	4.9	13.4	33.8
Rough grazing	2.0	0.3	3.0
<b>Total farm area</b>	<b>107.6</b>	<b>189.7</b>	<b>328.5</b>
<b>Total adjusted area</b>	<b>106.1</b>	<b>189.7</b>	<b>326.4</b>
<b>Total forage area</b>	<b>7.1</b>	<b>21.4</b>	<b>39.4</b>

<b>Livestock:</b>	<b>Average numbers per farm</b>		
Rearing cows		13	6
Cattle over 2 years	2	1	1
Cattle 1 to 2 years	6	8	12
Cattle under 1 year		10	18
Ewes		11	
Other sheep		27	
	<b>Units per farm</b>		
Total grazing livestock units	5	22	19
GLU's per forage hectare	0.7	1.0	0.5

\* Upper 25% based on FBI as a % of Output

# General Cropping 2022

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
Size in hectares (adjusted)	106.1	189.7	326.4
<b>Farm Output from:</b>	<b>£ per Farm</b>		
Milk			
Cattle	4,382	13,751	20,134
Sheep and wool		2,876	
Other livestock		316	
Cereals	169,522	262,353	342,583
Other crops	94,134	102,359	784,932
BPS & coupled payments~	23,075	39,669	59,901
LFASS			300
Sundry farm income	35,708	20,400	52,204
Diversification surplus	8,393	6,199	9,950
<b>Output</b>	<b>335,214</b>	<b>447,923</b>	<b>1,270,004</b>
Variable Costs:			
Concentrates	1,032	4,659	5,959
Roughages	318	1,060	344
Keep taken			263
Vet and medicine	295	927	638
Sundry livestock expenses	148	1,675	533
Seeds	14,099	19,765	62,497
Fertiliser and lime	31,235	45,998	93,861
Crop sprays	18,913	27,465	79,575
Other crop expenses	3,857	4,931	20,748
<b>Total Variable Costs</b>	<b>69,897</b>	<b>106,480</b>	<b>264,418</b>
<b>Farm Gross Margin</b>	<b>265,317</b>	<b>341,443</b>	<b>1,005,586</b>
Fixed Costs:			
Paid labour	7,360	11,293	135,582
Power and machinery	51,926	62,761	191,994
Overheads	25,233	31,411	83,597
Depreciation	41,680	57,706	208,835
Rent and interest	10,725	18,975	96,926
<b>Total Fixed Costs</b>	<b>136,924</b>	<b>182,146</b>	<b>716,934</b>
<b>Farm Business Income (FBI)</b>	<b>128,393</b>	<b>159,297</b>	<b>288,652</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
Size in hectares (adjusted)	106.1	189.7	326.4
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>		
Milk			
Cattle	41	72	62
Sheep and wool		15	
Other livestock		2	
Cereals	1,598	1,383	1,049
Other crops	887	540	2,404
BPS & coupled payments~	218	209	183
LFASS			1
Sundry farm income	337	108	160
Diversification surplus	79	33	30
<b>Output</b>	<b>3,160</b>	<b>2,362</b>	<b>3,889</b>
Variable Costs:			
Concentrates	10	25	18
Roughages	3	6	1
Keep taken			1
Vet and medicine	3	5	2
Sundry livestock expenses	1	9	2
Seeds:	133	104	191
Fertiliser and lime	294	243	288
Crop sprays	178	145	244
Other crop expenses	36	26	64
<b>Total Variable Costs</b>	<b>658</b>	<b>563</b>	<b>811</b>
<b>Farm Gross Margin</b>	<b>2,502</b>	<b>1,799</b>	<b>3,078</b>
Fixed Costs:			
Paid labour	69	60	415
Power and machinery	489	331	588
Overheads	238	166	256
Depreciation	393	304	640
Rent and interest	101	100	297
<b>Total Fixed Costs</b>	<b>1,290</b>	<b>961</b>	<b>2,196</b>
<b>Farm Business Income (FBI)</b>	<b>1,212</b>	<b>838</b>	<b>882</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
Size in hectares (adjusted)	106.1	189.7	326.4
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>		
Milk			
Cattle	1	3	2
Sheep and wool		1	
Other livestock			
Cereals	51	59	27
Other crops	29	24	61
BPS & coupled payments~ LFASS	7	9	5
Sundry farm income	11	5	4
Diversification surplus	3	1	1
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:			
Concentrates		1	
Roughages			
Keep taken			
Vet and medicine			
Sundry livestock expenses			
Seeds:	4	4	5
Fertiliser and lime	9	10	7
Crop sprays	6	6	6
Other crop expenses	1	1	2
<b>Total Variable Costs</b>	<b>20</b>	<b>22</b>	<b>20</b>
<b>Farm Gross Margin (FGM)^</b>	<b>80</b>	<b>78</b>	<b>80</b>
Fixed Costs:			
Paid labour	2	3	11
Power and machinery	15	14	15
Overheads	8	7	7
Depreciation	12	13	16
Rent and interest	3	4	8
<b>Total Fixed Costs</b>	<b>40</b>	<b>41</b>	<b>57</b>
<b>Farm Business Income (FBI)^</b>	<b>40</b>	<b>37</b>	<b>23</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^ If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
<b>Livestock:</b>	<b>Number per farm</b>		
Rearing cows		2	3
Heifers in calf			
Stores over 1 year		3	
Stores 6-12 months			
Calves			
Fat cattle	6	9	15
Store lambs			
Fat lambs		6	
Fat sheep		31	
	<b>£ per head</b>		
Rearing cows		1,225	1,428
Heifers in calf			
Stores over 1 year		1,018	1,632
Stores 6-12 months		400	
Calves			
Fat cattle	1,728	1,492	1,655
Store lambs			
Fat lambs		123.87	
Fat sheep		120.01	

<b>LIVESTOCK PURCHASES</b>			
General Cropping - 2022 Crop Year			
	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
<b>Livestock:</b>	<b>Number per farm</b>		
Rearing cows			
Heifers in calf			
Stores over 1 year	8	3	
Stores 6-12 months		1	
Calves			
Store lambs		21	
<b>Livestock:</b>	<b>£ per head</b>		
Rearing cows		1,800	
Heifers in calf			
Stores over 1 year	1,075	1,214	
Stores 6-12 months		1,167	
Calves		600	
Store lambs		90.12	

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size		
	Under 150 ha	150 - 250 ha	Over 250 ha
Number of farms	8	10	8
<b>Crop yield:</b>	<b>Tonnes per hectare</b>		
Wheat	9.3	8.8	9.8
Barley	7.7	7.6	7.1
Oats and mixed cereals	8.1	6.9	8.5
Potatoes	56.1	40.0	54.1
Oil seed rape	3.9	4.6	4.6
<b>Crop output:</b>	<b>£ per hectare</b>		
Wheat	2423	2331	2428
Barley	2148	2130	1942
Oats and mixed cereals	2040	1454	1736
Potatoes	9099	8678	9596
Potato land let	1269	1222	1643
Oil seed rape	2573	2602	2271
Other cash crops	649	1242	1554
Other cash crops land let	1139	430	608
<b>Average prices (current crop year sale)</b>	<b>£ per tonne</b>		
Wheat	266	280	254
Barley	287	286	278
Oats and mixed cereals			
Potatoes	171	218	161
Oil seed rape	659	580	571

\* Upper 25% based on FBI as a % of Output

# Mixed Farms 2022

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
<b>Crops:</b>	<b>Hectares per Farm</b>			
Wheat	2.9	8.3	41.0	12.2
Barley	23.1	48.8	75.9	39.8
Oats & mixed cereals	3.4	3.5	2.6	4.1
Potatoes				
Potato land let	0.2	2.1	5.2	2.4
Oil seed rape		2.2	8.6	1.4
Other cash crops		0.3	0.5	0.2
Other cash crops land let	1.2	2.1	4.6	3.6
Set-aside and fallow	1.5	4.1	9.2	3.1
Roots and arable fodder	1.0	2.5	3.9	0.6
Grass principally for Hay	4.0	5.0	4.4	5.2
Silage	16.1	18.4	34.9	14.8
Grazing	31.5	64.2	106.7	53.0
Rough grazing	3.2	8.1	13.5	3.2
<b>Total farm area</b>	<b>88.1</b>	<b>169.6</b>	<b>311.0</b>	<b>143.6</b>
<b>Total adjusted area</b>	<b>86.1</b>	<b>162.8</b>	<b>302.3</b>	<b>141.6</b>
<b>Total forage area</b>	<b>53.8</b>	<b>91.5</b>	<b>154.7</b>	<b>74.9</b>

	Average numbers per farm			
	<b>Livestock:</b>			
Rearing cows	19	57	109	40
Cattle over 2 years	5	13	18	7
Cattle 1 to 2 years	34	54	88	35
Cattle under 1 year	25	59	119	43
Ewes	77	135	153	31
Other sheep	163	168	210	72
	<b>Units per farm</b>			
Total grazing livestock units	69	132	219	80
GLU's per forage hectare	1.3	1.4	1.4	1.1

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Size in hectares (adjusted)	86.1	162.8	302.3	141.6
<b>Farm Output from:</b>	<b>£ per Farm</b>			
Milk				
Cattle	59,039	111,180	187,444	76,682
Sheep and wool	16,682	27,401	29,307	8,187
Other livestock	-28	28,131	5,233	
Cereals	52,798	115,206	238,617	107,584
Other crops	9,918	20,612	56,653	20,163
BPS & coupled payments~	21,024	41,534	72,866	34,284
LFASS	769	1,667	4,219	1,249
Sundry farm income	3,458	16,172	52,181	14,387
Diversification surplus	2,460	7,146	14,332	7,645
<b>Output</b>	<b>166,119</b>	<b>369,048</b>	<b>660,853</b>	<b>270,181</b>
Variable Costs:				
Concentrates	23,917	61,281	62,865	21,139
Roughages	2,647	2,517	8,970	1,500
Keep taken	638	1,829	3,685	1,094
Vet and medicine	2,842	5,391	9,812	2,933
Sundry livestock expenses	4,908	10,150	11,239	4,849
Seeds	3,430	8,261	12,822	6,459
Fertiliser and lime	20,605	30,158	66,905	29,362
Crop sprays	3,837	9,901	27,111	9,019
Other crop expenses	1,828	3,985	7,458	3,270
<b>Total Variable Costs</b>	<b>64,652</b>	<b>133,473</b>	<b>210,867</b>	<b>79,625</b>
<b>Farm Gross Margin</b>	<b>101,467</b>	<b>235,575</b>	<b>449,987</b>	<b>190,556</b>
Fixed Costs:				
Paid labour	4,932	18,805	41,122	4,084
Power and machinery	25,198	45,392	91,394	33,292
Overheads	17,062	29,343	45,099	23,105
Depreciation	26,680	51,439	112,483	41,803
Rent and interest	4,155	12,549	24,283	8,103
<b>Total Fixed Costs</b>	<b>78,027</b>	<b>157,529</b>	<b>314,382</b>	<b>110,388</b>
<b>Farm Business Income (FBI)</b>	<b>23,440</b>	<b>78,046</b>	<b>135,605</b>	<b>80,168</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support



	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Size in hectares (adjusted)	86.1	162.8	302.3	141.6
<b>Farm Output from:</b>	<b>£ per adjusted hectare</b>			
Milk				
Cattle	686	683	620	541
Sheep and wool	194	168	97	58
Other livestock		173	17	
Cereals	613	708	789	760
Other crops	115	127	187	142
BPS & coupled payments~	244	255	241	242
LFASS	9	10	14	9
Sundry farm income	40	99	173	102
Diversification surplus	29	44	47	54
<b>Output</b>	<b>1,929</b>	<b>2,267</b>	<b>2,186</b>	<b>1,907</b>
Variable Costs:				
Concentrates	278	376	208	149
Roughages	31	15	30	11
Keep taken	7	11	12	8
Vet and medicine	33	33	32	21
Sundry livestock expenses	57	62	37	34
Seeds:	40	51	42	46
Fertiliser and lime	239	185	221	207
Crop sprays	45	61	90	64
Other crop expenses	21	24	25	23
<b>Total Variable Costs</b>	<b>751</b>	<b>820</b>	<b>698</b>	<b>562</b>
<b>Farm Gross Margin</b>	<b>1,178</b>	<b>1,447</b>	<b>1,489</b>	<b>1,345</b>
Fixed Costs:				
Paid labour	57	116	136	29
Power and machinery	293	279	302	235
Overheads	198	180	149	163
Depreciation	310	316	372	295
Rent and interest	48	77	80	57
<b>Total Fixed Costs</b>	<b>906</b>	<b>968</b>	<b>1,040</b>	<b>779</b>
<b>Farm Business Income (FBI)</b>	<b>272</b>	<b>479</b>	<b>449</b>	<b>566</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

# Mixed Cattle Sheep 2022

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Size in hectares (adjusted)	86.1	162.8	302.3	141.6
<b>Farm Output from:</b>	<b>% of output</b>			
Milk				
Cattle	35	29	27	28
Sheep and wool	10	7	4	3
Other livestock		8	1	
Cereals	32	31	36	40
Other crops	6	6	9	7
BPS & coupled payments~ LFASS	13	11	11	13
Sundry farm income	2	4	8	5
Diversification surplus	1	2	2	3
<b>Output</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Variable Costs:				
Concentrates	14	17	10	8
Roughages	2	1	1	1
Keep taken			1	
Vet and medicine	2	1	1	1
Sundry livestock expenses	3	3	2	2
Seeds:	2	2	2	2
Fertiliser and lime	12	8	10	11
Crop sprays	2	3	4	3
Other crop expenses	1	1	1	1
<b>Total Variable Costs</b>	<b>38</b>	<b>36</b>	<b>32</b>	<b>29</b>
<b>Farm Gross Margin (FGM)^</b>	<b>62</b>	<b>64</b>	<b>68</b>	<b>71</b>
Fixed Costs:				
Paid labour	3	5	6	2
Power and machinery	15	12	14	12
Overheads	10	8	7	9
Depreciation	16	14	17	15
Rent and interest	3	3	4	3
<b>Total Fixed Costs</b>	<b>47</b>	<b>42</b>	<b>48</b>	<b>41</b>
<b>Farm Business Income (FBI)^</b>	<b>15</b>	<b>22</b>	<b>20</b>	<b>30</b>

\* Upper 25% based on FBI as a % of Output

~ Includes payments from the Basic Payment Scheme, Scottish Suckler Beef Support Scheme and Scottish Upland Sheep Support

^If a positive FGM or FBI is not achieved, a zero is recorded in the above table

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	4	10	35	11
Heifers in calf		2	1	1
Stores over 1 year	7	16	29	17
Stores 6-12 months	2	12	18	3
Calves	1	1	4	1
Fat cattle	43	77	90	38
Store lambs	7	19	16	2
Fat lambs	63	143	152	21
Fat sheep	96	104	120	46
<b>Livestock:</b>	<b>£ per head</b>			
Rearing cows	1,454	1,316	1,272	1,233
Heifers in calf		1,683	2,155	1,687
Stores over 1 year	1,248	1,269	1,234	1,287
Stores 6-12 months	1,195	924	904	1,170
Calves	299	626	472	292
Fat cattle	1,726	1,602	1,594	1,575
Store lambs	79.13	75.53	67.73	79.55
Fat lambs	112.99	113.04	112.87	119.09
Fat sheep	114.28	113.81	122.35	114.63

#### LIVESTOCK PURCHASES

Mixed Farms - 2022 Crop Year

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
<b>Livestock:</b>	<b>Number per farm</b>			
Rearing cows	1		2	
Heifers in calf		1	1	
Stores over 1 year	19	21	21	15
Stores 6-12 months	13	39	15	3
Calves	3		15	8
Store lambs	58	106	103	24
<b>Livestock:</b>	<b>£ per head</b>			
Rearing cows	1845	2090	1496	2075
Heifers in calf	1724	1697	1130	1725
Stores over 1 year	1222	1178	1328	1313
Stores 6-12 months	987	1025	874	497
Calves	300	298	769	647
Store lambs	85.43	55.44	76.46	50.70

\* Upper 25% based on FBI as a % of Output

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Crop yield:	Tonnes per hectare			
Wheat	8.8	9.7	8.1	8.2
Barley	7.1	7.2	7.2	7.2
Oats and mixed cereals	6.6	7.3	7.3	7.2
Potatoes				
Oil seed rape		4.8	4.7	4.7
Crop output:	£ per hectare			
Wheat	2,369	2,181	2,234	2,137
Barley	1,753	1,872	1,885	1,886
Oats and mixed cereals	1,599	1,649	1,525	1,572
Potatoes				
Potato land let	1,482	1,123	976	1,029
Oil seed rape		3,307	2,168	2,579
Other cash crops		1,279	1,524	928
Other cash crops land let	160	1,108	615	667
Average prices (current crop year sales):	£ per tonne			
Wheat	283	217	271	236
Barley	251	273	269	268
Oats and mixed cereals	246	227	208	220
Potatoes				
Oil seed rape		689	457	801

#### MILK AND GRAZING LIVESTOCK OUTPUT

Mixed Farms - 2022 Crop Year

	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Milk production:	Litres			
per farm				
per cow				
per forage hectare				
				%
% winter milk				
				pence
Price per litre				
				£
Milk output per cow				
Grazing livestock output per forage hectare	1,407	1,515	1,401	1,133

SHEEP PERFORMANCE				
Mixed Farms - 2022 Crop Year				
	Physical Farm Size			
	Under 120 ha	120 - 200 ha	Over 200 ha	Upper 25%*
Number of farms	24	30	27	21
Number per farm				
Ewes to ram	81	143	158	33
Ewe deaths	4	6	10	2
Lambs marked	139	222	241	46
Lambs disposed	131	214	238	45
Cast ewes sold	17	31	40	7
% Ewes to ram				
Ewe deaths	5	4	7	5
Lambs marked	173	155	152	141
Lambs disposed	162	150	150	137
Cast ewes sold	21	22	25	23

\* Upper 25% based on FBI as a % of Output